



# U.S. Wheat Market Outlook for 2013/14

**Vince Peterson**

**Vice President of Overseas Operations**



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# 2013 US Wheat Crop



## Total Supply Situation



Chuck Haney



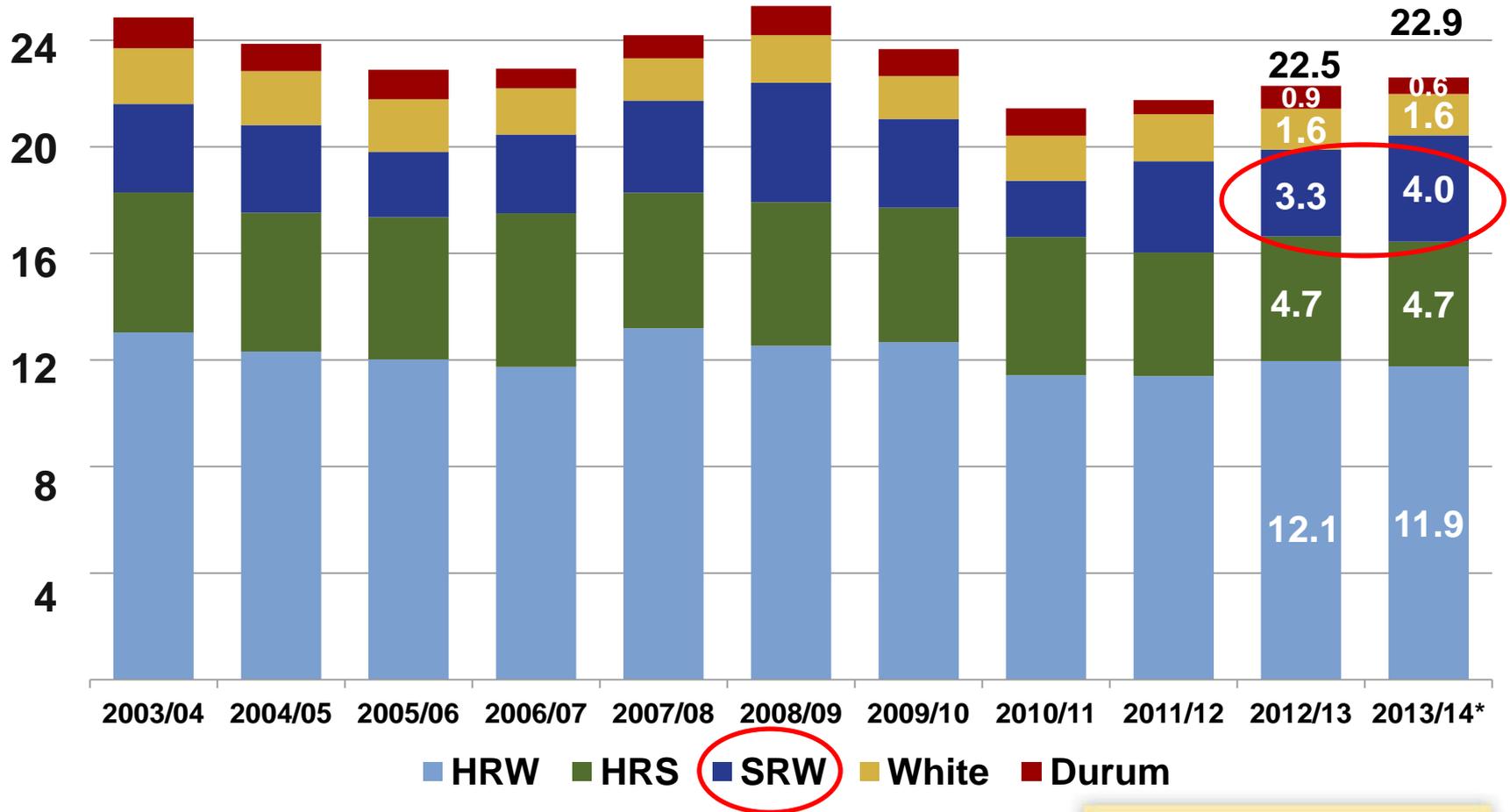
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MHA

# 2013 U.S. Wheat Crop

## Area Planted by Class



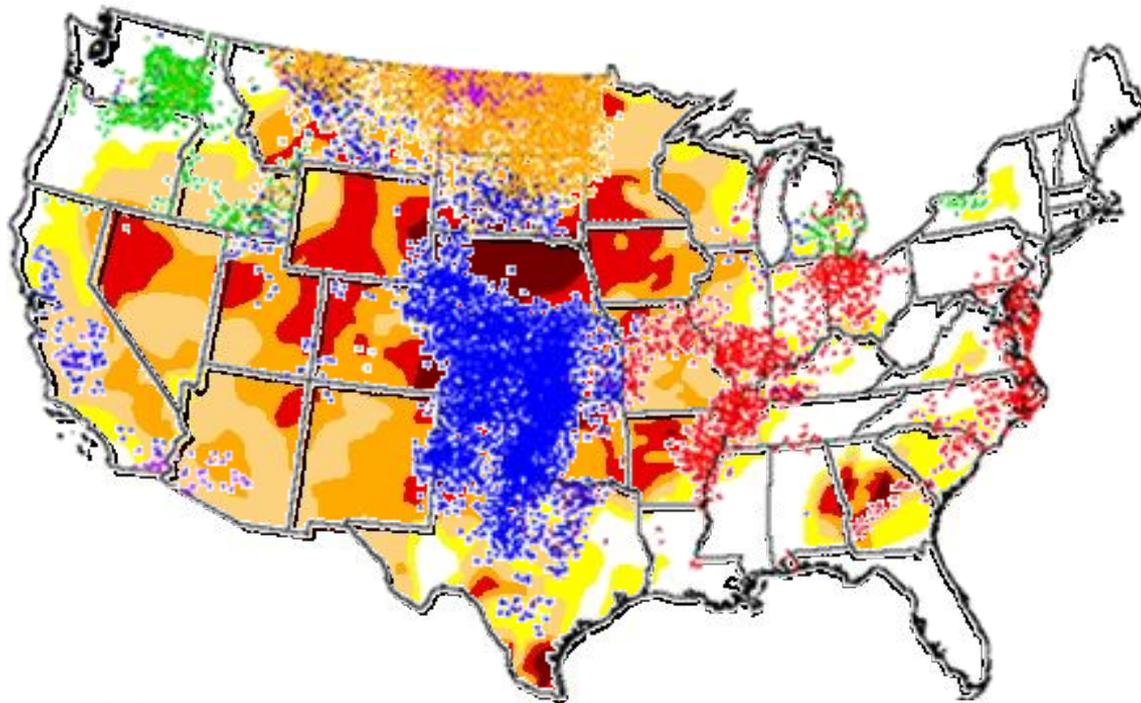
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October 30, 2012

## U.S. Drought Monitor

# Total U.S.



**HRW**  
**SRW**  
**HRS**  
**SW**  
**Durum**

Intensity:

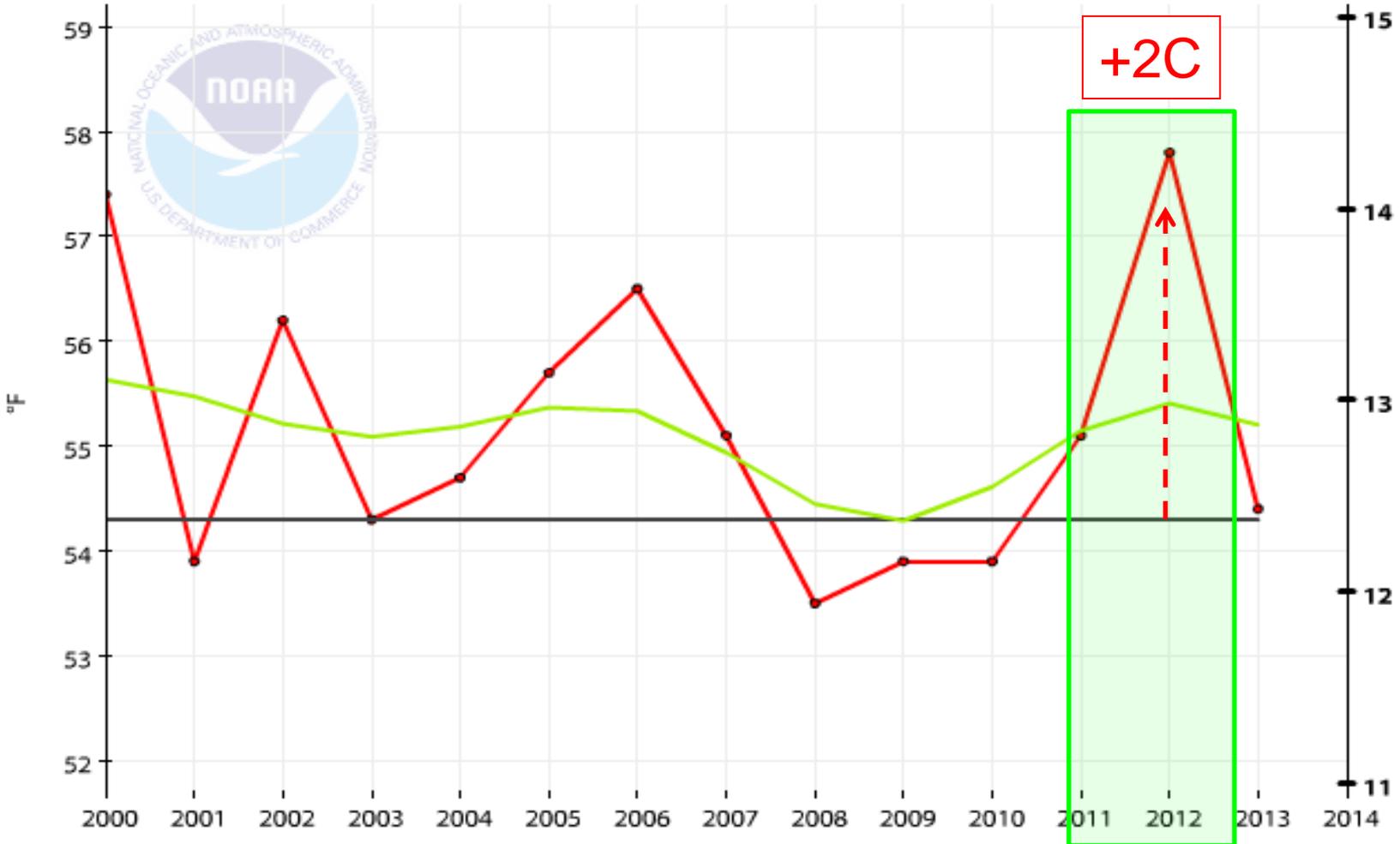


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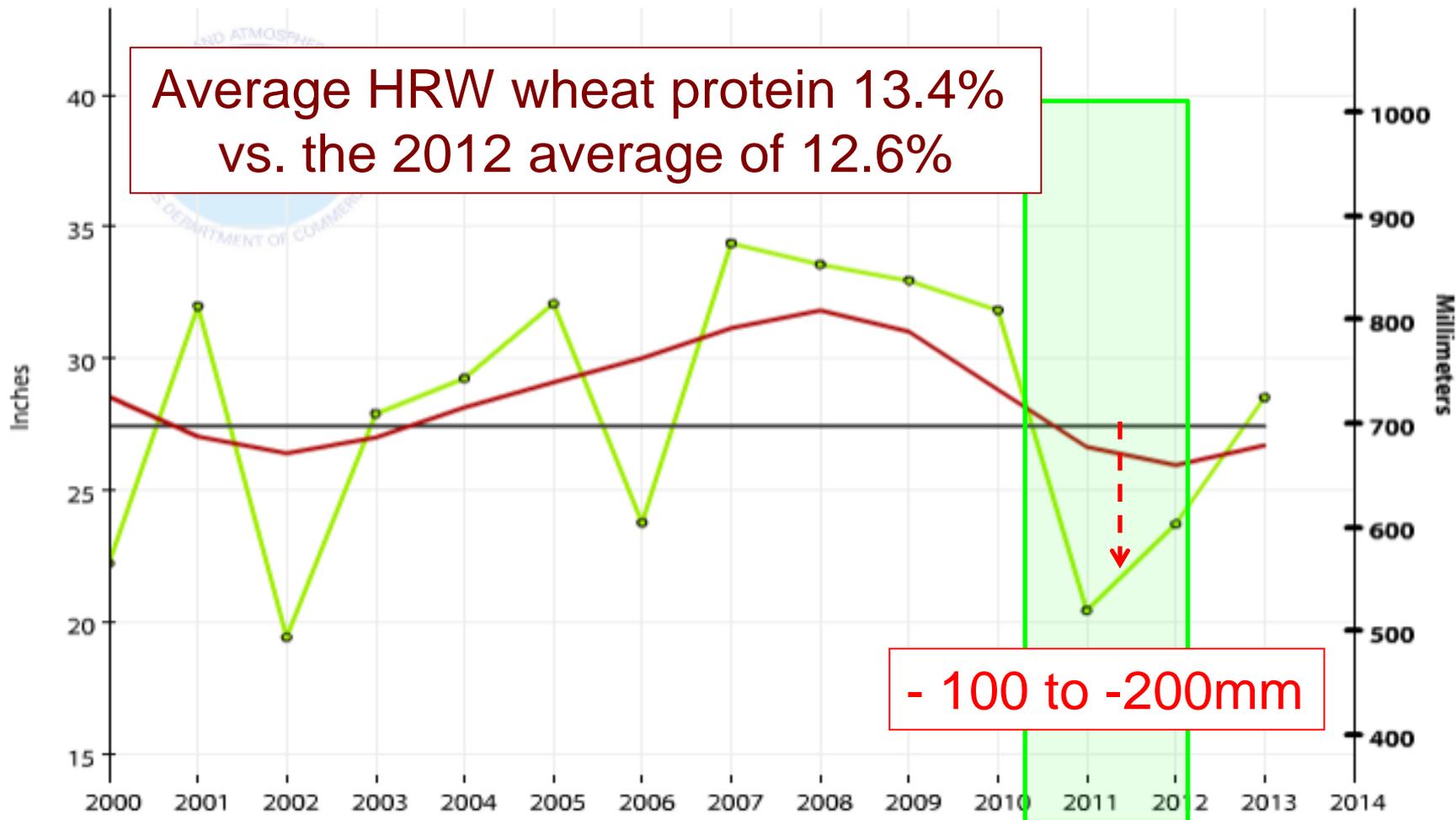
# Kansas, Temperature, October-September

Smoothed Time Series      1900-2000 Avg: 54.3°F      Temperature



# Kansas, Precipitation, October-September

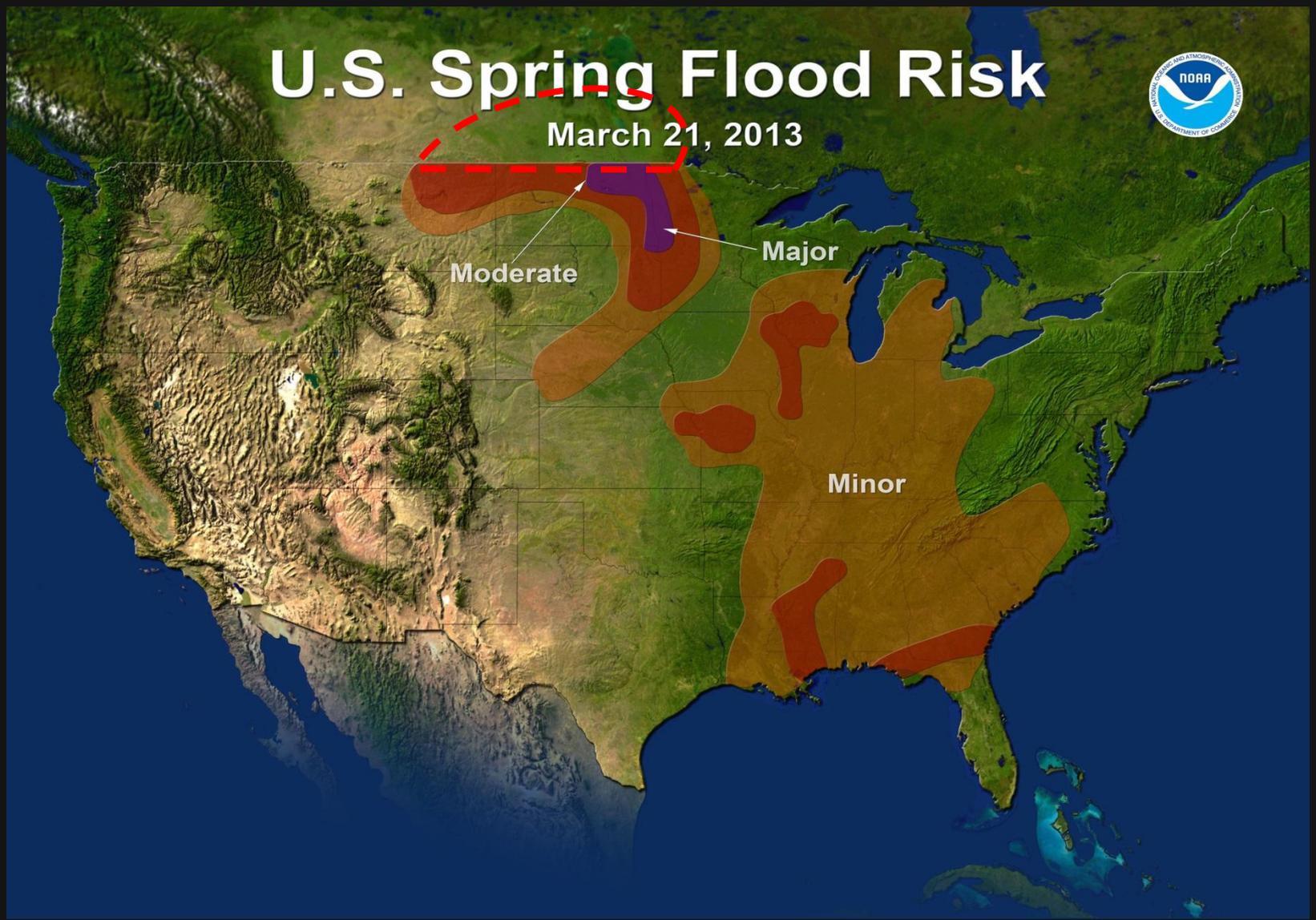
Smoothed Time Series      1900-2000 Avg: 27.43"      Precip



- 100 to -200mm

# U.S. Spring Flood Risk

March 21, 2013



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# June 2013



Alberta, Canada



North Dakota, U.S.A.



Saskatchewan, Canada



Minnesota, U.S.A.



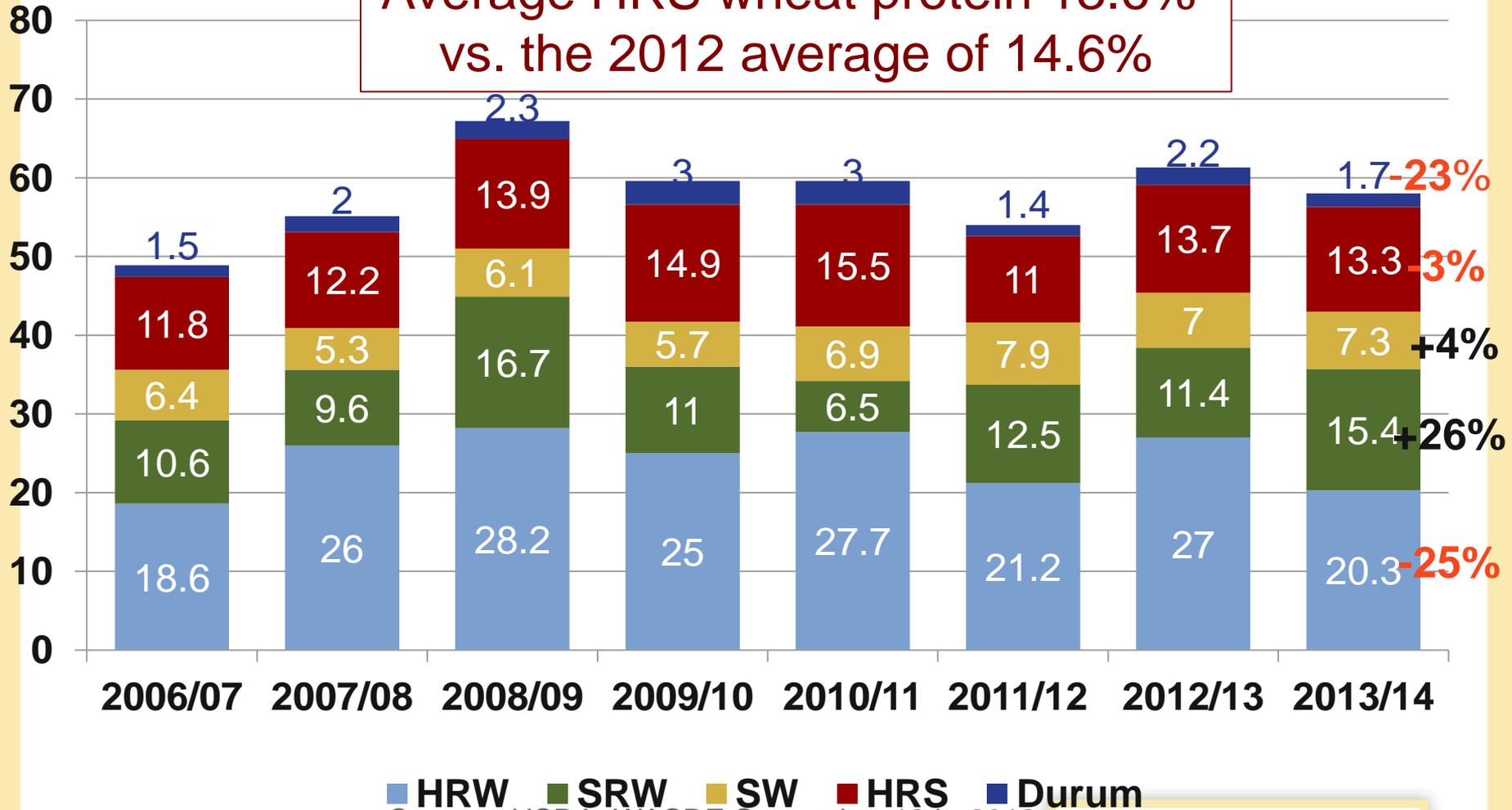
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# U.S. Wheat Production by Class

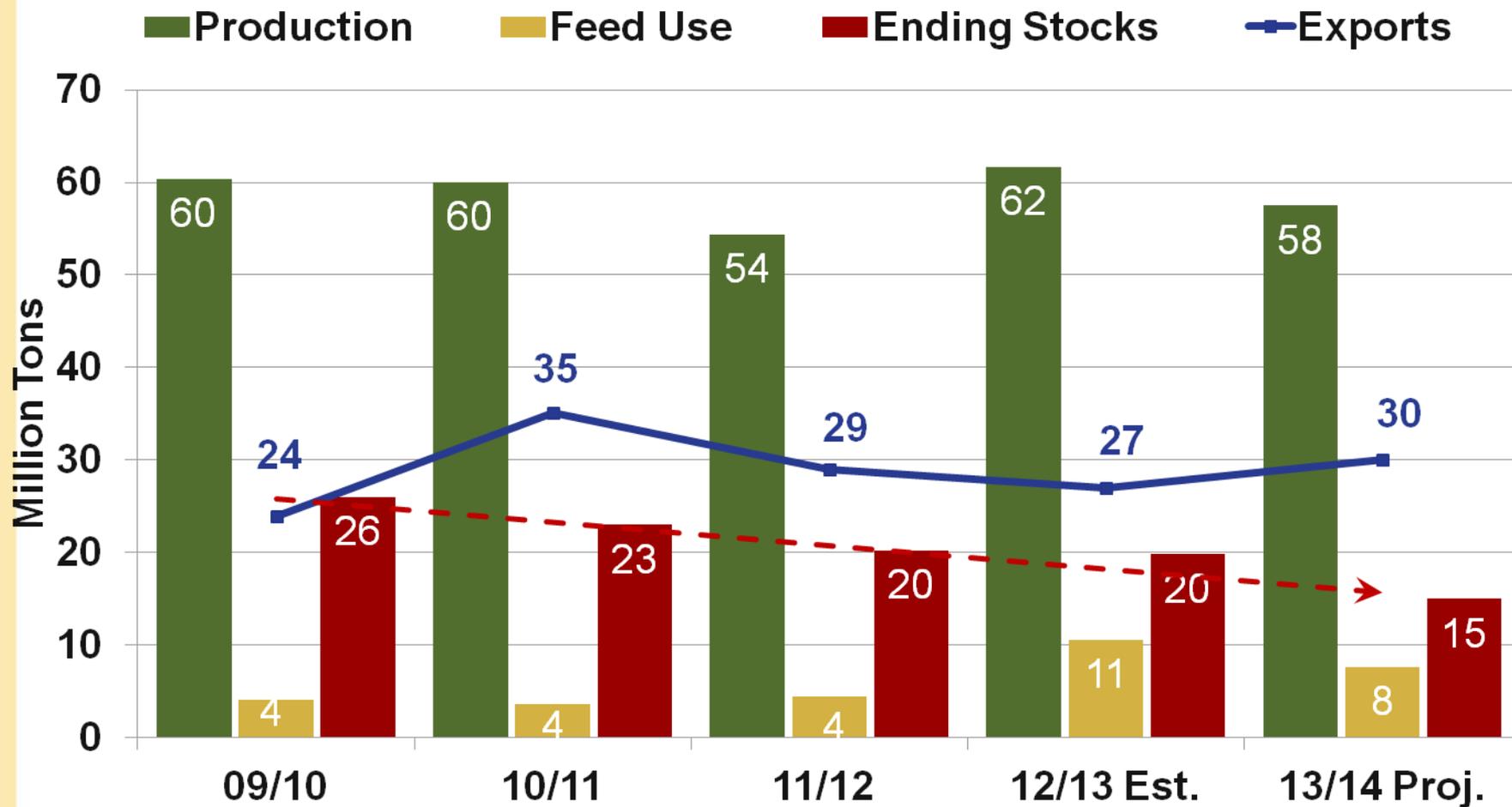
Million Tons

Average HRS wheat protein 13.6%  
vs. the 2012 average of 14.6%



Source: USDA, WASDE September 12th, 2013

# U.S. Wheat Situation



Source: USDA, WASDE September 12th, 2013

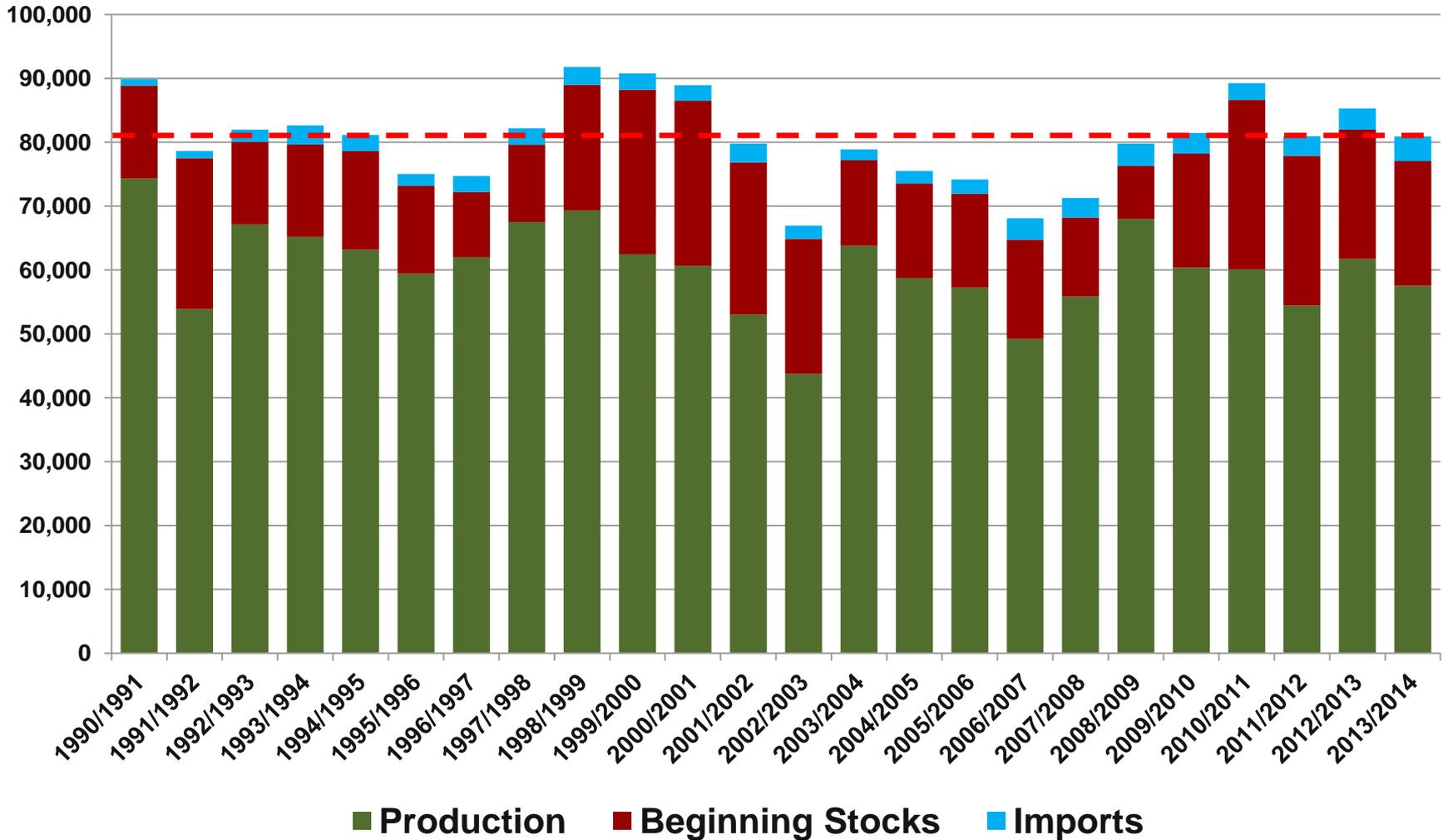


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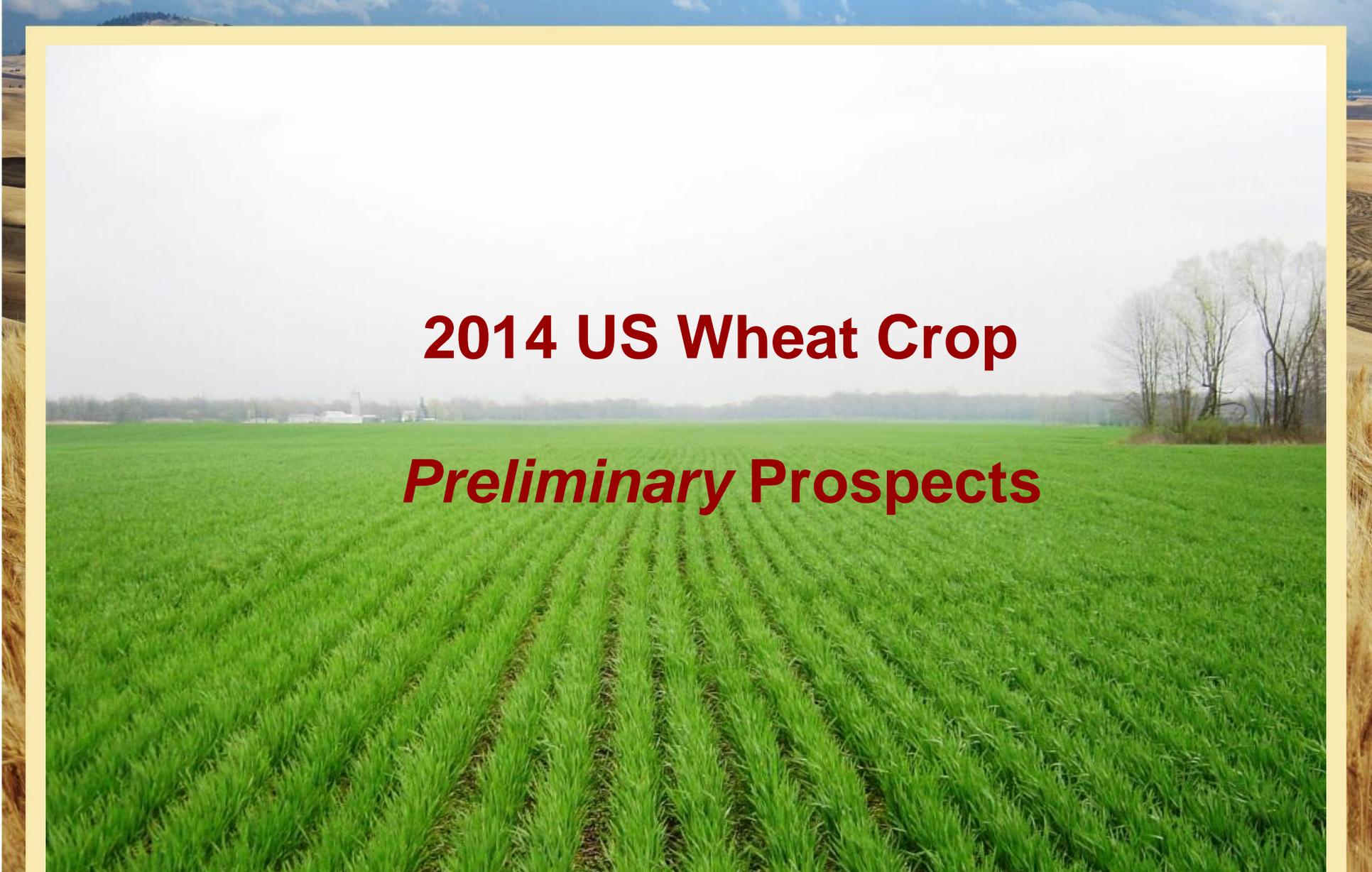
# U.S. Wheat Total Supply

1,000 MT



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# 2014 US Wheat Crop

## *Preliminary Prospects*



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# U.S. 2014 Wheat Crop Preliminary Planting Area

**All Wheat ... 23.4 M Hectares ... 102.2%**

Soft Red Winter ... 95.0%

Hard Red Winter ... 103.1%

White Winter ... 99.2%

White Spring ... 102.8%

Hard Red Spring ... 100.7%

Durum ... 140.1%

**“Moisture conditions for planting the 2014  
hard red winter wheat crop are the best since 2010.”**



# U.S. Winter Wheat Planting Progress & Condition

## Planting Progress

<u>Week Ending</u>	<u>Planted</u>	<u>Emerged</u>
Oct 27	86%	65%
Oct 20	79%	53%
Last Year	87%	61%
5 Year Average	85%	64%

## Crop Condition

<u>Week Ending</u>	<u>Excel</u>	<u>Good</u>	<u>Fair</u>	<u>Poor/Very Poor</u>
Oct 27	7%	54%	35%	4%
Oct 20	7%	58%	31%	4%
Last Year	4%	36%	45%	15%

# 2013/14 US Wheat Exports

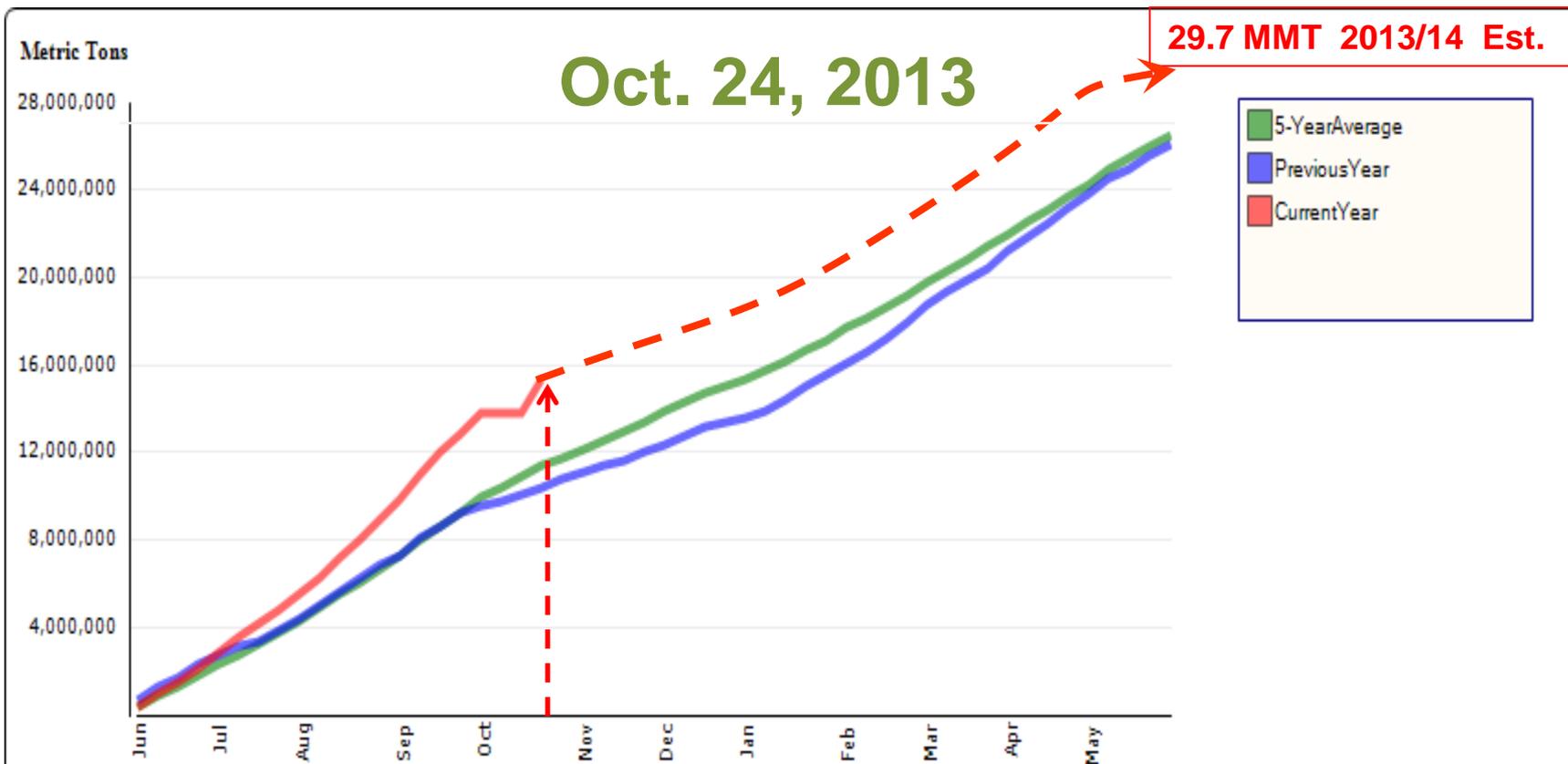
## *Longer term trade implications*



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# U.S. Wheat Accumulated Exports



**Export shipments 15.4 MMT – up 48%**

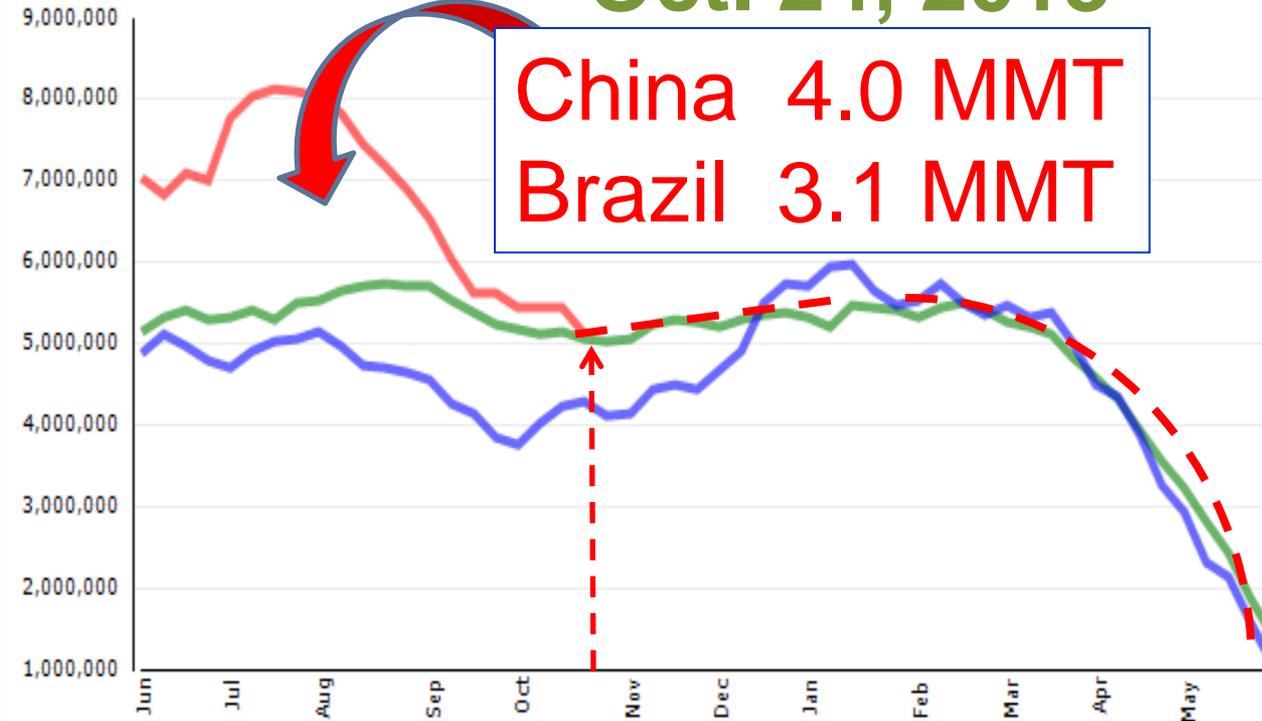


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# U.S. Wheat Outstanding Export Sales

Metric Tons



**Open sales 5.1 MMT – up 18%**

# U.S. Wheat Outstanding Export Sales

Oct 24 2013

Metric Tons



## Total US Wheat Export Sales

June 1 to October 24, 2013

**20.5 Million MT**

(June '13 to May '14 expectation 29.7 MMT)

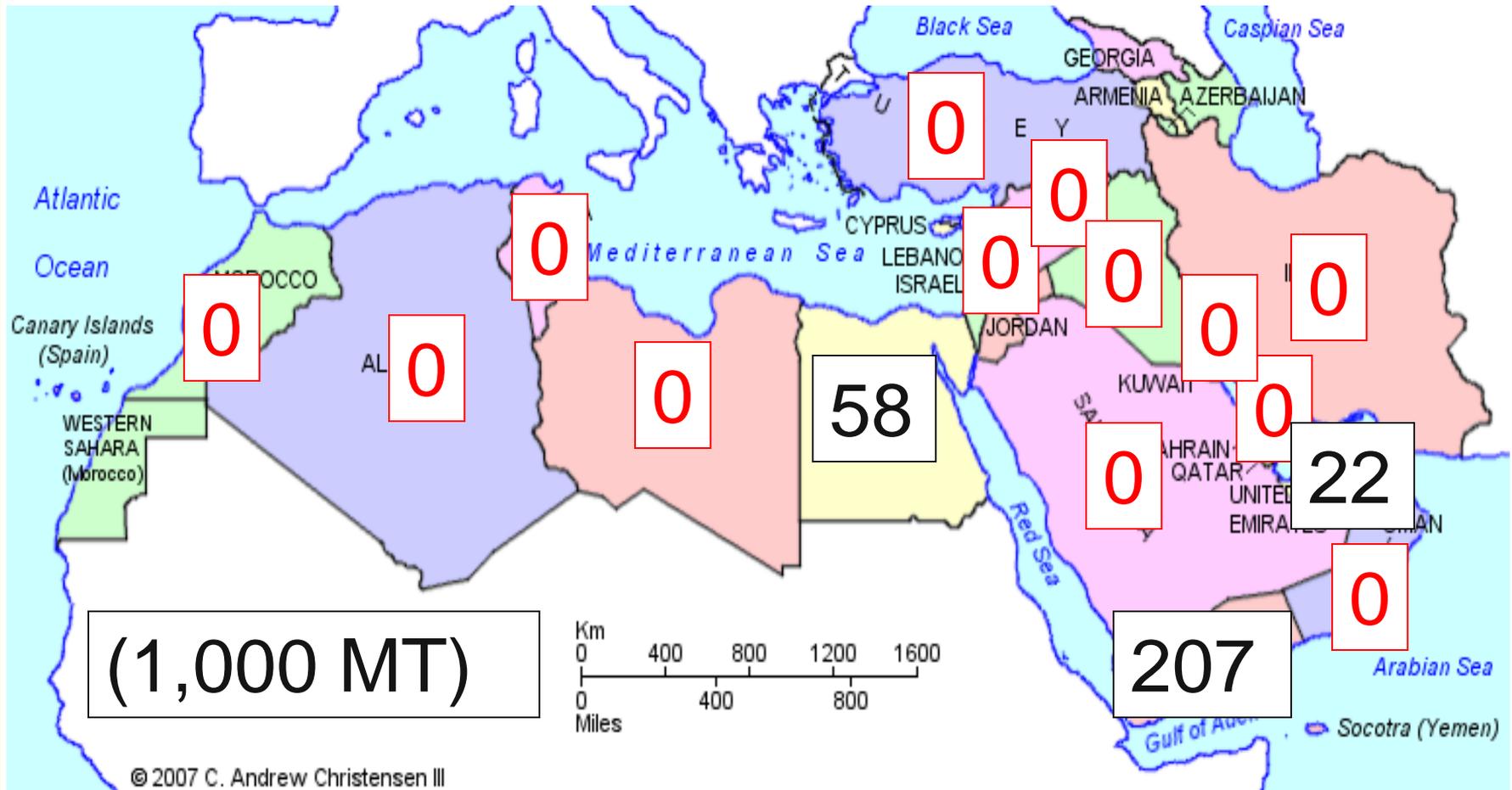
Open sales 5.1 MMT – up 18%



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# North Africa & Middle East U.S. wheat export sales in MY2013



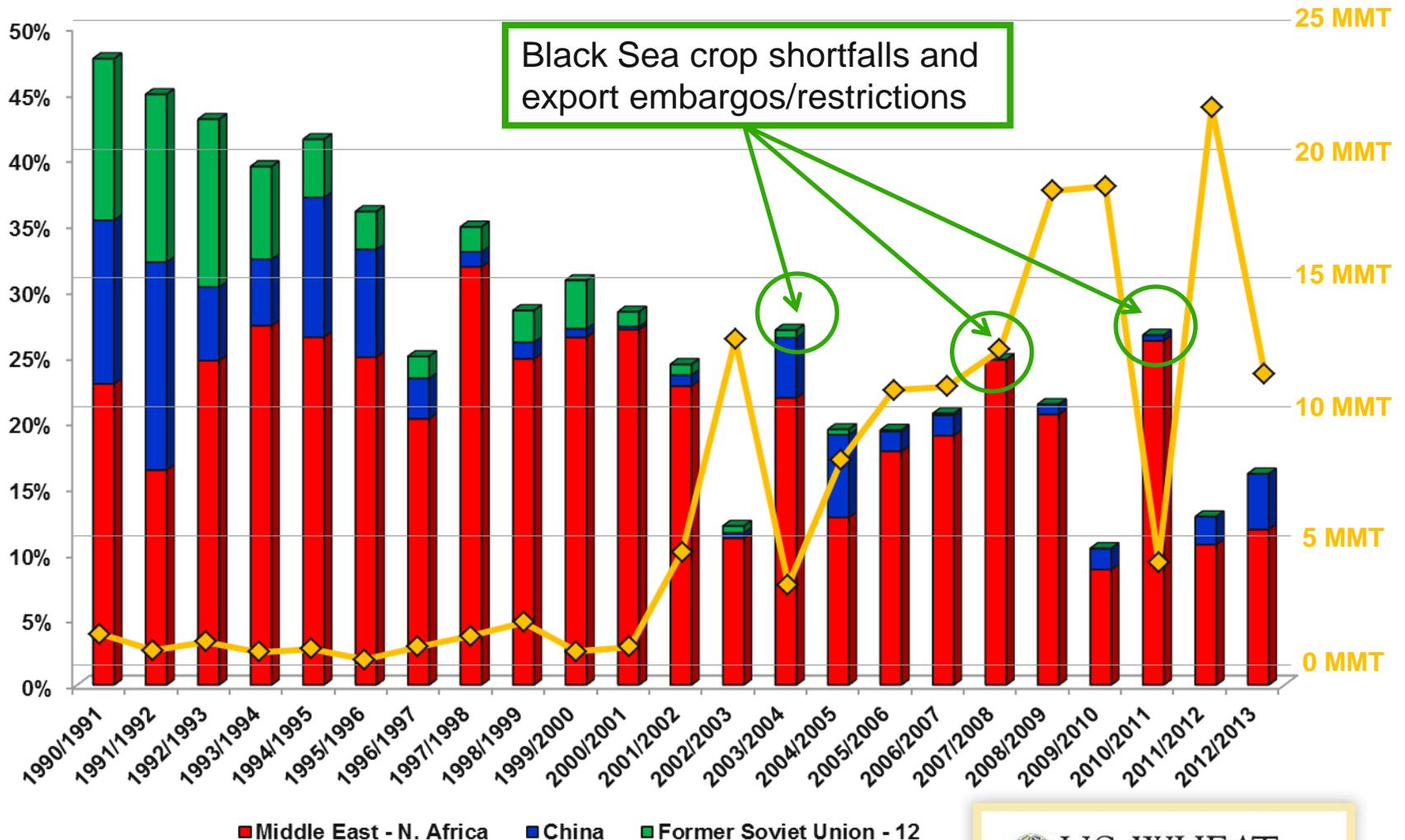
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# Destination of US Wheat Exports

% of US  
Total Exports

◆ Russian Wheat Exports

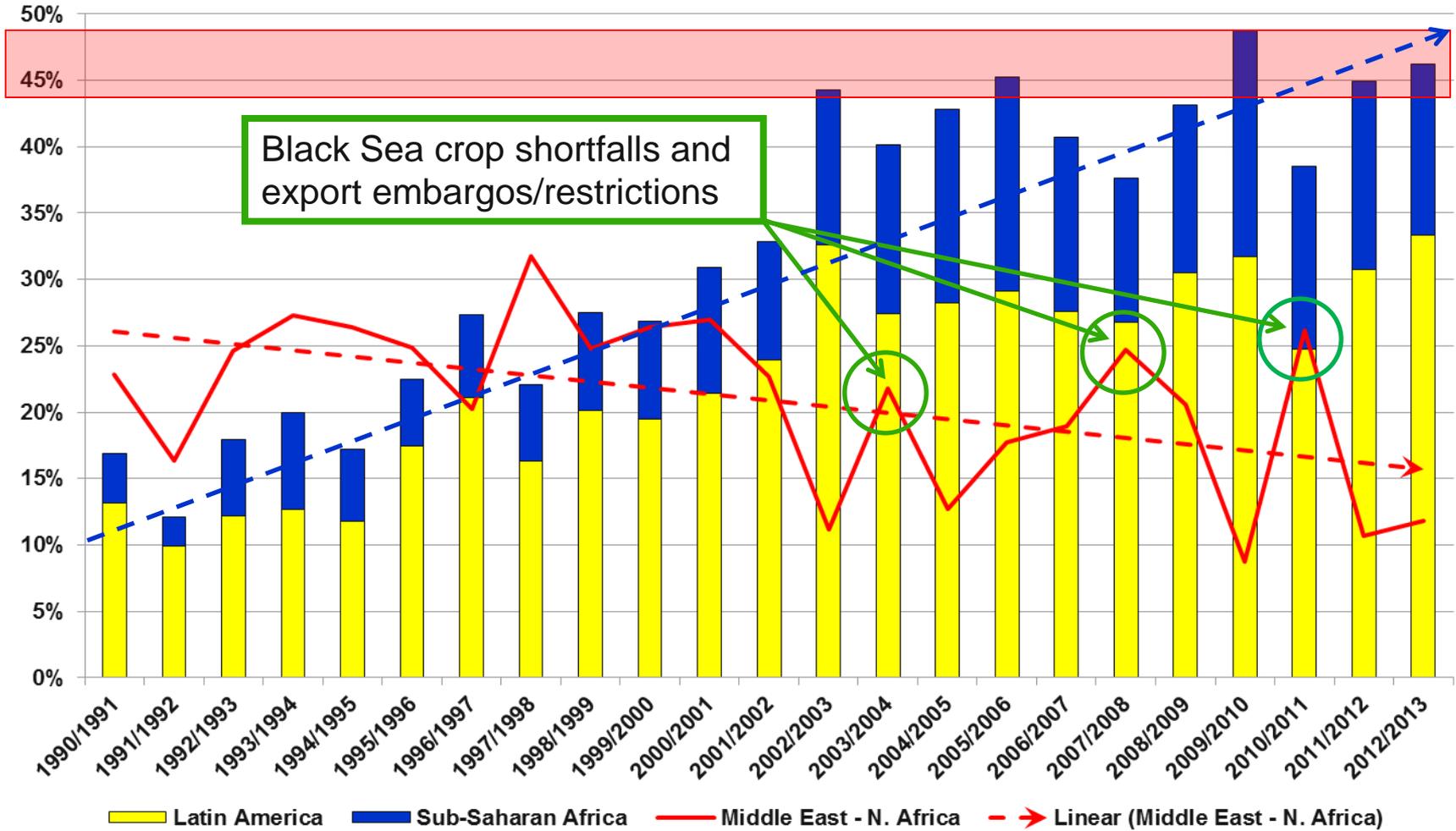


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# Destination of US Wheat Exports

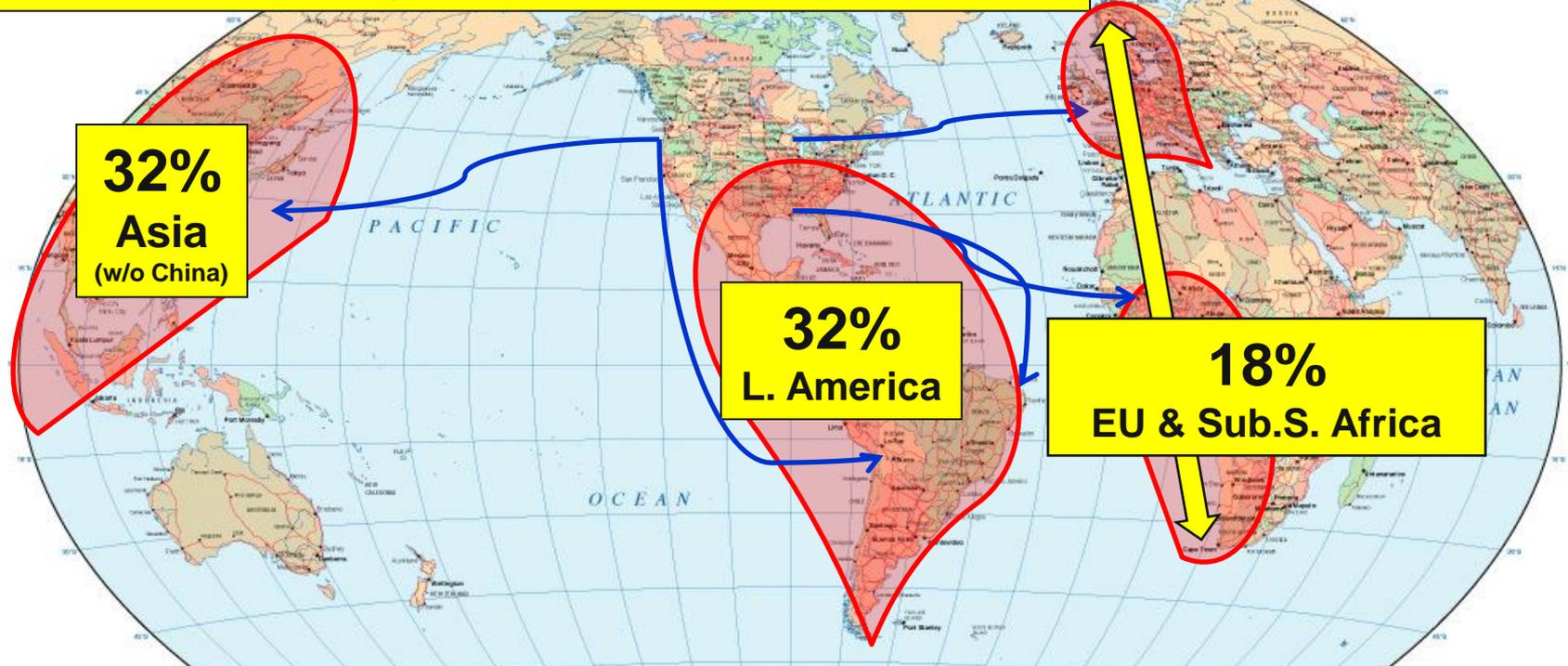
% of US  
Total Exports



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# US Wheat Exports – Current Distribution +/- 82% of US Exports to Closer Destinations



**Since 2002: World Wheat Consumption is up 100 MMT  
World Wheat Trade is up 50 MMT**

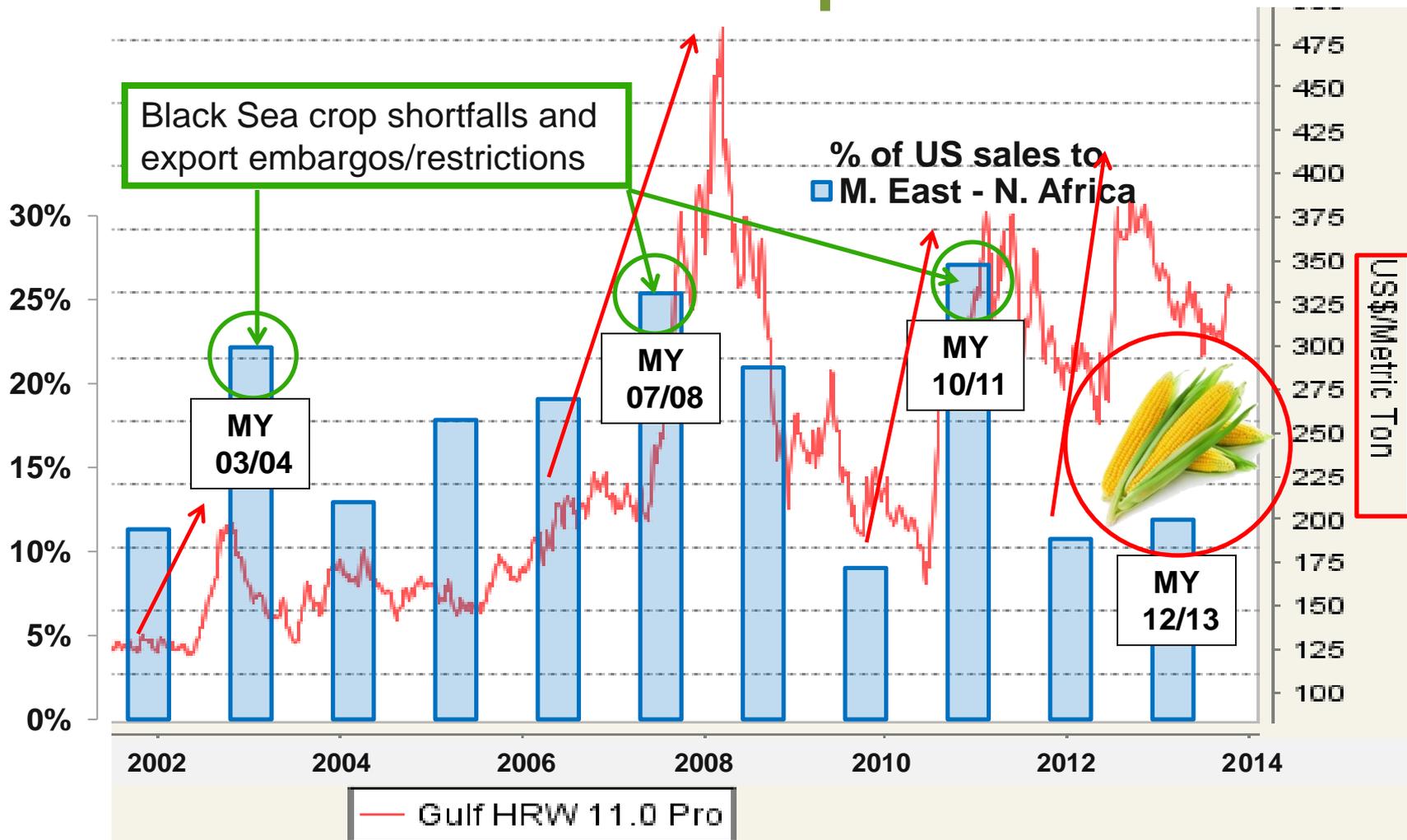
1000 Kilometers Parallel scale at 0 north 0 east  
1000 Kilometers Parallel scale at 30 north 0 east  
1000 Kilometers Parallel scale at 60 north 0 east



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# % Total US Sales to Mid East – N. Africa vs. US Wheat Export Price



# 2013/14 Wheat Prices

## Observations

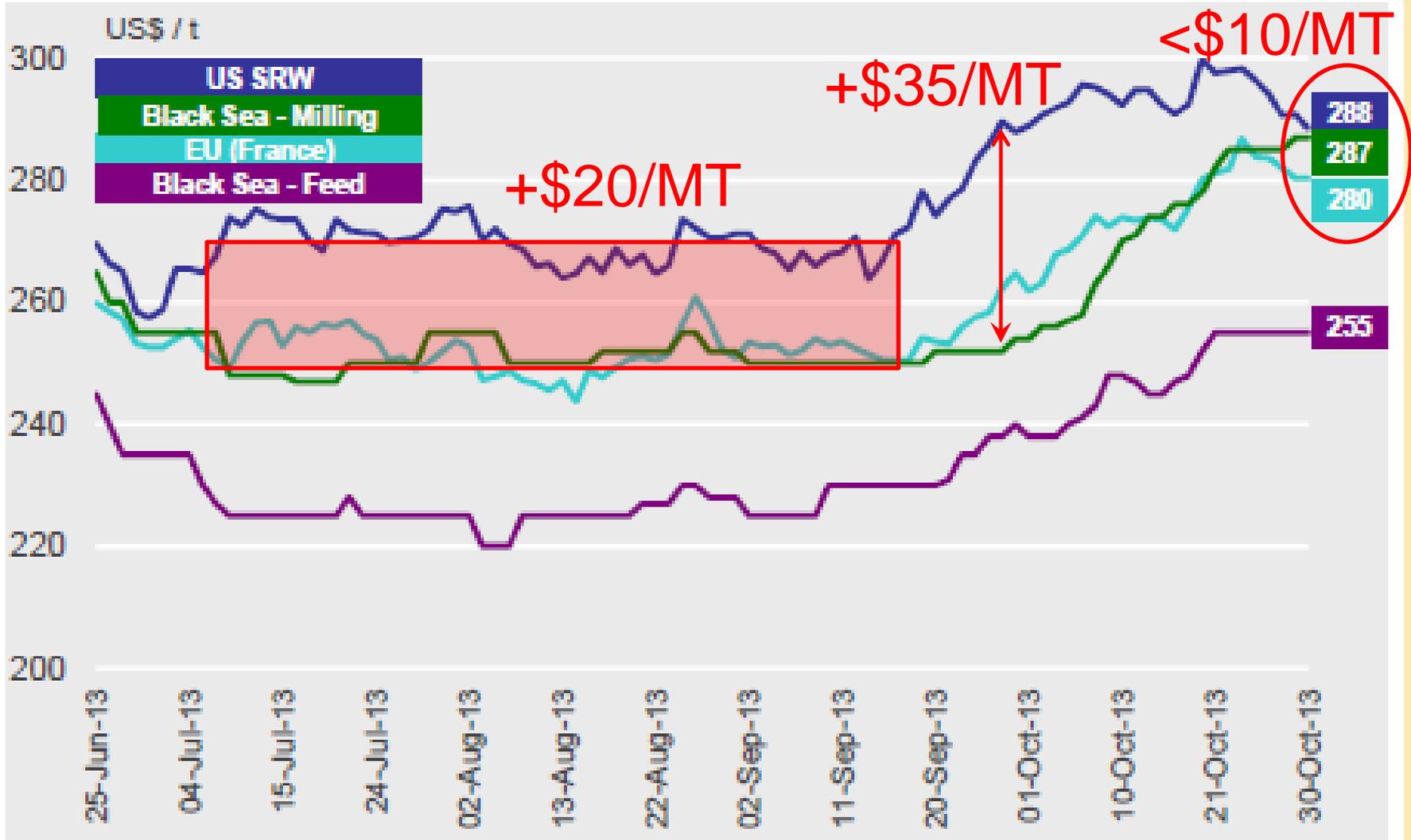


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# World Wheat FOB Price Trends

(Source: IGC Oct. 30, 2013)



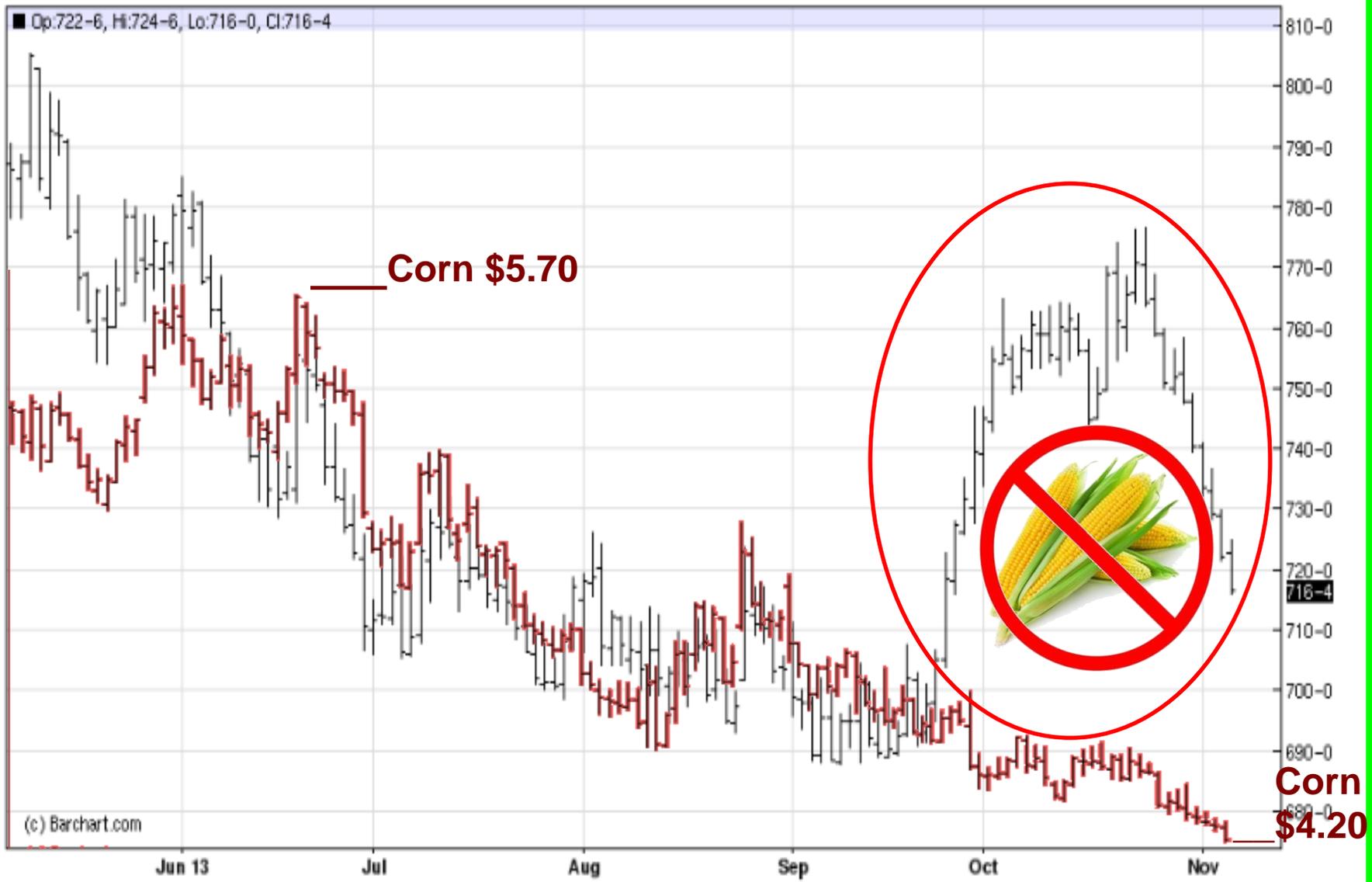
# KC Wheat December Futures



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# KC Wheat vs. Corn December Futures





SOUSSE  
TUNISIA  
5-8 NOV  
2013



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to work with you.**