

Driving Innovation

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IAOM, November 2010



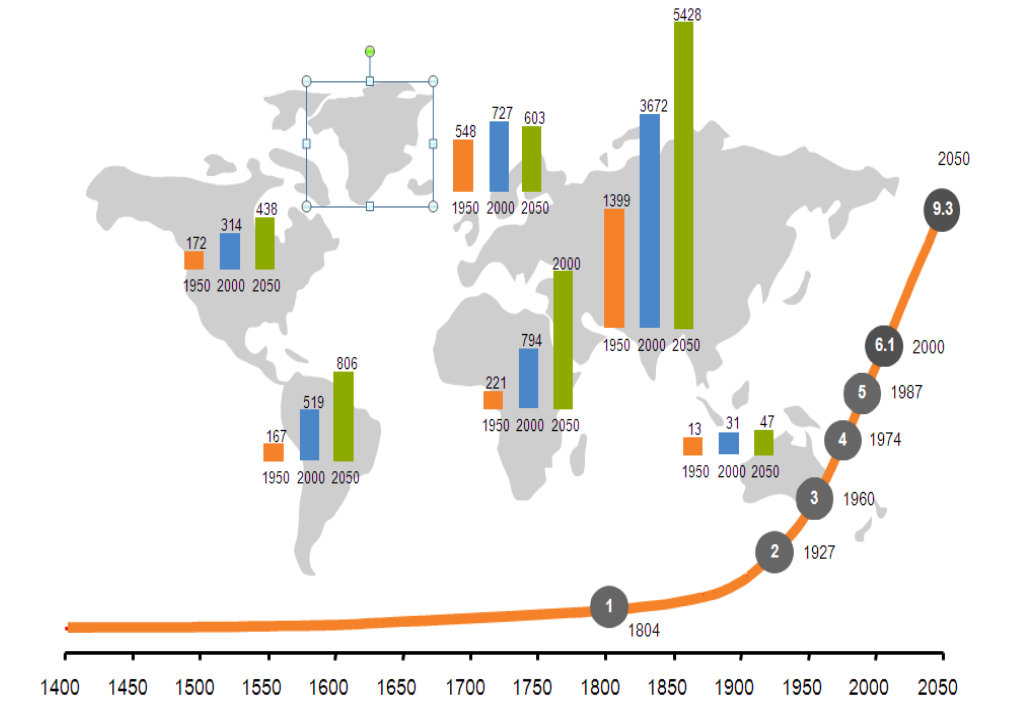
Agenda.

- 1** The challenges in food production
- 2** Innovations in technology and equipment
- 3** Innovations in nutrition
- 4** New Buhler Nixtamal process
- 5** The prerequisites for innovation

The challenges in food production.

- World population is projected to rise to 9.1 billion in 2050 from a current 6.7 billion, requiring a 70% increase in farm production and food availability.

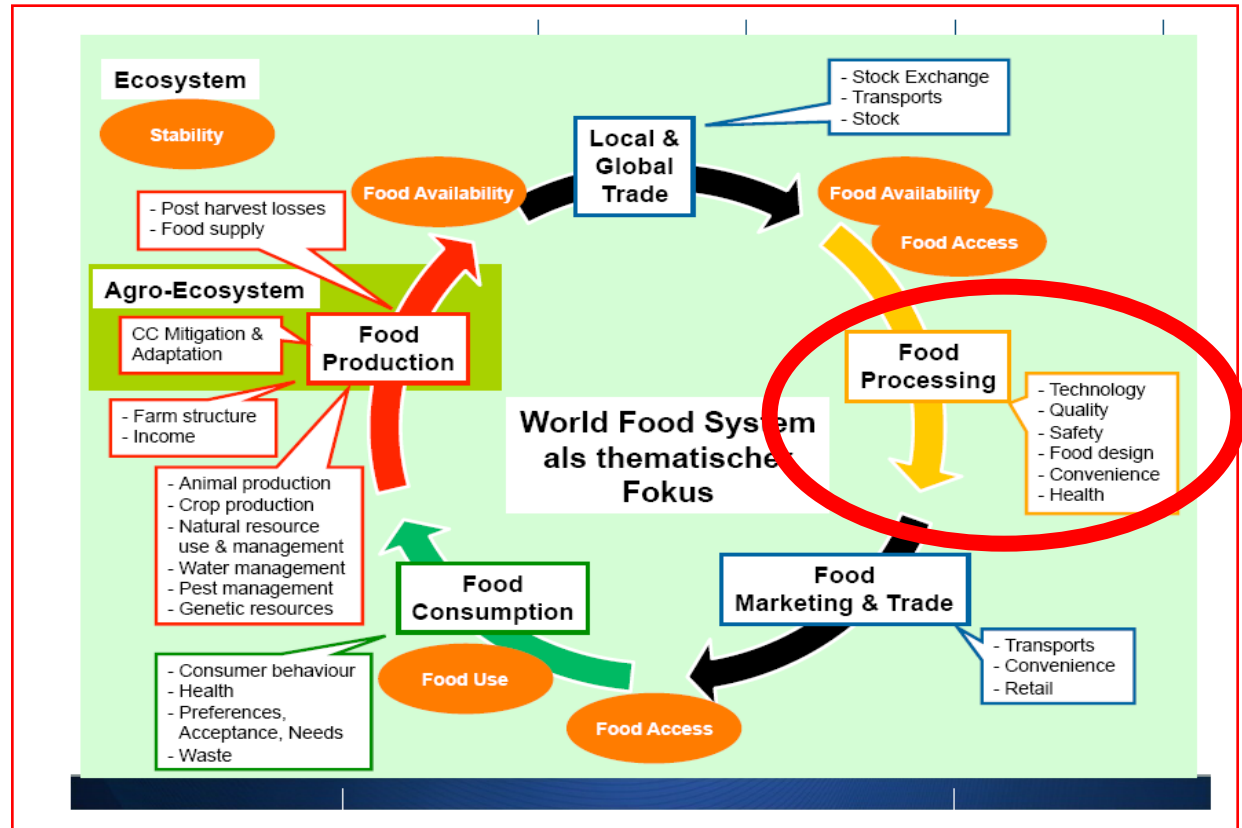
How to Feed the World 2050 - FAO Forum 2009



World Food System.

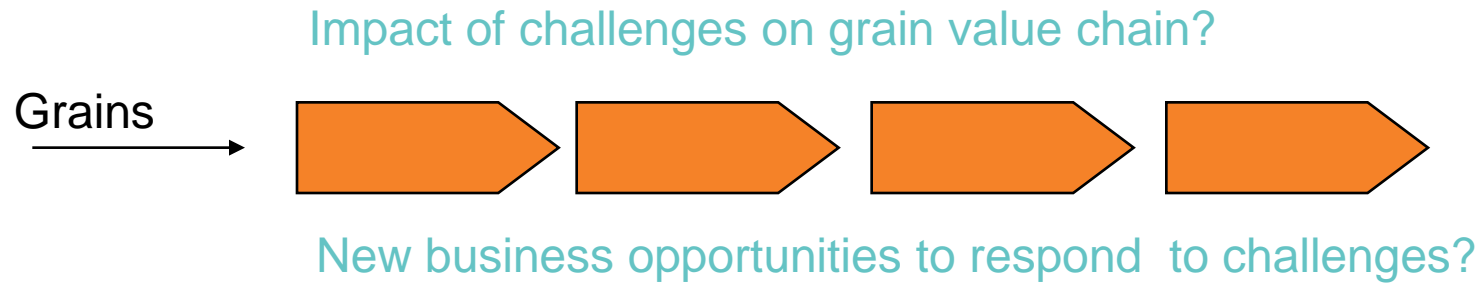
■ Mission: Develop sustainable agro and food systems

- Macroeconomics of food systems
- Food resource management and supply
- Sustainable food production and processing



World Food Systems.

Key questions on role of grains in the challenge 2050.



- Sustainability
 - How is the world population going to be fed?
 - Which are the challenges for the food industry (Nutrition, health, preference, etc.)
- Growing scarcity of resources
 - How is climate going to impact the grain production?
- Competition for energy
 - Will food crop be used for fuel production?
 - Which sources of energy will be employed for food production?

Food



Feed



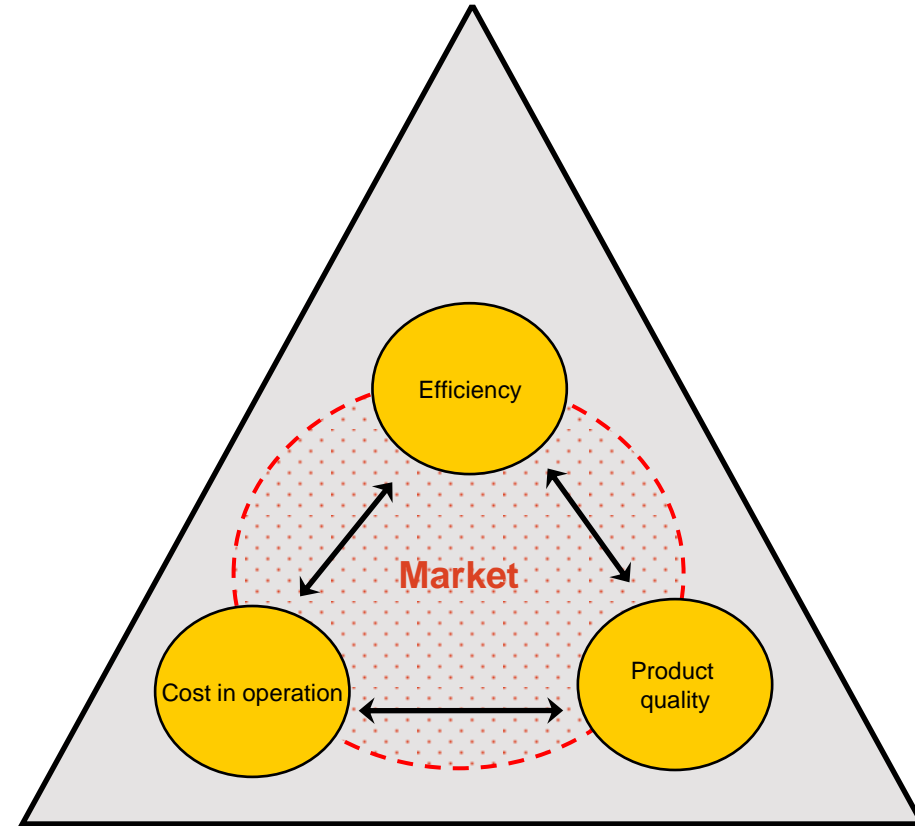
Biofuel



Innovation in technology and equipment.

■ Every new development has clear targets in:

- Efficiency
→ high yield, accuracy, etc.
- Finished product quality and consistency
→ pure and low ash flour
- Cost in operation with best „Cost of ownership“ TCO
→ low energy, maintenance and manpower demand



Example of equipment - innovation.

Antares – Four-Roller Mill MDDR

- *Efficiency*
- *Quality and consistency*
- *TCO*



From the design concept



→ to reality

We strive to exceed your expectations in terms of:

- **Reliability**
by rugged components
- **Sanitation**
by easy cleaning
- **Product safety**
by using stainless materials
- **Power and precision**
by stable roll pack



➔ The new roller mill ANTARES

New Purifier Polaris – MQRG.

- *Efficiency*
- *Quality and consistency*
- *TCO*



New Purifier Polaris – MQRG.

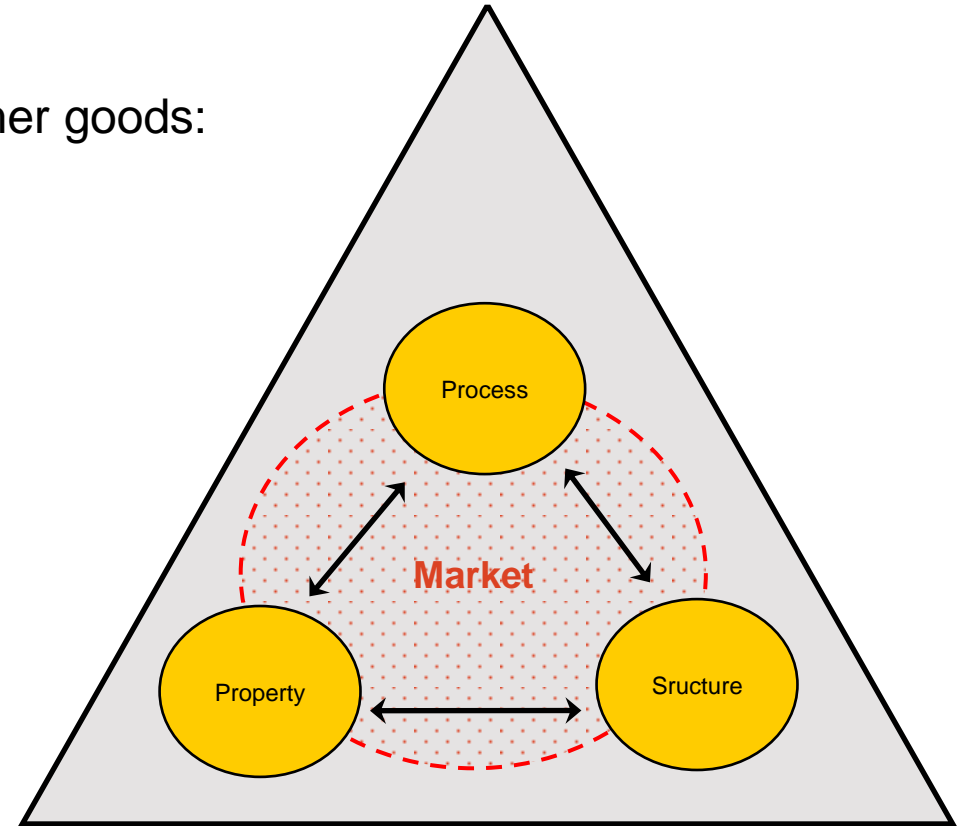
- Fulfills International Food Standards (IFS)
- Fully enclosed design
- Efficiency with patented pre-classifying and enlarged sieve surface



➔ Ultimate purity, efficiency and product safety

Innovation in nutrition.

- Understanding market needs in consumer goods:
 - Analyse and understand property
 - Analyse and understand structure
 - Develop the process



Trends in Nutrition.

The hypochondriac factor

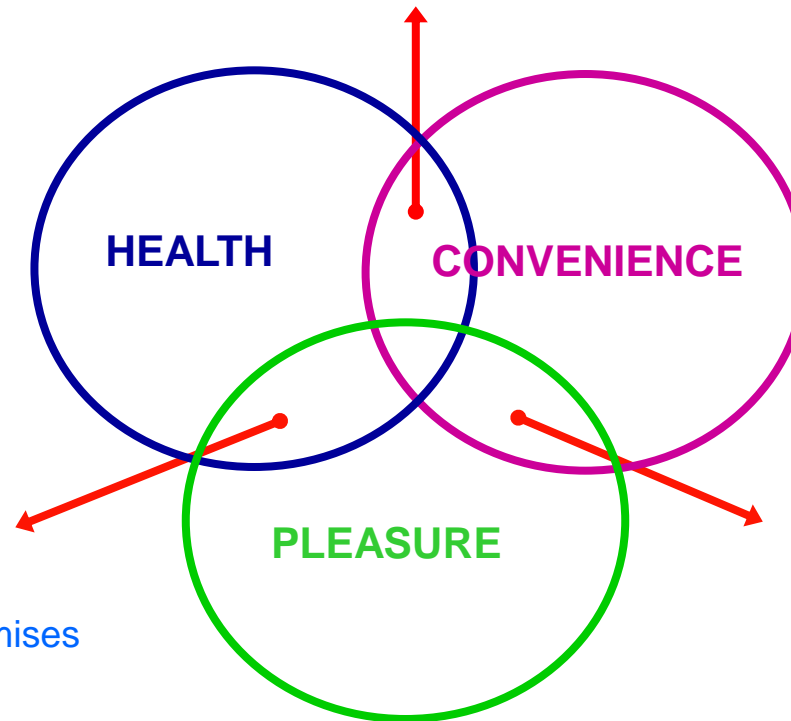
More information and evidence for health

Efficient Nutrition

Fast but nutritious and healthy

The time factor

More control over time and quality of preparation



Guilt free indulgence

Low & light – without compromises on taste and texture

Convenience plus

Convenience with quality and entertainment value

The sensory experience

More premium and indulgent

Nutrition Solutions.

Ingredient Services Flour Correctors & Food Ingredient Business



NutriRice™ Vitamin & Mineral enriched Rice Kernels



LEURON™ Functional ingredient from wheat



VALUE ADDING PROCESSES Stabilized Germ and Bran

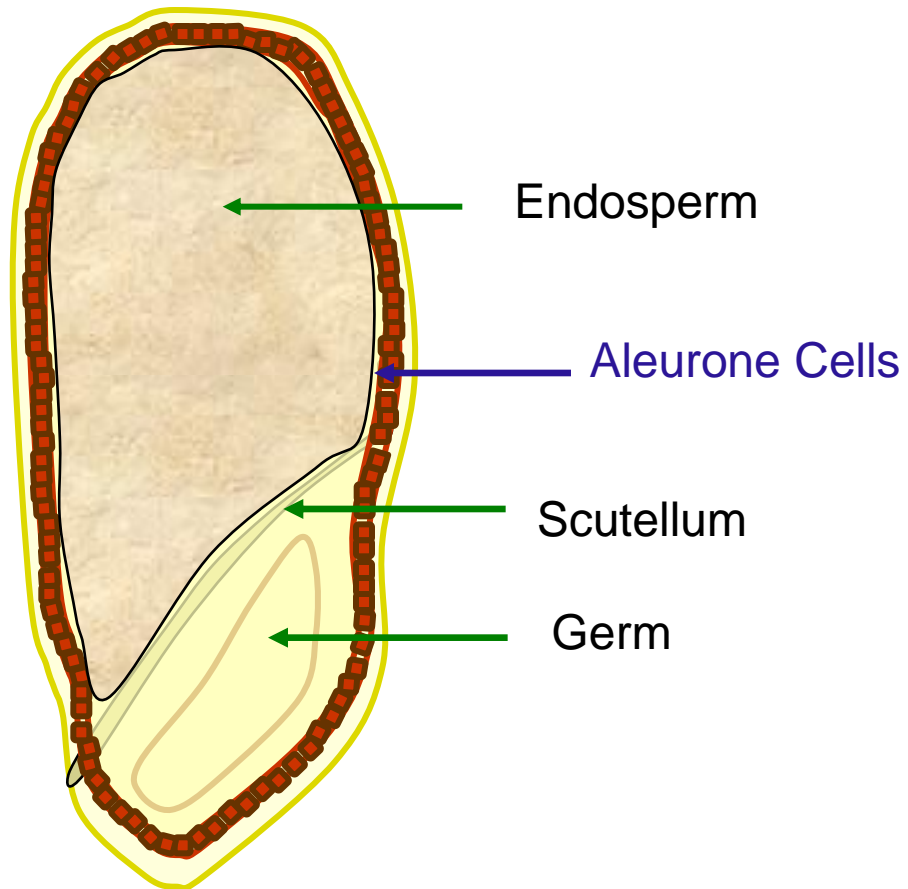


The image features two golden wheat stalks in the foreground, angled upwards from the bottom left towards the top right. The background is a bright blue sky filled with soft, white, fluffy clouds. A white rectangular box is positioned on the right side of the image, containing the text 'LEURON™'.

LEURON™

LEURON®: Wheat Aleurone.

Aleurone Cells the Best from Wheat



LEURON®.

A Key Ingredient of 80% purity.

- Excellent source of a good fermentable Dietary Fiber
- Contains Naturally B1, B6, Niacin, Pantothenic Acid, Folic Acid
- Good Source of Magnesium
- Contains Naturally Iron and Zinc
- Natural Source of Phenolic Acids
- Natural Source of Lignans

By: Oy Foodfiles 2005

A bowl of white rice is shown in the foreground, resting on a dark, textured surface. The background is a vibrant, out-of-focus green, suggesting a natural or agricultural setting. A white rectangular box is overlaid on the right side of the image, containing the text "NutriRice™".

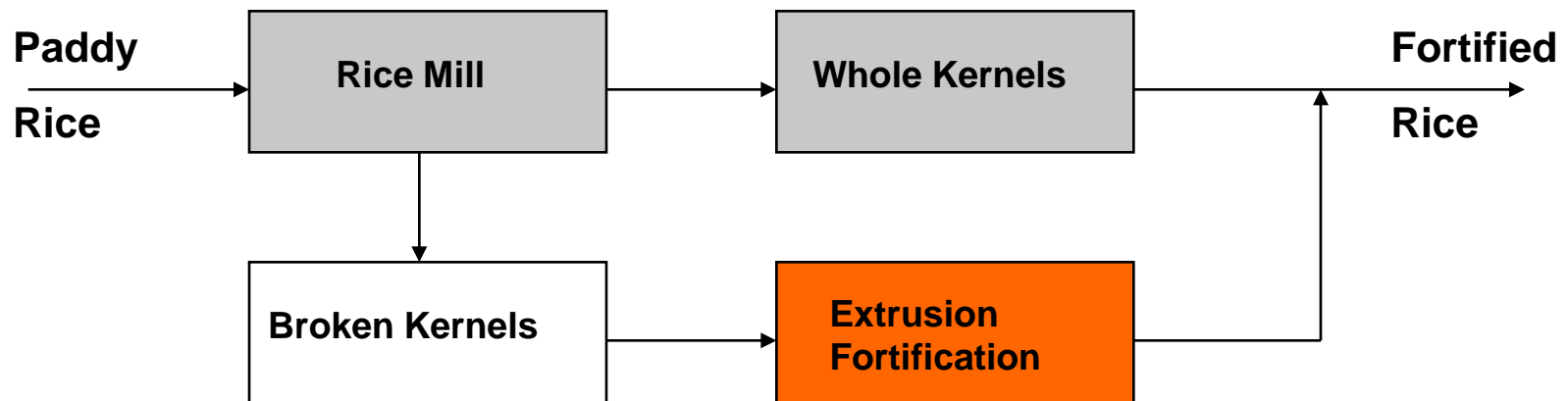
NutriRice™

Bühler fortified rice process.



Rice milling causes up to 20% of broken kernels

→ Bühler proprietary fortified rice process allows to use the low cost by-product from rice milling



Bühler rice fortification process.



Through extrusion cooking the mixture of rice flour and premix (vitamins and minerals) is formed into kernels resembling natural rice. Shape can be flexibly adjusted according to different natural rice shapes

NutriRice.

A JV of Buhler and DSM.

- Production of fortified rice kernels (**NutriRice**).
- Adaptation of shape and micronutrient formulation to requirements of customers.



New Buhler Nixtamal process

Green Technology for the
production of Masa Flour



Masa (Nixtamalization) History.

- The nixtamalization process using maize (corn) with lime and ash was very important in the early Mesoamerican diet.
- A population depending on untreated maize as a staple food risks malnourishment, and more likely to develop deficiency diseases such as pellagra.



Consumption of Masa flour.

Geographical extension

Mexico, Centr.Americas, USA



Typical Products made of Masa flour

Tortilla



Chips



Market demand for Masa flour

- 19.5Mio of Maize

55% traditional processed

45% industrial processed

Market requirements – Elimination of waste water.

- Massa flour processing industries needs a huge quantity of fresh water.

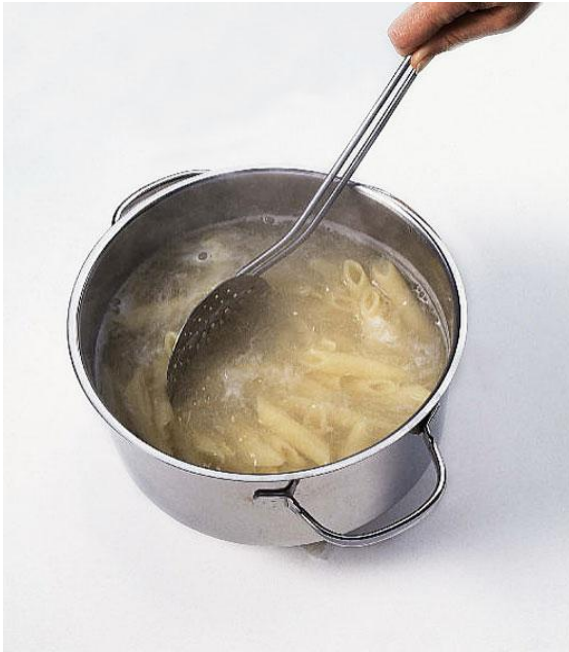
Customer expectations:

- Reduction of waste water with alkaline pH
- reduced production costs
- final product (tortillas) with same
appearance
elasticity
smell and taste

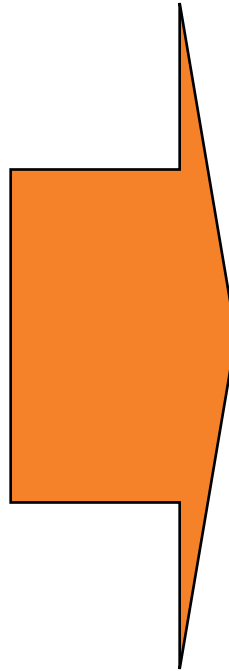


The main difference between today's and future process.

today's method



Cooking of maize in water excess



new Buhler process



Cooking of maize in a steamer

Closing comments.

- Water and energy saving creates value for the industry and protects environment
- Solution complies with Food Safety Aspects



The prerequisites for innovation are:

- Company culture and spirit
- People and know-how
- Infrastructure



Grain Technology Center

Innovation in Process
and equipment

Product Innovations



Bakery Innovation Center

Deep processing

Application consulting

Basic Courses in Bakery



Training Center

Short courses in
- technology
- maintenance
- milling for executives



Swiss Milling School

Education of
milling engineers



Thank you!