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TUNISIA  
5-8 NOV  
2013

24<sup>th</sup> Annual  
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## WELCOME TO SOUSSE, TUNISIA

Sousse is a beautiful coastal city located 140km central-east of Tunisia. It sits on the Gulf of Hammamet, which is a part of the Mediterranean Sea. Tunisia is home to eight (8) astounding cultural and natural sites inscribed on the UNESCO World Heritage List, including the Medina of Sousse. The city is also known as “The Pearl of Sahel”, and is one of the best preserved seaward-facing fortifications built by the Arabs. It is the third city of Tunisia after Tunis and Sfax. Sousse is one of the world’s largest producers of olive oil with olive groves stretching over more than 2,500sq km. The city also relies heavily on tourism. Over 1 million tourists visit Sousse every year to enjoy its resorts, hotels, beaches and other famous attractions. Three famous historical sites are located within 60km of the city—Kairouan, Mahdia, and the UNESCO World Heritage Site, Amphitheatre of El Jem.

Set in a historically and culturally rich city of Sousse, this year’s conference offers comprehensive educational sessions, a unique expo marquee constructed along the shores of a private beach, marvelous evening functions, and exciting optional tours for you to discover exquisite attractions in Tunisia. Together, let us *Cultivate the Earth’s Wealth and Nurture People’s Lives*.







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## WELCOME MESSAGE LA ROSE BLANCHE GROUP

Dear Friends,

I am pleased to welcome you in Sousse, Tunisia on the occasion of the 24th Annual IAOM Mideast & Africa District Conference & Expo.

Sousse - also known as 'the pearl of the Sahel' - has a rich history and is also a modern city playing a leading role in the Tunisian economy. It is a beautiful city that was founded by the Phoenicians and was called Hadrumetum in the 11th century B.C. It was then elevated to the status of the main seaport of the Aghlabid Dynasty in the 8th century. The old city of Sousse known as The Medina,

surrounded by its fortifications, with the central mosque and the Roman museum in Casbah, is witnessing the rich history of the city. UNESCO declared The Medina of Sousse as a World Heritage Site in 1988.

Three famous historical cities are located within 60 km of Sousse. Kairouan was the Islamic cultural capital of the Maghreb. Mahdia was made capital of Ifriqiya by Caliph Abdallah El Fatimi. El Djem is famous for its amphitheater used for gladiator shows and chariot races at the Roman Period.

Sousse is the third economic region in Tunisia with its olive groves stretching over more than 2,500 square kilometers. It also has important factories in agricultural businesses and different other industries. These industries strongly contribute to the competitiveness of Tunisia in the exportation of different products to various countries. The economy of the region is facilitated by Sousse's seaport, the two nearby airports of Monastir and Enfidha and a strong highways infrastructure linking Sousse to Tunis and Sfax in 90 minutes and to Kairouan, El Djem, Mahdia, Nabeul and Hammamet in one hour.

Moreover, Sousse is an important tourism hub with its hotel complexes and fine sandy beaches. The city has a capacity of 40 thousand beds extending 20 km from the downtown Boujaafar beachfront to the famous Port El Kantaoui.

This year's venue is the Mövenpick Resort and Marine Spa Sousse located in the downtown area on the seafont, offering different facilities, such as ATMs, cafés, restaurants, shops and spa.

We are honored and pleased to welcome our regular participants as well as new colleagues and friends from around the world.

Enjoy your stay in Sousse!

Yours Sincerely,

**Kamel Belkhiria**

CEO, La Rose Blanche Tunisia



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## WELCOME MESSAGE IAOM MEA DISTRICT DIRECTOR

Dear Friends,

I would like to Welcome you to the 24th Annual IAOM Mideast & Africa District Conference & Expo from 5th to 8th November 2013 in Sousse, Tunisia. This year, our conference motto is "Cultivate the Earth's Wealth and Nurture People's Lives".

Tunisia's ideal location and status attracts millions of tourists from all over the world. Today Tunisia represents strong agricultural economy, steadfast economic development, and industrial modernization. It is one of the most established trading partners of the European Union and has been ranked the most competitive economy in Africa.

One of the country's key governorates is the coastal city of Sousse located 140 km south of Tunis. At the heart of the city lies one of the country's top leisure destinations, the Movenpick Resort & Marine Spa Sousse, which is the venue for this year's Conference & Expo. Movenpick offers high standard rooms, modern conference halls and banqueting facilities.

This year's expo presents extensive networking opportunities. We have a large participation from millers, suppliers, traders and other allied trade professionals especially from neighboring North African countries including Algeria, Egypt, Libya, Morocco and Sudan. We will also be having a large number from the Middle East, Africa and other parts of the world including South America. Exhibitors showcase their products and services under a custom-built "Expo Marquee" constructed along the sandy shores of Movenpick's private beach.

Join our top rank speakers from reputable international organizations in the Management and Trading Sessions in discussing leadership, innovation, social media, branding, global economy, targeted market outlook and strategic management. We have also invited three of the world's most in-demand keynote speakers, Mike Walsh, Paul Roberts, and Piers Corbyn to give their insights on technological trends, consumer behavior, emerging markets, and long-range weather forecast. Euromonitor International's Lamine Lahouasnia will deliver the keynote technical presentation. Well respected industry professionals will once again share their knowledge and expertise in the Technical and What's New Sessions.

I am positive you will enjoy your stay in Tunisia, home to eight (8) UNESCO World Heritage Sites, including the Medina of Sousse, Kairouan, and Amphitheatre of El Jem. Delegates and spouses can enjoy affordable and exciting tour packages (pre & post conference) to experience all that Tunisia has to offer.

Thank you once again for your active participation, which largely contributes to the success of the IAOM Mideast & Africa District. I would also like to acknowledge the generosity of our Tunisian host, La Rose Blanche Group, which has been very supportive in organizing this event.

Sincerely yours,

**Merzad Jamshidi**  
District Director





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**S E F A R**  




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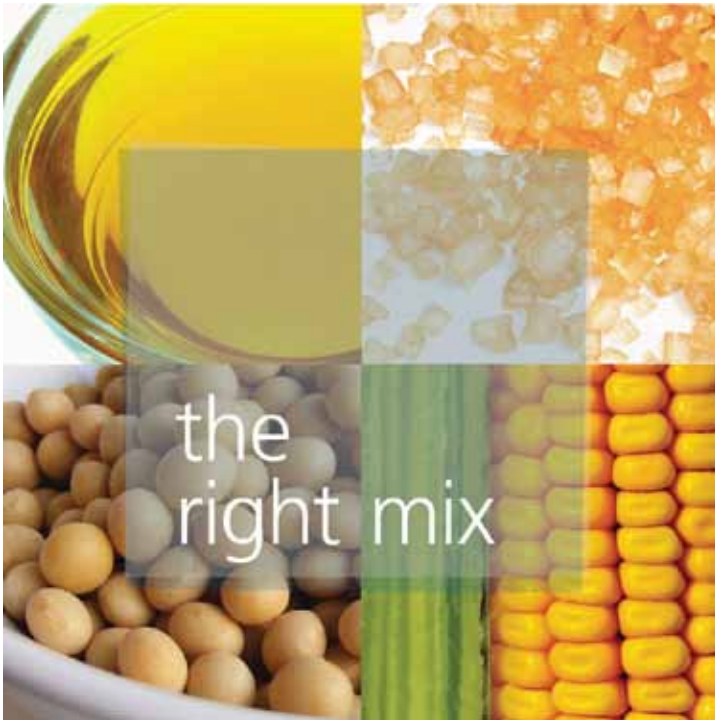
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#### Bora-Bora Night Out (Traders' Dinner)



#### Cultural Cocktail Dinner



### Lunch



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## IAOM MEMBERSHIP BENEFITS







## IAOM MEMBERSHIP BENEFITS

### About IAOM

Developing Educational and Technical Proficiency in the 21st Century

The International Association of Operative Millers (IAOM) is an international organization comprised of grain millers and allied trade representatives and companies devoted to the advancement of technology in the grain milling and seed processing industries. IAOM promotes a spirit of fellowship and cooperation among members, as well as advances members' interests in industry activities. With districts in Southeast Asia, Eurasia, Latin America, the Middle East & Africa, and throughout North America, IAOM provides an international forum for networking, the exchange of ideas, technical and educational opportunities, and the discovery of new products and services.

### IAOM Membership Benefits include:

#### Access to Member-only sections of the IAOM Website

IAOM members enjoy access to special areas of the website where they can search past Technical Bulletins, view and listen to recordings of past conference presentations, and search IAOM's online member database.

#### Subscription to Annual Membership Directory

This user-friendly compendium of IAOM members is not available for sale, and provides the opportunity for networking with other professionals around the world involved in the industry. The Directory lists milling professionals, as well as suppliers who provide products and/or services to the industry. Individual listings include contact names, company names, addresses, phone numbers, fax numbers, websites and e-mail addresses.

#### Subscription to International Miller

A valuable source of technical information and description of the latest developments in the various areas associated with milling and grain processing. Contributors are highly regarded professionals in their respective fields. The magazine also reports the activities of the association, its districts and standing committees, and other industry-specific news.

#### Networking Opportunities

By attending district meetings, conferences and expos, members are able to enhance and advance their careers through comprehensive education programs; connect with their industry peers at exciting



## IAOM MEMBERSHIP BENEFITS

networking events; and develop relationships with vendors who offer the products and services they need to efficiently do their job.

### **Discounted tickets to the industry's premier milling conferences and expos**

The IAOM Annual Meeting – the premier educational event for grain milling and seed processing professionals. The annual event gathers milling and allied trade professionals from around the world for two full days of education, networking and fellowship.

The Annual IAOM Mideast & Africa District Conference – gathers together all of the operative millers of the region, as well as their upstream and downstream partners.

### **Discounted fees for the leading milling educational short courses and Correspondence Course**

Developed and reviewed by industry experts, the IAOM Correspondence Course in Flour Milling is comprised of eight units encompassing all aspects of flour milling from wheat cleaning, basic milling principles, storage and grain handling to milled-grain product additives, plant management and mill mechanics. One unit is dedicated to an overview of how to mill other grains.

The Units are divided into lessons, with a testing component at the conclusion of each lesson. The testing option is available online or by hard copy. A certificate is issued on the successful completion of each unit, with a diploma issued to the student upon the successful completion of Unit 8.

### **IAOM-KSU Resident Milling Courses**

In cooperation with Kansas State University's Department of Grain Science and Industry, IAOM offers a lineup of weeklong short courses designed for those who wish to advance their skills or careers in the milling industry. The IAOM Resident Milling Courses at KSU provide hands-on instruction by the same outstanding KSU faculty who teach degree-seeking students. The Grain Science and Industry department is the only program of its kind in the United States, and is distinguished worldwide.



## IAOM MEMBERSHIP BENEFITS

### Introduction to Flour Milling

Managing Mill Performance

Grain Milling: Food Safety & HACCP Workshop

Mill Processes I: Basic Milling Principles

Mill Processes II: Advanced Milling Principles

Mill Maintenance I and II

### IAOM Resident Milling Courses at OCRIM

Starting in 2013, IAOM is offering weeklong milling courses at OCRIM's International School of Milling Technology in Cremona, Italy. The training will be modeled after the successful series of resident milling courses, which IAOM has offered at Kansas State University for several decades. The instructional staff will be comprised of experts from the milling community – consultants and advisors to IAOM, as well as faculty from the International School of Milling Technology, all of whom have “real world” experience in the production of wheat flour and other grain products.

### Discounted fees for milling educational publications and videos Publications

- Cereal Millers Handbook
- Dictionary of Milling Terms & Equipment
- A Guide to Good Manufacturing Practices (Sanitation Manual)
- Sanifacs Manual
- Stored-Grain Insects
- Technical Bulletins, Volume II (1937 to 1943)
- Technical Bulletins, Volume IV (1944 to 1975)



## IAOM MEMBERSHIP BENEFITS

### Videos

- Good Manufacturing Practices in Grain Processing (English and Spanish on one disc)
  - Part I - Good Manufacturing Practices in Grain Receiving, Handling and Storing
  - Part II - Good Manufacturing Practices in the Milling Process
  - Part III - Good Manufacturing Practices in Packaging, Storing and Distributing
- KSU Historical Milling Films
- 3 films on 1 DVD: The Amazing Art of Flour Milling (45 minutes), Roller Mills in Action (37 minutes), and A Photographic Study of a Sifter Operation (35 minutes)
- 3-part DVD Series on Handling Emergency Situations

Video I - Strategic & Tactical Considerations of a Grain Elevator Explosion

Video II - Tactical Considerations at Grain Elevator Fires

Video III - Agriterrorism

## Grain Processing systems



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## PAPERS SUMMARY





## MANAGEMENT SESSION | 6th Nov.

PAPER NO.	PRESENTATION	SPEAKER	DESIGNATION	COMPANY
MGT1	Entrepreneurship in Green Economy	Hassine Labaied	CEO & Co-Founder	Saphon Energy (Tunisia)
MGT2	Designing the 21 <sup>st</sup> Century Business	Keynote Speaker: Mike Walsh	CEO	Innovation research lab, Tomorrow (USA)
MGT3	Leading Business Today in Emerging Economies: what kind of leaders shall drive the business to success?	Dr. Hischam El-Agamy	Executive Director	Institute for Management Development (Switzerland)
MGT4	Making Social Media Measurable	James Bannister	Senior Account Executive	Wildfire by Google (Germany)
MGT5	Unlocking the Potential of Africa	Frank Braeken	Operating Director	Simbi Capital (UAE)



## TECHNICAL SESSION | 7th Nov.

PAPER NO.	PRESENTATION	SPEAKER	DESIGNATION	COMPANY
TP1	SRC in Functionality Testing for Flour	Peter Lloyd	Regional Technical Director	US Wheat Associates, Inc. (Morocco)
TP2	Efficient Milling: Premium Finished Products	Philippe Taeschler	Head of Sales EMEA Grain Milling Department	Buhler (Switzerland)
TP3	Heat Treated Flour	Dr. Irfan Hashmi	Technical Advisor	GrainCorp Operations Limited (Australia)
TP4	Grist Cost Optimization through Improvement of Rheological and Technological Properties of Flour for Noodle and Pasta Production	Dr. Lutz Popper	Head R&D	Muelenchemie (Germany)
TP5	The Mycotoxins on Wheat and their Impact on the Bakery	Pietro Barbalarga	Commercial Director Grain Milling	Omas (Italy)
TP6	Smart Milling: Miller Prismatic View	Matloob Ahmed	R&D Head and Plant Head	Emirates Grain Product Company LLC (UAE)
TP7	Keynote Presentation: The Changing Role of Wheat in our World	Keynote Speaker: Lamine Lahouasnia	Head of Packaged Food Research	Euromonitor International (UK)
TP8	Detection and Measurement of Iron Compounds in Fortified Flour	Quentin Johnson	Coordinator, Training & Technical Support Group	Flour Fortification Initiative (Canada)
TP9	Use of a New Xylanase Family GH8 in Milling and Baking	Dr. Irina Matveeva	EMEA Baking Technology Manager	Novozymes A/S (Russia)



## WHAT'S NEW SESSION | 7th Nov.

PAPER NO.	PRESENTATION	SPEAKER	DESIGNATION	COMPANY
WN1	Use of Technical Fibers in Preventing Dust Explosions	Habeeb Azmath	Technical Sales Manager	Millrite Ltd. (UAE)
WN2	Enzymes for Wheat Conditioning	Ralf Neumann	Customer Solutions Director Baking Enzymes	AB Enzymes (Germany)
WN3	Recent Developments in Wheat Quality & Classifications in Australia	Dr. Irfan Hashmi	Technical Advisor	GrainCorp Operations Limited (Australia)
WN4	Build the Mill	Andrea Nicolini	Area Manager for North Africa, Europe & Latin America	Ocrim SpA (Italy)
WN5	Rheology: Smaller, Quicker, Precies	Markus Löns	Senior Sales Director Food	Brabender GmbH & Co. KG (Germany)
WN6	Rheo F4	Stéphan Cochet	Export Director	Chopin Technologies (France)
WN7	Sewing System	René Bontemps	General Manager	Fischbein SANV – Bruxelles (Belgium)
WN8	New Fawema Flour Packing Machines	Mark Wild	Sales Manager for Africa & the Middle East	Fawema GmbH (Germany)
WN9	Whole Grain & Wheat Flour in One Instrument	Charles Loubersac D'Hotel	Director General/ Managing Director	Perten Instruments AB (Sweden)
WN10	New Atta Flour Process	Marcel Ramseyer	Product Manager	Bühler AG (Switzerland)



## TRADING SESSION | 8th Nov.

PAPER NO.	PRESENTATION	SPEAKER	DESIGNATION	COMPANY
TRD1	Australian Market Outlook	Chris Whitwell	International Sales & Marketing Manager	GrainCorp (Australia)
TRD2	Exporting Anxiety: what the changing food politics of the US, Europe, and other big grain exporters mean for the Middle East and Africa	Keynote Speaker: Paul Roberts	Multi-awarded American journalist & best-selling author	USA
TRD3	Keynote Presentation	Keynote Speaker: Piers Corbyn	Managing Director & Founder	WeatherAction (UK)
TRD4	US Market Outlook	Vincent Peterson	Vice President of Overseas Operations	US Wheat Associates, Inc (USA)
TRD5	Canadian Market Outlook	Jean-Benoit Gauthier	Director, Trading & Sales (Europe, Africa & Middle East)	CWB (Canada)
TRD6	French Market Outlook	Jean-Pierre Langlois-Berthelot	President	France Export Céréales
TRD7	Central Europe Market Outlook	Cedric Mayor	Managing Director	Ameropa (Switzerland)
TRD8	Black Sea Market Outlook	Reinier van Hanswijk	Senior Trader	Glencore (Netherlands)
TRD9	Port Access and Shipping of Australian Grain—an Insight	Colin Tutt	General Manager Global Food Supply Chain	CBH Group (Australia)



# Anatomy of the Ultimate Tapco Elevator Buckets:

**Super EuroBucket, CC-XD (Xtreme Duty) & CC-HD (Heavy Duty)**

## Precise Discharge

Consistent profile shape assures uniform high-speed discharge characteristics over the entire bucket range. Proper design ends costly backlegging.

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Injection molded resins "give" or "yield" to bypass obstructions in your elevator, allowing the bucket to return to its original shape. Thick walls provide exceptional strength.

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Engineered designs allow closer bucket spacing for more product throughput per hour. New 9" (230mm) and 10" (260mm) projection buckets provide maximum capacity in your elevator.

Super EuroBucket™

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(Xtreme Duty)

CC-HD  
(Heavy Duty)

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## SPEAKER LINEUP





## Opening Ceremony & Management Session | 6th Nov.



### Wided Bouchamaou

President of the Tunisian Confederation of Industry, Trade and Handicrafts (UTICA), Tunisia

#### Country Focus: Tunisia

Wided is the first female President of the Tunisian Confederation of Industry, Trade and Handicrafts (UTICA). She led the Organization through the transition period and dedicated herself to maintain its cohesion at a time marked by political change. Among other responsibilities, she is the Chairwoman of Businessmen (Union of Mediterranean Confederations of Employers), the Vice-President of the Tunisian Foundation of Control and Governance, the Treasurer of the Tunisian Chamber of Commerce, past-President of the Chamber of Women entrepreneurs of Ariana (Tunis) and member of various joint Chambers in Tunisia. She was recently named Best Arab Woman Entrepreneur at the "Women Business Award 2013" in London, UK. The prize rewards Arab women entrepreneurs in recognition of their contribution to economic growth and their qualities of influence and inspiration.



#### Moderator

### Martin Schlauri

Managing Director Business Unit Grain Milling, Bühler AG. (Switzerland)

Martin joined Bühler in 1980 after graduating as a milling technologist. After completing assignments in process development and plant commissioning, he was made responsible for the flour milling business in various countries and gained widespread experience in the Italian market as general manager of Bühler's flour milling department in Milan. Back to the headquarter in Switzerland, Martin took over the management of the grain milling training center offering professional training to milling personnel from all over the world. Since 2000 Martin is heading Bühler's worldwide grain milling activities.



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### **Hassine Labaied**

Chief Executive Officer & Co-Founder, Saphon Energy (Tunisia)

#### ***Entrepreneurship in Green Economy***

Hassine has over 12 years of experience in the banking industry within top financial institutions. He has a solid background in business development, risk management and strategic planning and he has a wide network across the MENA region. Prior to co-founding Saphon Energy with inventor, Anis Aouini, Hassine was a Director at Citibank based in Dubai where he was in charge of managing the top tier local corporate team. Hassine holds a BA from IHEC Carthage and an executive MBA from London Business School. Saphon Energy is a Tunisia-based cleantech company specialized in developing a breakthrough innovation named "The Saphonian", the Zero-Blade wind convertor. The Saphonian, invented by Anis Aouini, is a radical new way to generate efficient, cost-effective and storable green energy.



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### **James Bannister**

Senior Account Executive, Wildfire by Google (Germany)

#### ***Making Social Media Measurable***

James is a Senior Account Executive at Wildfire by Google working with EMEA clients on social media campaigns across all market verticals. He has over 2 years experience in the DACH market, advising clients on how they can increase their social media ROI, boost lead generation, and ultimately sales. Prior to that James worked in Private Wealth Management before entering start-up world with Wildfire in Silicon Valley.



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### **Keynote Speaker**

#### **MIKE WALSH**

CEO of innovation research lab, Tomorrow (USA)

#### ***Designing the 21<sup>st</sup> Century Business***

Mike helps to prepare business leaders for what's next. Rather than focusing on the distant future, Mike takes an anthropological approach - scanning the near horizon for disruptive technologies and consumer innovations on the verge of hitting critical mass, and then translating these into usable business strategies.

Mike is a leading authority on emerging technologies and markets. He previously ran the market leading consumer insights house Jupiter Research in the Asia Pacific, and held senior strategy roles at News Corporation in both the Australian and Asian markets.

In his current role at Tomorrow, Mike has advised the CEOs and senior management teams of companies such as BBC Worldwide, Fujifilm, Richemont, MSN, Star TV, Televisa, Globe Telecom, Philips, Merck Pharmaceuticals and HSBC.

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### Dr. Hischam El-Agamy

Executive Director, IMD (Switzerland)

Since 1999, Dr. Hischam has been an Executive Director at the International Institute for Management Development (IMD), the leading global business school based in Switzerland. An expert in family business, competitiveness of nations and management development; Dr. Hischam has organized several conferences and forums in Europe, the Middle East, North and Southern Africa, India and SE Asia focused on strategy, entrepreneurship and family business transformation. He authored several articles in these fields and was awarded the case writing award from the European Foundation for Management Development in 2002 and 2005.

#### ***Leading Business Today in Emerging Economies: what kind of leaders shall drive the business to success?***

Managers and business leaders create and stimulate the growth; they are the engine of growth. They have more critical roles to play in the emerging economies where their tasks have to address sometimes big challenges such as poverty, economic volatility, poor infrastructure, corruption, weak public governance and competitions from well established companies from developed countries. Dr. Hischam will share their insights and research on these topics:

- Forces shaping business decisions of leaders
- What kind of business leaders do emerging economies need? How can enterprises in these economies win the war for talent?



### Frank Braeken

Operating Director, Simbi Capital | Director, Braeken & Lim | Non-Executive Chairman, Harvest Africa (UAE)

Former Executive Vice President for the Africa Region, Unilever | Former Executive Vice President for the China Region, Managing Director Unilever Foods France, and Chairman of Unilever Andina

#### ***Unlocking the Potential of Africa***

After an early stint with Procter and Gamble, Frank spent 25 years with Unilever, living and working in eight (8) countries and four (4) continents. His last role was Executive Vice President for the Africa region, with responsibility for its E 2.5bln operations. Prior roles included Executive Vice President for the China region, Managing Director Unilever Foods France and Chairman of Unilever Andina. He has extensive experience in consumer goods marketing and in particular in emerging markets. He is currently an Operating Director with Simbi Capital as well as Director of Braeken & Lim. In both roles he remains very closely involved with Africa, helping investors and companies succeed on the continent. He is a Belgian national, but sees himself, by design, as a world citizen. He currently lives with his wife and three (3) children in Dubai.



## Technical Session | 7th Nov.



**Moderator**  
**Melinda Farris**

Executive Vice President, International Association of Operative Millers  
Headquarters (USA)

Melinda has served as executive vice president since June 2007, and was IAOM's director of communications from 2004-2007. As executive vice president, she is responsible for implementing board policies, managing the association's overall operations and staff, as well as IAOM's in-house publications. Prior to joining IAOM, she was communications manager for the American Chamber of Commerce in Russia. She lived in Russia for nearly 9 years, working on educational and professional exchange programs for American and Russian non-government organizations.



**Peter Lloyd**

Regional Technical Director, US Wheat Associates, Inc. (Morocco)

### ***SRC in Functionality Testing for Flour***

Principally a technical miller, but also experienced in quality control and training, Peter currently looks after a wide array of technical promotions throughout the Middle East, East and North African Region visiting mills in those countries and troubleshooting storage, phytosanitary or other issues. Peter joined USW in 1991 as Director General of the USW funded Egyptian Milling School. Following this, he became the chief analytical miller with the Tri-State and USW funded Wheat Marketing Center in Portland, Oregon. From 1998 – 2002 he served as Director of the USW Miller Outreach Program in Casablanca, Morocco. Following a sabbatical year as Technical Manager for the Al Ghurair Foods Group in Dubai, Peter moved to Tunis in June of 2004 where he looked after technical issues throughout the North African Region returning to Morocco in 2009 to serve as Regional Technical Director for the Middle East, East and North Africa Regions of US Wheat Associates in charge of the regional Technical Outreach Program.



### **Philippe Taeschler**

Head of Sales EMEA, Bühler Grain Milling Department (Switzerland)

#### ***Efficient Milling: Premium Finished Products***

Philippe Taeschler fulfilled different functions in the Swiss Machine Industry before starting as a project engineer in Bühler's Grain Milling department in 1997. Afterwards he accumulated experience in international assignments, which started in 2000 as Sales Engineer for the British grain milling market. In 2004, he was assigned as Sales Manager for the Central America Region, based in Mexico from 2004 until 2007 and afterwards as Sales Manager for Iberia, based in Spain from 2008 until 2011. He returned to Switzerland in January 2012 and took over his actual function as Head of Sales Grain Milling for the EMEA Region. Philippe Taeschler has a Bachelor degree of Science in Industrial Engineering from the University of Applied Sciences St.Gallen and an executive MBA in International Management from Kalaidos University Zürich.



### **Dr. Lutz Popper**

Head R & D, Muelenchemie (Germany)

#### ***Grist Cost Optimization through Improvement of Rheological and Technological Properties of Flour for Noodle and Pasta Production***

Dr. Lutz Popper read food technology at the Berlin University of Technology, followed by research and instruction activities at the Institute of Food Technology. In his Ph.D. thesis he treated the extraction and application of anti-microbial enzymes. Since December 1993 Popper is with Muehlenchemie, as head of research and development, and since 2009 also as scientific director of the Stern-Wywiol Gruppe. He is an external lecturer for food technology at the Kiel University of Technology since 1997 and has contributed more than 125 articles and lectures to the field of food science.



### **Dr. Irfan Hashmi**

Technical Advisor, Grain Corp Operations Limited (Australia)

#### ***Heat Treated Flour***

Dr. Irfan Hashmi, a seasoned professional having a doctorate degree with hands-on experience of successfully establishing a food quality technical center and a gold refinery. He had his Bachelors in Chemical Engineering, from N.E.D. University of Engineering & Technology-Pakistan, Masters in Process Engineering, from the University of Tennessee-USA and PhD in Bio-Processing, from the Victoria University-Australia. He has over 25 research articles and technical paper presentations in international conferences and periodicals. A PhD student in Mauritius has completed her research in flour fortification under his supervision. Irfan had worked in the UAE over for 20 years and had relocated to Australia in 2011. He is currently working at GrainCorp Operations-Australia as Technical Advisor. He is a longtime IAOM & AACC member. He has been instrumental in organizing several IAOM-MEA district conferences. He has served as the Chairman of the IAOM-MEA Education Committee from 2007-10. At present he serves as a council member of Wheat Classification Council of Australia. He has also been invited by the US Wheat Associates & American Soybean Association to give lectures and to conduct trials on different products in USA and other countries.



### **Pietro Barbalarga**

Commercial Director Grain Milling, Omas (Italy)

#### ***The Mycotoxins on Wheat and their Impact on the Bakery***

Pietro comes from an Italian family with tradition in milling started by his grandfather. After graduating as milling technologist from Torino, he went on to proceed with assignments in process designs and plants commissioning worldwide. He was appointed Sales Area Manager for Northern Europe, and later on moved to South East Asia and Oceania. In 2004, Pietro joined Omas, and became Commercial Director four years later. He also became Omas shareholder in 2012. His technical and commercial expertise is instrumental in the role he plays in Omas' worldwide activities.



### **Matloob Ahmed**

R&D Head and Plant Head, Emirates Grain Product Company LLC. (IFFCO Group) (UAE)

#### ***Smart Milling: Miller Prismatic View***

In 1994, Matloob completed his Bachelor of Mechanical Engineering from one of the highly renowned institute of India – Aligarh Muslim University. In 1995, he studied Milling Technology from International School of Milling Technology, Mysore (CFTRI), India. Matloob started his career in Milling 1996 with one of the largest flour mill in GCC region – Grain Silo Flour Mill, Jeddah plant, KSA. In 2002 he moved To emirates grain product (IFFCO ) as production manager with over 17years of hands on experience in 10.5 Million Mt of operations with all variety of wheat across the globe. As of now, He is associated as Plant Head and R&D Head, with Emirates Grain Product Company LLC under IFFCO Group, UAE. Matloob has been contributing for the nourishment of the Industry by inspiring and by sharing his knowledge & experience with many operators across the globe and by consulting companies for innovation & improvisation of the milling processes.



### **Quentin Johnson**

Coodinator, Training & Technical Support Group, Flour Fortification Initiative (Canada)

#### ***Detection and Measurement of Iron Compounds in Fortified Flour***

Quentin has been working in the milling and baking business since 1972 in the UK and Canada. Since 1997, he has provided technical consultancy services on wheat and maize flour fortification to the Flour Fortification Initiative. In addition he has provided technical consultancy support on flour fortification to more than 85 countries, international development partners (UNICEF, WFP, GAIN, MI, HKI) and the flour milling industry at the global level.



#### **Keynote Speaker**

### **LAMINE LAHOUSNIA**

Head of Packaged Food Research, Euromonitor International (UK)

Lamine Lahouasnia is the Head of Packaged Food at Euromonitor International. In his current role, Lamine leads Euromonitor International's packaged food research programme and is directly responsible for shaping Euromonitor International's quantitative research across 80 markets. In Lamine's previous role as a senior member of Euromonitor's Retailing Team, he specialized in modern grocery formats and researched the world's leading retailers of packaged food.

#### ***The Changing Role of Wheat in Our World***

Alongside corn and rice, wheat is one of the most widely produced and consumed products in the world. Wheat is so integral to many consumers' diets that its abundance is often associated with higher standards of living and its prices can have the power to create and topple governments. But whilst it is most commonly known for producing our daily bread, the grain is increasingly being used in a number of other products, from biscuits to cat food. With a growing number of people being diagnosed with coeliac disease, there have been a spate of diets recommending the removal of refined carbohydrates and those in the wheat industry will need to think about alternative consumer needs of the grain.



### **Dr. Irina Matveeva**

EMEA Baking Technology Manager, Novozymes A/S (Russia)

#### ***Use of a New Xylanase Family GH8 in Milling and Baking***

Dr. Irina Matveeva graduated from Moscow State University of Food Processing in 1980 with the specialty of engineer-technologist of baking, confectionery and pasta industries. Dr. Irina has more than 30 years' worldwide experience in bread-making and milling technologies science; she is the author and co-author of three books, more than 250 scientific publications and 20 patents. Following the Ph.D. in bread-making technology in 1983, and then the Doctorate Scientific Degree in 1993, she accepted the positions of Senior Scientific Researcher, Lecturer, Associate Professor, and Professor in Moscow State University of Food processing. Dr. Matveeva has been acting in ICC representing Russia since 1996. Since from 2000 Dr. Irina started her career in Novozymes A/S company acquiring the responsibilities over the baking and milling segments for technical service and support in Russia and other CIS countries followed by position of account manager. Since 2009 she was promoted to the of the Baking Technology Manager providing trainings, technical service and support for baking and milling industries' sections for Europe, Middle East and Africa.





## IFC Workshop: Agri Storage - Role of Public-Private Partnerships | 7th Nov.



**David McKee**

International Grain Consultant (USA)

### ***Strategic Grain Reserves: Global Models of Management***

David McKee is a food industry specialist who has delivered grain policy analysis, project planning, feasibility and technical studies, cereals value chain research, industry assessments, marketing strategies and other services to a wide range of companies, governments, and international organizations. His consultancy is Key International LLC, based in Seattle, USA. As an independent contributor, he has published over 50 articles in World Grain magazine and other publications. His professional background includes a stint in international banking with Bank of America followed by several years in the global brewing industry in the US and Germany.



**Yusra Baloch**

Associate Investment Officer, International Finance Corporation (UAE)

### ***PPP Models of Managing Public Grain Reserves***

Yusra is an Associate Investment Officer in IFC's Public-Private Partnerships advisory team, where she has gained five years of experience working on transactions across the Middle East and North Africa and South Asia regions. Yusra has worked primarily in the transport and agriculture sectors and has in-depth experience across all aspects of public-private partnership projects, including financial analysis, consultant management, transaction structuring, and private sector interaction. Yusra is also part of the global agriculture public-private partnerships team and has been closely involved in business development and transaction support for several projects, including in irrigation and modern storage sectors. Yusra is a Chartered Financial Analyst (CFA) and has earned a Masters in Finance degree from the George Washington University in Washington DC.



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### **Aditya Dhar**

Associate Investment Officer, International Finance Corporation (India)

#### ***PPP Models of Managing Public Grain Reserves***

Aditya is an Associate Investment Officer in the South Asia PPP Transaction Advisory team, based in New Delhi, India. He has over six years of experience in Project Financing, Structured Finance and Transaction Advisory in the power (generation, transmission and distribution) and real estate sectors. Prior to joining IFC, Aditya was with the Infrastructure Development Finance Company (IDFC), Mumbai for 5 years where he was part of the Project and Structured Finance team involved in providing equity and long term debt financing primarily to infrastructure projects in the coal, natural gas, hydro, wind and solar power generation and power distribution sectors. In addition, he was also involved in corporate financing and promoter funding transactions. Prior to IDFC, Aditya has had stints with Core Services, USA as a Oracle Applications Functional Consultant and with Eaton Corporation in Michigan, USA as part of their Corporate Quality team. He has completed his MBA from the Indian School of Business, Hyderabad and a M.S in Industrial Engineering from Rutgers University, New Jersey, USA.

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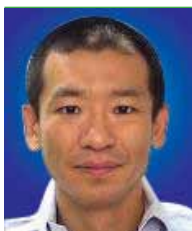


### **Christophe Ravry**

Agribusiness Industry Specialist, International Finance Corporation (Kenya)

#### **IFC Investments in Agri-business**

Christophe Ravry joined IFC – MAS on October. 1st 2012, as an Agribusiness Industry Specialist, and has been based in Nairobi, Kenya, since January 2013. Christophe brings to IFC a combined private sector (25 years) and World Bank (10 years) experience in various facets of agribusiness. Christophe started his career as a soft commodities trader (Philipp Brothers in London, SCOA in Paris) before branching out in the marketing of fruit and vegetables (as import manager for Pomona, Paris). He subsequently returned to commodities, handling the West African operations of the Dutch trading house Nidera. From 1995 to 1999 he was based in Accra, managing the Ghanaian subsidiary of the Swiss soft-commodity trading company André and Cie S.A. After working as an independent commodity consultant, Christophe joined the World Bank in 2003 as an agribusiness specialist in the Africa Region, designing and implementing agribusiness components in WB agricultural programs across Sub-Saharan Africa. Over the last four years at the WB he managed a € 5 mn EU TF in support of the Arica Region agribusiness activities. Christophe prime areas of expertise are soft commodities trading as well as the horticultural industry (fruit and vegetables). At IFC he also handles investments in wheat / maize milling, sugar and vegetable oil, and fruit processing into juice / concentrate.



### **Yosuke Kotsuji**

Agribusiness Industry Specialist, International Finance Corporation (Kenya)

#### **IFC Investments in Agri-business**

Yosuke Kotsuji is an Investment Officer in IFC, specializing in Agribusiness. He joined IFC in 2008 in Washington DC, and subsequently worked in Senegal and Kenya, covering African agribusiness clients. Prior to IFC, Yosuke worked for Goldman Sachs Investment Banking Division in Tokyo from 2001 to 2008. Yosuke holds an MBA from Harvard Business School and LLB from University of Tokyo.



## What's New Session | 7th Nov.



### **Moderator**

#### **Prof. Dr. M. Hikmet Boyacioglu**

IAOM MEA Education Committee Chairman  
Group R&D Coordinator & Cereal Food Institute Director, Doruk Group Holding (Turkey)  
Head of Food Engineering Department, Okan University (Turkey)

Boyacioglu received his B.Sc. & M.Sc. degrees in Food Engineering and Cereal Processing Engineering, respectively from Ege University, Izmir, Turkey. His Ph.D. degree is in Cereal Science (minor in Food & Nutrition) from North Dakota State University, Fargo, ND, USA. His entire working experience about more than 30 years involves conducting scientific research in the area of cereal science, teaching undergraduate and graduate courses, and consultancy work in domestically and internationally. He was contact person of International Association of Cereal Science and Technology, ICC in Turkey for many years and has been professional member of Institute of Food Technologies, IFT and of American Association of Cereal Chemists, AACC International as well as National Delegate of Turkey and Technical Committee Member in "AIBI – International Association of Plant Bakers AISBL" since 2005 and Chair of Education Committee of International Association of Operative Millers, IAOM, MEA District since 2010. Dr. Boyacioglu has published more than 100 articles in cereal science area and one chapter titled soy ingredients in baking.



#### **Habeeb Azmath**

Technical Sales Manager, Millrite Ltd. (UAE)

#### **Use of Technical Fibers in Preventing Dust Explosions**

Habeeb is the Technical Sales Manager for Millrite, a Dubai-based leading supplier of Filter Bags & Milling Spares. As a MBA, he started his career in filtration in the year 2007, and moved to Dubai to join Millrite in 2010. Since then, Millrite has sold over 150,000 filter bags to almost all the flour mills in the GCC countries and are expanding in partnership with one of the largest felt manufacturing companies in Western Europe and England. With manufacturing facility in Dubai, Millrite is capable to offer quicker delivery times and immediate technical support.



### **Ralf Neumann**

Customer Solutions Director Baking Enzymes, AB Enzymes (Germany)

#### ***Enzymes for Wheat Conditioning***

Since 2010 Ralf is working as Customer Solutions Director Baking Enzymes at AB ENZYMES. He joined AB ENZYMES after being responsible for R&D and Marketing at several European and Global Bread Improver Houses. As an educated baker, food technologist and MBA he has a widespread experience in the innovative use of enzymes and new processes. Customer Solutions at AB ENZYMES is globally working on new and innovative enzyme applications for the baking, biscuit and milling industry.



### **Dr. Irfan Hashmi**

Technical Advisor, Grain Corp Operations Limited (Australia)

#### ***Recent Developments in Wheat Quality & Classifications in Australia***



### **Andrea Nicolini**

Area Manager for North Africa, Europe & Latin America, Ocrim SpA (Italy)

#### ***Build the Mill***

Andrea studied at Milan University and has a degree in Political Science, International Law. He's been working in Ocrim commercial department since 2008 as Area Manager for North Africa (French language countries), Europe (France, Belgium, etc.) and some areas of Latin America (Chile, Argentina).



### **Markus Löns**

Senior Sales Director Food, Brabender GmbH & Co. KG (Germany)

#### ***Rheology: Smaller, Quicker, Precise***

Markus joined Brabender in 2002 as sales director for the food department. Before this he graduated as Engineer for Food Technology, specializing in flour and grain, and has worked some years at the Leibniz University Hannover, Germany, as the head of the research and training laboratory baking & sweets. The first years Markus worked worldwide at Brabender as sales specialist for lab equipment, especially rheology, moisture, milling, and viscosity. In 2012 Markus took over the leadership of the food department as Senior Sales Director Food.



### Stéphane Cochet

Export Director, Chopin Technologies (France)

#### **Rheo F4**

Stéphane has 20 years of experience in the grain and milling industry. He has been the Export Director of Chopin Technologies for 10 years now and also a member of the Board. He graduated with a Bachelor of Technology in ENSMIC (French Milling School) in 1993. Last year, he finished his Master for International Management in Essec Business School Paris – Singapore.



### Mark Wild

Sales Manager for Africa & the Middle East, Fawema GmbH (Germany)

#### **New Fawema Flour Packing Machines**

Mark has over 25 years' experience in automated packing systems for handling flour and other food products. He is happy to offer sound advice on all aspects of packaging automation and is able to deliver sensible, logical and cost-effective solutions to anybody seeking modern technology within their flour packing facilities throughout Africa and the Middle East.



### René Bontemps

General Manager, Fischbein SANV - Bruxelles (Belgium)

#### **Sewing System**

René (58) is a Master of Sciences in Engineering (Ingénieur Civil – Polytechnique - Université Libre de Bruxelles – Belgium) and got also a complementary Master in Management and a Post-Graduate in International Trade, both from the Solvay Business School (U.L.B.). He has a broad background in international trade (timber, steel) and in the packaging sector with various sales and management functions in several European and American companies active in Europe, Africa and the Middle East. He is now General Manager of Fischbein-Saxon Ltd in London as well as Vice President – General Manager Eastern Hemisphere Business Unit of Fischbein LLC, a world class manufacturer of bag closing equipment by sewing, sealing, gluing and combined means, with manufacturing plants in Statesville (N.C. – USA), Suwanee (GA – USA), Hampton (VA – USA), Jonesboro (AR – USA), London (UK) and overseas sales Headquarters in Brussels (Belgium). His sales and market development responsibilities are covering now Europe, Africa, Asia and Oceania, with a growing turnover and a two digits EBITDA.





### **Charles Loubersac D'Hotel**

Director General/ Managing Director, Perten Instruments (France)

#### ***Whole Grain & Wheat Flour in One Instrument***

Charles is in charge of the French subsidiary of Perten Instruments, including French territories, Northern Africa and French speaking Africa. Perten has in France an efficient network for Service & Applications on Perten devices. This is a tremendous task that allows Charles to go to any flour miller laboratory throughout the world, work with the largest food corporations & talk to the most experienced cereals chemists in the most prestigious Universities & institutes. Charles has a degree in Political Sciences, and also finished Master in Agribusiness in Kansas State University, Manhattan, Kansas.



### **Marcel Ramseyer**

Product Manager Grain Milling, Bühler AG (Switzerland)

#### ***New Atta Flour Process***

Mr. Marcel Ramseyer joined Bühler in 1998 as an apprentice in design engineering. After completing his additional studies as media technician he worked for over ten years as plant layout designer and project engineer in several engineering departments in the business units grinding & dispersion and pasta & extruded products. Marcel Ramseyer obtained an executive master in business administration degree in international marketing from the University of Applied Science in Zurich. He joined the grain milling product management in 2010.

## Trading Session | 8th Nov.



### **Moderator**

#### **Simon Arnold**

Managing Director-Grain, Quadra Commodities SA (Switzerland)

Simon started his career with J Soufflet in 1978 and left to join Tradigrain in 1987 where he occupied several European trading positions before becoming responsible for the group's barley trading worldwide and business development/marketing for the group. In 2001, he left Tradigrain to create Seagrain SA which he has owned and ran until recently when he was appointed Managing Director of Grain for Quadra Commodities SA. Quadra Commodities is a Swiss-based fast growing international trading house with offices in Geneva, Singapore, Melbourne and Beijing.



#### **Chris Whitwell**

International Sales & Marketing Manager, GrainCorp (Australia)

### **Australian Market Outlook**

Chris is International Sales and Marketing Manager for GrainCorp in Sydney. He has over 20 years experience in trading and marketing agricultural commodities. After graduating from the University of London Chris spent ten years in London and Paris trading sugar to a variety of destinations in Africa, Central Asia and SE Asia. He then joined the AWB Limited in Melbourne, marketing wheat principally to the Middle East. In 2008 Chris joined GrainCorp in Sydney, with the remit of helping to develop the Group's exports of Wheat, Barley, Canola, Sorghum and pulses in the post single desk environment.



#### **Jean-Benoit Gauthier**

Director, Trading & Sales (Europe, Africa & Middle East), CWB (Canada)

### **Canadian Market Outlook**

Jean-Benoit started at the CWB in 1985 as Market Analyst for the Africa&Middle East region. In 1987, he moved to work in Sales as Marketing Manager for the Pacific Rim area & the Americas and became Senior Manager for Europe, Africa and the Middle East in 1992. Jean-Benoit is currently Director, Trading & Sales ( Europe, Africa, Middle East) at the CWB.



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### Keynote Speaker

#### Paul Roberts

American Journalist & Best-selling Author (USA)

Author Paul Roberts writes and lectures frequently on the complex interplay of economics, technology, and the natural world. His most recent book, *The End of Food*, (2008), was described by Michael Pollan as the best analysis of the global food economy you are likely to find." *The End of Food* follows the successful publication of Roberts's first book, *The End of Oil* (2004), which the *New York Review of Books* called perhaps the best single book ever produced about our energy economy and its environmental implications.

Roberts has delivered lectures and keynotes to a variety of organizations, including the World Economic Forum (Davos), the U.S. Environmental Protection Agency, the Biotechnology Industry Organization, the Council on Foreign Relations, and the World Affairs Council.

A journalist since 1983, Roberts has also written for *The Los Angeles Times*, *The Washington Post*, and *The (UK) Guardian* and his work has appeared in *Slate*, *USA Today*, *The New Republic*, *Newsweek*, *The Christian Science Monitor*, *Rolling Stone*, and *Outside* magazine

#### ***Exporting Anxiety: what the changing food politics of the US, Europe, and other big grain exporters mean for the Middle East and Africa***

With imported grain playing an ever-larger role in Middle East and Africa, regional governments and companies alike must keep an increasingly close eye on the internal food politics of the big exporters. In Europe and the Americas, domestic policy disputes over biofuels, crop subsidies, commodity speculation, genetic engineering, and even climate change are already creating profound, if unintended, effects on global prices--and these effects will only sharpen as global markets tighten. Further, if history is any guide, big exporting nations may ultimately seek to use grain shipments as a foreign policy tool, especially in such geopolitically important regions as Middle East and Africa. As Paul Roberts demonstrates, accurately forecasting the political climate of the big exporters will be even more essential for decision-makers in the Middle East and Africa.

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### **Pioneer of Long Range Weather Forecasting**

#### **PIERS CORBYN**

MSc (Astrophysics), ARCS, FRAS, FRMetS

Managing Director & Founder, WeatherAction (UK)

Piers is the leading pioneer of reliable and applicable long-range weather forecasting--using solar-lunar magnetic techniques. He is Founder & Managing Director of WeatherAction long range weather & climate forecasters which applies his techniques to forecast weather developments and extreme weather events of importance to the energy, agriculture, insurance, retail, holiday, sport and other commercial activity from months ahead across the world.

His techniques have advanced over the years and his long-range forecasts in the last three years have completely outperformed standard meteorology and all other approaches from months ahead. He is a strong protagonist of evidence-based science and a 'Climate Realist' and says climate change is a natural process which is becoming largely predictable and there is no evidence for the man-made climate change. He is a renowned international speaker on long-range weather forecasting and climate change.

In May 2013, Piers gave a ground-shaking presentation to the Grain and Feed Trades Association (GAFTA) Conference in Geneva. He was named by American Thinker Magazine as Climate Predictor of the year 2010.



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### **Vincent Peterson**

Vice President of Overseas Operations, US Wheat Associates, Inc. (USA)

#### **US Market Outlook**

Vincent is the Vice President of Overseas Operations at U.S. Wheat Associates, Inc. (USW) from June 2004. Vincent has been working for USW since 1985. Vincent served USW for eleven years directing operations in Europe and the Former Soviet Union and the three years managing export market development programs in the Middle East and East Africa. Vincent also served as USW's Vice President of Marketing in Washington, DC from 1988 to 1993.

As an Executive and Export Grain Merchandiser with Garnac Grain (Andre, Lausanne, Switzerland) and Domestic Grain Procurement Manager and Merchandiser with General Mills before joining USW, Vincent brought a dozen years of practical trade and commercial experience to USW. Additionally, his past industry leadership positions include having been elected President and Board Member of both Portland Merchants Exchange and Pacific Grain Export Association.

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### Jean-Pierre Langlois-Berthelot

President of France Export Céréales (France)

#### ***French Market Outlook***

Jean-Pierre is the Deputy Secretary of the French Association of Wheat Producers (AGPB). In 2007, he was first elected as President of France Export Céréales and then later re-elected. He is also a board member of the Scientific Council of the Technical Institute for arabic crops called "Arvalis" (technical institute run and financed by French farmers in charge of applied research on agriculture). He has a post graduate degree in agro-sciences from Intitut National Agronomique de Paris. A member of the agro-producers' Cooperative of Creully, he grows main crop productions (cereals, oilseeds, protein crops, flax or fiber, sugar beet) on 120 ha of land in Normandi (near Caen, Calvados).



### Cedric Mayor

Managing Director, Ameropa (Switzerland)

#### ***Central Europe Market Outlook***

Cedric is the Managing Director of Ameropa in Lausanne, Switzerland. He has 19 years of experience in trading and marketing agricultural commodities. After graduating from the University of Lausanne in 1993, Cedric joined the Andre Group and spent eight years between Lausanne and Andre's subsidiary in the U.S. trading wheat to a variety of destinations in Africa. In 2001, he joined Ameropa, marketing wheat and corn principally to Africa. In 2007, he became Head of Trading helping Ameropa develop its grain trading activities worldwide. Among others, Ameropa owns ports/storage facilities in Split, Croatia and Constanza, Romania, where it exports Central European grains to overseas destinations.



### Reinier van Hanswijck

Senior Trader, Glencore (Netherlands)

#### ***Black Sea Market Outlook***

Reinier is a Senior Trader focused on marketing and has been working in grains for the last 10 years with Glencore. He started on the European markets and later went on to trading & marketing in Africa & Middle East.



### Colin Tutt

General Manager Global Food Supply Chain, CBH Group (Australia)

#### ***Port Access and Shipping of Australian Grain—an Insight***

Colin's career commenced in 1974 as a CBH receipt point operator and he has held various positions within CBH before becoming General Manager Operations in 1995. In his role, Colin was responsible for overseeing CBH's world-class storage and handling operations including grain receipts; road and rail transportation; grain storage, sampling and caretaking; freight for shipping; engineering services; and shipping freight. In July 2013 Colin was appointed to the new role - General Manager Global Supply Chain; to support the growth, development and efficiency of the CBH Group supply chain. With extensive experience in West Australian grain supply chains, Colin also has previous experience at Viterro in Canada providing him with an insight into a different, competitive, supply chain.



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- Manual production
- Semi-automatic production
- Automatic production
- High speed production

**accessories:** conveyor, bag presenter, bag top reformer, palletizer

**consumables:** thread, crepe



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## CONFERENCE PROGRAM





Monday, 4<sup>th</sup> November 2013

## REGISTRATION - DAY 1

08:00 – 16:00 Registration Movenpick Resort & Marine Spa Sousse, lobby

\* Tour options are available in our website or at the registration counters located in Movenpick Resort & Marine Spa Sousse's lobby.

Tuesday, 5<sup>th</sup> November 2013

## REGISTRATION- DAY 2

08:00 – 16:00 Registration Movenpick Resort & Marine Spa Sousse, lobby

19:00 – 22:00 **Welcome Reception Dinner** Movenpick Resort & Marine Spa Sousse, lobby

\* Sponsored by Buhler,  
Agromatic and Sefar

\* Tour options are available in our website or at the registration counters located in Movenpick Resort & Marine Spa Sousse's lobby.

Wednesday, 6<sup>th</sup> November 2013

## OPENING CEREMONY & MANAGEMENT SESSION

08:00 – 16:00 Registration Movenpick Resort & Marine Spa Sousse, lobby

### OPENING CEREMONY

09:00 – 09:05 Introductory Movie Hadrumet Conference Room Movenpick, lower ground floor

09:05 – 09:10 **Mr. Kamel Belkhiria** Opening Speech  
CEO, La Rose Blanche  
(Tunisia)

09:10 – 09:15 **Mr. Merzad Jamshidi** Welcome Speech  
District Director, IAOM  
Mideast & Africa District

09:15 – 09:20 **Tunisian Prime Minister** Introductory Speech

09:20 – 09:30 **Mrs. Wided Bouchamaoui** Country Focus  
President of the UTICA  
(Tunisian Union of  
Industry, Trade & Craft)

09:30 – 10:00 **Group Photo** Movenpick Resort & Marine Spa Sousse, lobby  
\* Sponsored by Al Ghurair  
Resources



10:00 – 10:30	<b>Expo Opening</b>	Expo Marquee Movenpick's private beach
10:30 – 16:00	<b>EXPO</b>	
10:30 – 11:00	<b>Coffee Break</b> * Sponsored by CBH	Expo Marquee Movenpick's private beach
	<b>MANAGEMENT SESSION</b>	Hadrumet Conference Room Movenpick, lower ground floor
<b>Moderator: Mr. Martin Schlauri</b> <b>Managing Director Business Unit Grain Milling, Buhler (Switzerland)</b>		
11:00 – 11:20	<b>Mr. Hassine Labaied</b> CEO, Saphon Energy (Tunisia)	Entrepreneurship in Green Economy
11:20 – 12:05	<b>KEYNOTE SPEAKER:</b> <b>Mr. Mike Walsh</b> Bestselling author of Futuretainment CEO of innovation research lab, Tomorrow (USA)	Designing the 21 <sup>st</sup> Century Business
12:05 – 12:25	<b>Dr. Hischam El Agamy</b> Executive Director, IMD (Switzerland)	Leading Businesses Today in the Emerging Economies
12:25 – 12:45	<b>Mr. James Bannister</b> Wildfire, a division of Google (Germany)	Social Media
12:45– 13:05	<b>Frank Braeken</b> Operating Director, Simbi Capital   Director, Braeken & Lim (UAE)   Former Executive Vice President for the Africa Region, Unilever	Unlocking the Potential of Africa
13:05 – 13:25	Panel Q&A Session	
13:25 – 14:25	<b>Lunch Break</b> * Sponsored by CWB & CIGI	Mosaique Restaurant Movenpick, lower ground floor
19:00 – 22:30	<b>TUNISIAN DINNER</b> * Hosted by La Rose Blanche Group	Jinene Khadija



Thursday, 7th November 2013

## TECHNICAL & WHAT'S NEW SESSION

09:00 – 16:00	<b>EXPO</b>	Expo Marquee Movenpick's private beach
	<b>TECHNICAL SESSION</b>	Hadrumet Conference Room Movenpick, lower ground floor
<b>Moderator: Melinda Farris</b>		
<b>Executive Vice President, IAOM Headquarters (USA)</b>		
09:00 – 09:05	FFI Recognition Award	
09:05 – 09:25	<b>Peter Lloyd</b> Regional Technical Director, US Wheat Associates, Inc. (Morocco)	SRC in Functionality Testing for Flour
09:25 – 09:45	<b>Philippe Taeschler</b> Buhler AG (Switzerland)	Efficient Milling: Premium Finished Products
09:45 – 10:00	<b>Dr. Irfan Hashmi</b> Technical Advisor, Grain Corp Operations Limited (Australia)	Heat Treated Flour
10:00 – 10:20	<b>Dr. Lutz Popper</b> Head R&D, Muelenchemie (Germany)	Grist Cost Optimization through Improvement of Rheological and Technological Properties of Flour for Noodle and Pasta Production
10:20 – 10:30	Panel Q&A Session	
10:30 – 11:00	<b>COFFEE BREAK</b> *Sponsored by Ugur Makine	Expo Marquee Movenpick's private beach
11:00 – 11:20	<b>Pietro Barbalarga</b> Commercial Director Grain Milling, Omas (Italy)	The Mycotoxins on Wheat, their Impact on the Bakery
11:20 – 11:40	<b>Matloob Ahmed</b> R&D Head and Plant head, Emirates Grain Product Company LLC (UAE)	Smart Milling: Miller Prismatic View
11:40 – 12:00	<b>KEYNOTE SPEAKER: Lamine Lahouasnia</b> Head of Packaged Food Research, Euromonitor International (UK)	The Changing Role of Wheat in our World



12:00 – 12:15	<b>Quentin Johnson</b> Coordinator, Training & Technical Support Group, Flour Fortification Initiative (Canada)	Detection and Measurement of Iron Compounds in Fortified Flour
12:15– 12:30	<b>Dr. Matveeva Irina</b> EMEA Baking Technology Manager, Novozymes A/S (Russia)	Use of New Xylanase Family GH8 in Milling and Baking
12:30 – 12:40	Panel Q&A Session	
09:00 –13:00	<b>IFC Workshop: Agri Storage - Role of Public-Private Partnerships</b>	Movenpick Meeting Room, Ground Floor
09:00 – 10:00	<b>David McKee</b> International Grain Consultant	Strategic Grain Reserves: Global models of management
10:00 – 11:00	<b>Yusra Baloch</b> Associate Investment Officer, IFC	PPP Models of managing public grain reserves
	<b>Aditya Dhar</b> Associate Investment Officer, IFC	
11:00 – 11:30	<b>BREAK</b>	
11:30 – 12:30	<b>Christophe Ravry</b> Agribusiness Industry Specialist, IFC	IFC Investments in Agri-business
	<b>Yosuke Kotsuji</b> Agribusiness Investment Officer, IFC	
<b>WHAT'S NEW SESSION</b>		Hadrumet Conference Room Movenpick, lower ground floor
<b>Moderator: Prof. Dr. M. Hikmet Boyacioglu</b> <b>IAOM MEA Education Committee Chairman</b> <b>Group R&amp;D Coordinator &amp; Cereal Food Institute Director, Doruk Group Holding   Head of Food Engineering Department, Okan University (Turkey)</b>		
12:40 – 12:50	<b>Habeeb Azmath</b> Technical Sales Manager, Millrite Ltd. (UAE)	Use of Technical Fibers in Preventing Dust Explosions
12:50 – 13:00	<b>Ralf Neumann</b> Customer Solutions Director Baking Enzymes, AB Enzymes (Germany)	Enzymes for Wheat Conditioning





13:00 – 13:10	<b>Dr. Irfan Hashmi</b> Technical Advisor, GrainCorp Operations Limited (Australia)	Recent Developments in Wheat Quality & Classification in Australia
13:10 – 13:20	<b>Andrea Nicolini</b> Area Manager for North Africa, Europe & Latin America, Ocrim SpA (Italy)	Build the Mill
13:20 – 13:30	<b>Markus Löns</b> Senior Sales Director Food, Brabender GmbH & Co. KG (Germany)	Rheology : Smaller, Quicker, Precise
13:30 – 13:40	<b>Stéphane Cochet</b> Export Director, Chopin Technologies (France)	Rheo F4
13:40 – 13:50	<b>René Bontemps</b> General Manager, Fischbein S A N V-Bruxelles (Belgium)	Sewing System
13:50 – 14:00	<b>Mark Wild</b> Sales Manager for Africa & the Middle East, Fawema (Germany)	New Fawema Flour Packing Machines
14:00 – 14:10	<b>Charles Loubersac D'Hotel</b> Director General/ Managing Director, Perten Instruments (France)	Whole Grain & Wheat Flour in One Instrument
14:10 – 14:20	<b>Marcel Ramseyer</b> Product Manager Grain Milling, Bühler AG (Switzerland)	New Atta Flour Process
14:20 – 15:20	<b>Lunch Break</b> * Sponsored by Louis Dreyfus Commodities	Mosaique Restaurant Movenpick, lower ground floor
19:00 – 22:30	<b>BORA-BORA NIGHT OUT (TRADERS' DINNER)</b> * Sponsored by Bunge, Cargill, Glencore, Noble Resources, Ameropa and Olam	Bora-Bora Night Club, El Kasr Hotel



Friday, 8th November 2013

## TRADING SESSION

**Moderator: Mr. Simon Arnold**

**Managing Director-Grain, Quadra Commodities SA (Switzerland)**

09:00 – 16:00	<b>EXPO</b>	Expo Marquee Movenpick's private beach
09:00 – 09:15	<b>Chris Whitwell</b> International Sales & Marketing Manager, GrainCorp (Australia)	Australian Market Outlook
09:15 – 09:45	<b>PIONEER OF LONG-RANGE WEATHER FORECASTING</b> <b>American Thinker Magazine's 2010 Climate Predictor</b> <b>Piers Corbyn</b> Founder & Managing Director, WeatherAction (UK)	
09:45 – 10:05	<b>Vincent Peterson</b> VP of Overseas Operations, US Wheat Associates Inc. (USA)	US Market Outlook
10:05 – 10:50	<b>KEYNOTE SPEAKER:</b> <b>Mr. Paul Roberts</b> American journalist and author of two critically acclaimed non-fiction books, The End of Oil and The End of Food. (USA)	Exporting Anxiety: what the changing food politics of the US, Europe, and other big grain exporters mean for the Middle East and Africa
10:50 – 11:05	<b>Jean-Benoit Gauthier</b> Director, Trading & Sales (EU, Africa & ME) Canadian Wheat Board (Canada)	Canadian Market Outlook
11:05 – 11:25	<b>Panel Q&amp;A Session</b>	
11:25 – 11:55	<b>COFFEE BREAK</b> * Sponsored by Alapala	Expo Marquee Movenpick's private beach
11:55 – 12:10	<b>Jean-Pierre Langlois-Berthelot</b> President, France Export Céréales (France)	French Market Outlook



12:10 – 12:25	<b>Cedric Mayor</b> Managing Director, Ameropa (Switzerland)	Central Europe Market Outlook
12:25 – 12:40	<b>Reinier van Hanswijk</b> Senior Trader, Glencore (Netherlands)	Black Sea Market Outlook
12:40 – 12:55	<b>Colin Tutt</b> General Manager Global Food Supply Chain, CBH Group (Australia)	Port Access & Shipping of Australian Grain—an Insight
12:55 – 13:15	<b>Panel Q&amp;A Session</b>	
13:15 – 13:20	<b>Damon Sidles</b> Vice President, IAOM (USA)	
13:20– 13:25	<b>Mr. Kamel Belkhiria</b> CEO, La Rose Blanche Group (Tunisia)	Closing Speech
13:25– 13:35	<b>Mr. Mounir Bakhresa</b> Managing Director, Bakhresa Grain Milling (Rwanda/ Burundi) at Bakhresa Group	Announcement of the 25th Annual IAOM MEA District Conference & Expo 2014: KIGALI, RWANDA
13:35– 14:35	<b>Lunch Break</b> * Sponsored by Elhamama Flour Mills	Mosaique Restaurant Movenpick, lower ground floor
18:30 – 22:00	<b>CULTURAL COCKTAIL DINNER</b> * Sponsored by US Wheat Associates	Sousse Archeological Museum

\* Tour options are available in our website or at the registration counters located in Movenpick Resort & Marine Spa Sousse's lobby.

NOTE: Speakers, topics, duration and order of speeches, program, and evening functions may be subject to change without prior notice.



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The CBH Group is Australia's largest co-operative and a leader in the Australian grain industry. Its operations extend along the value chain and incorporate grain storage, handling, transport, marketing and processing. Based in Western Australia, the CBH Group is a progressive co-operative dedicated to creating value for its growers and servicing the needs of its customers.

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FOR

- QUALITY
- CAPACITY AND
- YIELD

### TECHNICAL FEATURES

- PRODUCED BY DOUBLE LAYER CENTRIFUGAL PROCESS.
- OUTER LAYER HARD PART:
  - FOR CRACKING ROLLS : PRODUCED BY SPECIAL ALLOYED - EASY GROOVING MATERIAL WHICH IS RESISTANT TO ABRASION.  
STANDART HARDNESS : 500-550 BRINELL  
HARDNESS DEPTH : 25±3 MM
  - FOR SMOOTH ROLLS : PRODUCED BY SELF MATTING AND ROUGHENING SPECIAL ALLOYED MATERIAL WHICH MAKES EFFICIENT DURING RUNNING.  
STANDART HARDNESS : 400-450 BRINELL  
HARDNESS DEPTH : 25±3 MM
- JOURNALS ARE MADE OF SAE 1050 QUALIFIED STEEL AND FITTED BY HOT PRESSING TECHNIQUE TO THE ROLL.
- THE BEARING ASSEMBLING POINTS ARE GROUND ACCORDING TO BEARING MEASUREMENT STANDARTS.
- ROLLS ARE DINAMICALLY BALANCED AT 750 RPM.
- CRACKING ROLLS : FLUTED ACCORDING TO REQUIRED DATA AFTER SURFACE HAS BEEN SMOOTH GROUND.
- SMOOTH ROLLS : CROWN CAMBERED AND SAND BLASTED.
- ROLLERMILL ROLLS ARE SHIPPED IN SPECIAL PACKAGING.



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## EXHIBITORS LIST







BOOTH NO.	COMPANY	COUNTRY
K07	<b>4B Braime Elevator Components Ltd.</b>	U.K
J07	<b>Advanced Sorting Machine (ASM) srl</b>	Italy
B06	<b>Agromatic AG Switzerland</b>	Switzerland
A01 & B01	<b>Al Ghurair Resources LLC</b>	U.A.E
G05, G06, H05 & H06	<b>Alapala Machine Trade Inc.</b>	Turkey
K08	<b>Arar Makina/Machinery</b>	Turkey
M03	<b>Aybakar</b>	Turkey
I08	<b>BASTAK Food Machine Medical Marketing Co</b>	Turkey
C11	<b>Behlen Mfg. Co.</b>	U.S.A
I01	<b>BEHN + BATES</b>	Germany
B11	<b>Brabender® GmbH &amp; Co. KG</b>	Germany
J06	<b>Branscan Ltd.</b>	U.K
A05, A06, A07 & B05	<b>Buhler AG</b>	Switzerland
B09	<b>Chemiteczymes Co.</b>	Egypt
I04	<b>Chief Industries U.K. Ltd.</b>	U.K
E02	<b>Chopin Technologies</b>	France
I05	<b>Clextral</b>	France
M09 & M10	<b>Control Union Collateral Services B.V.</b>	The Netherlands
H09	<b>Cukurova Silo Isletmeciligi</b>	Turkey
H02	<b>Daewon Gsi Co. Ltd.</b>	Korea
D09	<b>Edge Foods GMBH</b>	Germany
A09	<b>Elhamama Flour Mills</b>	Sudan
G11	<b>Entil Endustri Yatirimlari Vatirimlari Ve Tic. A.S.</b>	Turkey
K10	<b>Erkaya Instruments &amp; Flour Improvers Ltd. Co.</b>	Turkey
K02 & K03	<b>Eurogerm</b>	France



BOOTH NO.	COMPANY	COUNTRY
D08	<b>FAWEMA Maschinenfabrik Gmbh &amp; Co. KG</b>	Germany
G10	<b>Fischbein SA</b>	Belgium
M01	<b>Flexo Print</b>	Tunisia
F01	<b>Fortitech Europe ApS</b>	Denmark
M08	<b>FP Eengineering Ltd. - FP Spomax SA</b>	U.K
C05	<b>Frame S.r.l</b>	Italy
A03	<b>France Export Cereales</b>	France
J04	<b>FrigorTec GMBH</b>	Germany
D01	<b>Fundiciones Balaguer SA</b>	Spain
G08 & H08	<b>GENC DEGIRMEN - Milling Machinery Systems</b>	Turkey
A08 & B08	<b>Glencore Grain B.V.</b>	The Netherlands
L01	<b>Global Industries, Inc.</b>	U.S.A
D03	<b>Golfetto Sangati SpA</b>	Italy
K01	<b>GrainCorp Limited</b>	Australia
L04	<b>Granit Negoce</b>	France
H01	<b>Guttridge Limited</b>	U.K
J10	<b>IBF Impianti S.r.l</b>	Italy
L05	<b>IFC Africa Agribusiness</b>	Kenya
E05 & F05	<b>IMAS Integrated Machinery Systems</b>	Turkey
K11	<b>IMECO</b>	Italy
D05	<b>Italpack</b>	Italy
B10	<b>Italpast</b>	Italy
M05	<b>Kay Jay Chill Rolls Pvt. Ltd.</b>	India
H10 & H11	<b>Kepler Weber Group</b>	Brazil
K06	<b>Kice Industries</b>	U.S.A
A11	<b>La Rose Blanche / Pates Warda</b>	Tunisia
G09	<b>Lambton Conveyor Ltd.</b>	Canada



BOOTH NO.	COMPANY	COUNTRY
B03	<b>L'Epi D'or</b>	Tunisia
G02	<b>Mill Service S.P.A</b>	Italy
C02	<b>Millrite Ltd.</b>	U.A.E
F02	<b>Mirpain Gida San ve Tic A.S</b>	Turkey
C08	<b>MMW Technologie GmbH</b>	Germany
J09	<b>Molitecnica Sud snc</b>	Italy
I06	<b>Morillon SAS</b>	France
G04 & H04	<b>MTM Mill Teknoloji</b>	Turkey
C09 & C10	<b>Muhlenchemie GmbH &amp; Co. KG</b>	Germany
I09	<b>Mulmix Facco srl</b>	Italy
M04	<b>Nasa A.S.</b>	Turkey
E01	<b>Necdet Kaya Degirmen Ltd Sti</b>	Turkey
A02	<b>Neuero Industrietechnik</b>	Germany
A04	<b>Noble Resources</b>	Singapore
B02	<b>Nutrex</b>	Belgium
C03	<b>Ocrim</b>	Italy
C06, C07 & D06, D07	<b>Omas Srl</b>	Italy
J08	<b>P D Navkar Bio Chem Pvt. Ltd.</b>	India
G01	<b>Pertech</b>	U.A.E
C04 & D04	<b>Perten Instruments AB</b>	Sweden
I07	<b>Polen Foods</b>	Turkey
J03	<b>Prive SA</b>	France
I10	<b>PTM Technology s.r.l.</b>	Italy
L02	<b>RAM Elettronica s.r.l.</b>	Italy
K04	<b>Rotex</b>	U.K



BOOTH NO.	COMPANY	COUNTRY
J05	<b>Saati S.p.A.</b>	Italy
G7 & H7	<b>Sangati Berga</b>	Brazil
K09	<b>Satake Europe Ltd.</b>	U.K
D11	<b>Scafco Grain Systems Company</b>	U.S.A
M07	<b>Schenck Process UK Ltd t/a Redler</b>	U.K
I03	<b>SEA Srl</b>	Italy
B07	<b>Sefar AG</b>	Switzerland
E03, E04, F03 & F04	<b>Selis</b>	Turkey
M02	<b>SGS</b>	Switzerland
C01	<b>Silos Cordoba</b>	Spain
J1 & J2	<b>Soufflet-Group</b>	France
A10	<b>Spiga</b>	Tunisia
I02	<b>STIF</b>	France
D02	<b>Symaga</b>	Spain
M06	<b>Tapco. Inc.</b>	U.S.A
H03	<b>Technosilos S.n.c</b>	Italy
L03	<b>Tunisie Place de Marché S.A.</b>	Tunisia
B04	<b>U.S. Wheat Associates, Inc.</b>	Egypt
E06, E07, E08, F06, F07 & F08	<b>Ugur Makina</b>	Turkey
J11	<b>Victam International</b>	The Netherlands
G03	<b>VIGAN Engineering s.a.</b>	Belgium
K05	<b>Vortex Valves</b>	U.S.A
I11	<b>Westeel</b>	Spain
D10	<b>Yenar Döküm San. Tic. A.Ş.</b>	Turkey

# MILLING TECHNOLOGY



garomelys.com.tr - 00 364 23 44 999

**FLOUR - SEMOLINA - MAIZE - RICE - FEED PLANTS, GRAIN STORAGE SILOS  
LOADING - HANDLING AND UNLOADING SYSTEMS, PORT TERMINAL PROJECTS**



**uğur / promilling®**

[www.ugurmakina.com](http://www.ugurmakina.com)

[www.ugurnews.com](http://www.ugurnews.com)

[info@ugurmakina.com](mailto:info@ugurmakina.com)

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#### HEAD OFFICE

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#### ANKARA OFFICE

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#### ISTANBUL OFFICE

T: +90 212 465 68 82-83  
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*Cultivate the Earth's Wealth and Nurture People's Lives*

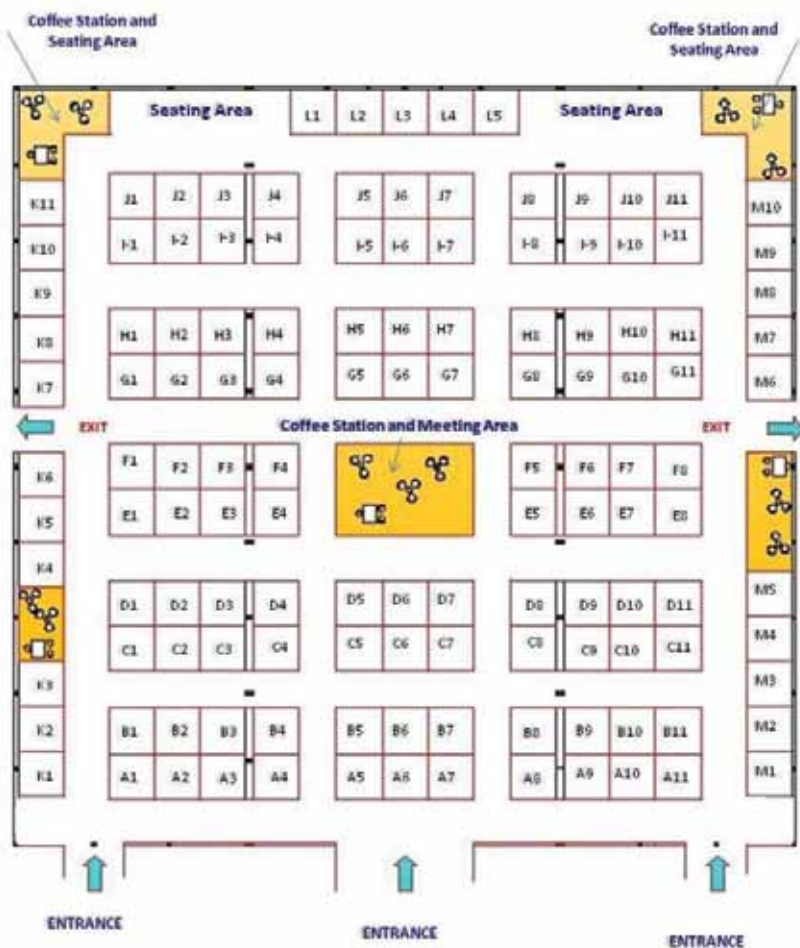
## FLOOR PLAN







## FLOOR PLAN



From 1954 until today, Alapala improves with confidence and perseverance in milling technology by producing turn-key flour, semolina, feed mill projects. Today, Alapala became the leader of milling sector by exporting %95 of its production to 80 countries on 4 continents in the world.



Arion Purifier |

Similago II |

Aurora Plansifter |



**Alapala**



Elhamama group is fully aware that the hands behind the seeding, the sweats behind harvesting and the skills behind backing, are all partners on putting loaf on our tables, as much as it is aware that every single wheat that is imported across deserts and oceans, is a gift that demands gratitude.

By the way of thought, Elhamama incorporates all these values into giant projects and programs, aiming at achieving self sufficiency to the Sudan, only as the first step of the journey, which is destined to serve the black continent and the Arab world as munch. Only through hard work and high dedication, Elhamama never saves an effort in assuring that only the best quality is being served, through a group of highly skilled and experienced employees, around the globe, with only one goal of their effort, which is to provide the best quality, taking into consideration being friendly to the environment, minimizing production expenses, through employing well carved economic plans, as much as creating jobs in every market, thereby giving a hand to the local communities.



Last and not least, it is through deep understanding of the different culture and traditions in the world, that we are only capable of providing such services, and not on the profitable ones, but Elhamama also shares social burden with the community, stretching white hand for charity, whenever needed, wherever needed.



*Cultivate the Earth's Wealth and Nurture People's Lives*

## EXHIBITORS' PROFILES





## 4B BRAIME ELEVATOR COMPONENTS

### Stand K7

#### **Simone Biock**

Hunslet Road Leeds LS10 1JZ, UK

Phone: +44 (0) 113 246 1800, Fax: +44 (0) 113 243 5021

Email: 4b-uk@go4b.com

Website: www.go4b.com

An international market leader in the field of bucket elevator and conveyor components and electronic monitoring equipment, 4B Braime Elevator Components has a long history in serving the milling and agricultural industries.

4B has been leading the field in elevator bucket and bolt design and manufacture and supplying the highest quality elevator belting and drop forged chain.

4B's electronic division specializes in level controls, electric sensors and safety control systems that prevent costly downtime and reduce the risks of explosions in hazardous areas. 4B's electronics range includes bearing temperature sensors, belt and pulley misalignment sensors, (under)speed switches, level and choke switches and combined monitoring systems.

## ASM ADVANCED SORTING MACHINES

### Stand J7

#### **Mantovani Marco**

Via Del Lavoro 10/12 – 40050 Argelato (Bo), Italy

Phone: +39 051 66 30 419, Fax: +39 051 89 73 86

Email: info@sortingasm.com

Website: www.sortingasm.com

30 years of experience in the field of optical-electronic sorters allowed ASM (Advanced Sorting Machines) to launch a cutting-edge and technologically advanced product. The new Vision sorters series represents the last frontier in the field of optical-electronics sorters. With years of experience in CCD digital vision technology, this new series uses the revolutionary BLOB ANALYSIS system, the latest frontier in acquiring and processing images.





## AGROMATIC AG

### Stand B6

**Goldingerstrasse 30, CH-8637 Laupen ZH, Switzerland**

Phone: +41 55 2562100, Fax: +41 55 2562111

Email: [info@agromatic.com](mailto:info@agromatic.com)

Website: [www.agromatic.com](http://www.agromatic.com)

Manufacturer of monitoring equipment for silos, mills and storages:

Temperature monitoring systems

Wireless monitoring systems

Level control

Elevator control, speed and alignment control

Moisture meters

Laboratory equipment

Spark detection systems

Metal detection units, magnets

## AL GHURAIR RESOURCES LLC

### Stands A1, B1

**Seyed Moineddin Ahmadi**

National Flour Mill Bldg. Al Ghubaiba St., Bur Dubai, PO Box 5326, UAE

Phone: 04-3120153

Email: [moin.ahmadi@al-ghurair.com](mailto:moin.ahmadi@al-ghurair.com)

Website: [www.al-ghurair.com](http://www.al-ghurair.com)

Al Ghurair Resources is a multidivisional commodity trading and production company strategically located in Dubai, United Arab Emirates. Al Ghurair Resources operates through its own network and diverse sources of supply worldwide to offer customers quality products at the most competitive prices. Trading Wheat, barley, bran, alfalfa, yellow corn, pulses, rice, oil seeds, as well as production and trading of soya bean meal, canola meal, crude and refined soya and canola oils through its crushing facilities are within activities of the company. AGR is also based in UAE, Algeria, Egypt, Saudi Arabia, Lebanon, Srilanka and Pakistan. Al Ghurair Resources also supplies vegetable oils to the biodiesel industry in Europe as well cater to the demands for human consumption in the Middle East and South East Asia and china. Oil meals are exported worldwide for animal nutrition industry. Our crushing capacity of 4500 MT/day for Soybeans and 3200 MT/day for Rapeseeds make it one of the largest plant for rapeseed crushing in the world - at one location.





## **ALAPALA MACHINE INDUSTRY & TRADE INC.**

**Stands G5, G6, H5, H6**

### **Ali Osman Korkut**

Factory: Org. San. Bolg. 12.CD. PK: 19040 Corum

Office: IDTM, A1 Block, Floor: 15, No: 453, P.C. 34149, Yesilkoy, Istanbul, Turkey

Phone: +90 212 465 60 40, Fax: +90 212 465 60 42

Email: dsevin@alapala.com; info@alapala.com

Website: www.alapala.com

### **SIMILAGO – 2 INOX**

The new Similago 2 Inox has been studied and developed by Alapala to provide the utmost technology in roller mill design with elegance and durability. This new roller mill satisfies the most stringent hygiene standards together with milling precision and simple maintenance making it the most versatile roller mill for any new or existing plant design. Entirely constructed from stainless steel using the state of art stainless steel welding technology thus fully complying with the UNI EN 602 European Standards. The new state of the art electronics make the Similago 2 making it user friendly and flexible. The quick roll change module cartridge has been updated by using the latest state of the art components. The Similago 2 roller mill is also available in the 8 roll superimposed version with option for either 250 mm or 300 mm roll diameters.

## **ARAR MAKINA SANAYİ VE TİCARET ANONİM ŞİRKETİ**

**Stand K8**

### **Yeliz Deniz**

Organize Sanayi Bölgesi. 16. Cadde. No:13 Çorum, Turkey

Phone: +9 0364 666 16 66, Fax: +9 0364 666 16 69

Email: info@ararmakina.com

Website: www.ararmakina.com

Raw material to Turnkey projects supply, design, manufacturing and assembling. Our primarily goal is become most preferred brand with offering high standard design, production, sale and after sale support. Our vision is become creator of machines and plants with produce something to make people happy in every parts of World.



## AYBAKAR CO.

### Stand M3

#### **Ihsan Mustafa Aybakar**

Esenboga Yolu 23 Km 06570 Ankara, Turkey

Phone: 00903123980247, Fax: 00903123981237

Email: aybakar@ada.net.tr

Website: www.aybakar.com.tr

Aybakar Co., is one of the leading manufacturers of Turkey in the field of grain processing industry and one of the well-known companies all around the world, by its quality and reliability, in producing and exporting all kinds of flour mill equipment and machinery in addition to modernization of wheat flour, semolina, maize, and their mixing systems since 1932. As far as turn-key milling plants are concerned. Aybakar has the honor of offering high capacity, modern, computerized & economical mills with competitive prices. Aybakar has gained outstanding reputation and today it is a well respected preferred brand name in Turkey and a recognized name throughout the world.

## BASTAK FOOD MACHINE COMPANY

### Stand I8

#### **Suzan Kizilok**

Ivedik Osb. 21.Cad. 511.Sok No:19 Ankara, Turkey

Phone: 0090 312 395 6787, Fax: 0090 312 395 67 88

Email: info@bastak.com.tr

Website: www.bastak.com.tr

Bastak Gıda Makine Medikal Paz.lth.lhr.San.Tic.Ltd.Sti. established in 1999. After this time our Company has begun to produce flour additives and quality control apparatus. To be the leader in this matter that is rather difficult and sensitive to comply with the innovations of the age has become our only target. The fundamental principle of our Company is the satisfaction of the valuable clients. For this purpose, all investments are made for new technologies. Our Company has expanded its targets by establishing the Foreign Trade Department since 2003. We have exported our instruments more than 50 countries and Our 7000 instruments are working well in different countries of the world. Our Company is aware of the only way to be able to exist in the World market developing and globalizing is to produce standard and high quality products. For this reason, we give great importance to R&D studies.

- FLOUR ADDITIVES,
- FLOUR AND FEED QUALITY CONTROL DEVICES,
- LABORATORY CHEMICAL, GLASS AND CONSUMABLE MATERIALS



## BEHLEN MFG. CO. Stand C11

### Rose Woita

PO Box 569 4025 E. 23rd Street, USA  
Phone: 402-564-3111, Fax: 402-563-7405  
Email: [behlen@behlenmfg.com](mailto:behlen@behlenmfg.com)  
Website: [www.behlenmfg.com](http://www.behlenmfg.com)

Behlen Mfg. Co. produces grain storage equipment, including bins/silos, hopper tanks, and metal buildings. These structures are used worldwide in a multitude of locations storing a wide variety of grains. Behlen bins/silos range in size from 100 tons to over 42,000 tons. The entire line of Behlen equipment can be manufactured to handle high winds, seismic conditions, as well as high filling and unloading rates.

## BEHN + BATES MASCHINENFABRIK GMBH & CO. KG Stand I1

Robert-Bosch-St. 6 48153 Muenster, Germany  
Phone: +49 251 9796-0, Fax: +49 251 9796-260  
Email: [sales@behnbates.com](mailto:sales@behnbates.com)  
Website: [www.behnbates.com](http://www.behnbates.com)

Since 1933 BEHN + BATES has been known for sophisticated packing machines for valve, open-mouth and big bags – with special focus on food from the end of the 90s.

Valve bag filling technology:

- Pneumatic, impeller, auger and gravity packers
- FRONTLINE bag applicators and ultrasound sealing stations
- INTREGA FD systems unifying all filling steps in a compact housing
- Rotating ROTOSEAL systems for high-end applications

Open-mouth bag filling technology

- Manual BOH filling station and automatic TOPLINE systems for pre-fabricated open-mouth bags
- FFS systems forming the bags from tubular plastic films, filling and sealing them Palletising and pallet packaging



## BRABENDER GMBH & CO. KG

Stand B11

### Markus Löns

Kulturstraße 51-55 47055 Duisburg, Germany

Phone: -49-203-7788-0, Fax: -49-203-7788-102

Email: [food-sales@brabender.com](mailto:food-sales@brabender.com)

Website: [www.brabender.com](http://www.brabender.com)

Since 1923 Brabender develops, manufactures and distributes as a leading supplier instruments and equipment for determination of material quality and physical characteristics in all fields of research, development and industrial production in the chemical and food industry world-wide. Brabender® laboratory instruments are for testing the quality of grain, flour, and dough; grain cleaner, mills, extruders, moisture testers, NIR technology, hardness tester; rheological tests on dough and foodstuff, starch testing (viscosity and gelatinization properties). Many international and national standards like AACC, ICC and ISO are fulfilled. New developments like the GlutoPeak, the Micro Extensograph, the Aqua-Inject and the NIR/NIT Kernelyzer range are representing the dynamic and potential of Brabender®.

## BRANSCAN LIMITED

Stand J6

### Aytun Erdentug

Celsius House, Aintree Road Keytech7 Business Park, Pershore WR10 2JN, United Kingdom

Phone: +441386556330, Fax: +44(1386 552671)

Email: [aerdentug@branscan.com](mailto:aerdentug@branscan.com)

Website: [www.branscan.com](http://www.branscan.com)

Branscan specializes in online measurement of moisture, protein, ash and bran for flour and semolina mills. It has placed many units in flour and semolina mills round the world, and is the market leader for the provision of online systems in independent mills. The online systems are traditionally used for gluten monitoring/addition, moisture monitoring/addition.. In addition, NIR and microwave based solutions are available for wheat intake, wheat in tempering stage and flour in blending systems.



## BÜHLER AG

Stands A5, A6, A7, B5

### Martin Schlauri

Gupfenstrasse 5 9240 Uzwil, Switzerland

Phone: +41 71 955 11 11, Fax: +41 71 955 66 11

Email: [milling@buhlergroup.com](mailto:milling@buhlergroup.com)

Website: [www.buhlergroup.com](http://www.buhlergroup.com)

Your requirements are changing, our solutions are ready. Since more than 150 years Bühler has delivered technology and solutions for processing grain into safe and healthy finished products. Today, Bühler stands for straight forward and cutting-edge solutions. State-of-the-art process technology, innovative plant engineering and a deep knowledge of the related processes maximize both quality and product yields. Food safety has become the dominant driver in finding solutions for the handling of raw materials. Bühler has the appropriate equipment and technologies, paired with innovative automation, for your demands. Only safe food is enjoyable food! For more information, visit [www.buhlergroup.com](http://www.buhlergroup.com).

## CHEMITECZYMES

Stand B9

### Mohamed Abd Elwahab

Misr Helwan El-Zeraai, Maadi - Cairo - Egypt

Phone: 00201222177727, Fax: 0020225283538

Email: [wahab@chemiteczymes.com](mailto:wahab@chemiteczymes.com)

Website: [www.chemiteczymes.com](http://www.chemiteczymes.com)

We are Chemiteczymes Co.- Egypt, 17 years of experience in milling sector in Egypt & Surrounding countries (Yemen, Ghaza, Soudan & Libya. We are representing Novozymes –Denmark, Molino - Turkey , Brabender - Germany , Edge- Germany & Soya Austria. We are serving and selling the following:

- 1 – Flour correctors, Single enzymes, Oxidizing agents, Vitamin premix, Flour fortification, Soya flour, vital wheat gluten & raw materials for Baking
- 2 – Pasta & noodle improvers
- 3 – Biscuit & cracker & wafer improvers
- 4 – Laboratory Equipment's
- 5 – Milling Machinery & storage grains silos
- 6 – Technical service
- 7- Support every where



## CHIEF INDUSTRIES UK LTD

### Stand I4

#### Rod Watson

Beckingham Business Park, Tolleshunt Major, Maldon, Essex, United Kingdom

Phone: +44 1621 868944, Fax: +44 1621 868955

Email: [sales@chief.co.uk](mailto:sales@chief.co.uk)

Website: [www.chief.co.uk](http://www.chief.co.uk)

Manufacturers and suppliers of grain storage, grain drying, grain cleaning and grain handling equipment. Project engineers.

- Corrugated steel flat-bottomed and hopper-bottomed silos
- Continuous mixed-flow grain dryers
- Rotary grain cleaners
- Reciprocating flat bed cleaners
- Weighing equipment
- Bagging equipment
- Elevators
- Conveyors
- Ventilation
- Temperature control
- Fumigation
- Project design
- Installation

A member of the Chief Industries Inc. group of companies, with nearly 60 years service to the industry internationally. Projects from single farm bins to milling storage and major industrial and port installations

## CHOPIN TECHNOLOGIES

### Stand E2

#### Stephane Cochet

20 Avenue Marcellin Berthelot – Zi Du Val De Seine 92390 Villeneuve La Garenne, France

Phone: +331 41475029, Fax: +33 1 41210710

Email: [export@chopin.fr](mailto:export@chopin.fr)

Website: [www.chopin.fr](http://www.chopin.fr)

Chopin Technologies is specialized in quality-control methods and equipment throughout the wheat-flour-bread value chain. We provide products and services worldwide aimed at professionals to enable them to meet operational constraints, applicable regulations and customer specifications. Our solutions are widely used to predict and improve the behaviour of ingredients during processing and to control the characteristics of the final product. From wheat to bread, our range includes analyses of moisture & proteins content, impurities and specific weigh. For Laboratories, we offer tools for conducting test milling, analysing starch damage, as well as dough behaviour during mixing, fermentation and baking, plus many other solutions certified by many international standards agencies (ISO, CEN, ICC, AACCC)





## CLESTRAL

### Stand I5

#### **Mohamed Lammi**

1 Rue Du Colonel Riez - 42700 Firminy- France

Phone: 33 4 77 40 31 53

Email: [mlammi@clestral.com](mailto:mlammi@clestral.com)

Website: [www.clestral.com](http://www.clestral.com)

Clestral is the world leader in twin screw technology and for pre-cooked semolina (couscous) lines, and a first range supplier for pasta production lines. Clestral developed a new rotante dryer for pasta products, pre-cooked semolina (couscous) and other cereal based products. Due to its unique design, the new dryers' range is able to reduce the energy consumption guaranteeing an energetic efficiency of at least 90%. Change of products is easy and quick. The maintenance is reduced. Clestral twin-screw extrusion technology is used on processing lines in many foods & feed applications: breakfast cereals, snacks food and pellets, co-filled biscuits, flat-bread, ingredients...

## CONTROL UNION

### Stands M9, M10

Boompjes 270 3011 Xz Rotterdam, The Netherlands

Phone: +31 10 28 23 209, Fax: +31 10 28 23 282

Email: [info@controlunion.com](mailto:info@controlunion.com)

Website: [www.controlunion.com](http://www.controlunion.com)

PCU group is a network of independently operating service companies that mainly operates under the trade names Peterson and Control Union. The specialist activities of the group's companies comprise of inspection and certification of food, animal feed, textiles, minerals, forest products, biomass, biofuels and oil and gas related equipment, as well as integrated 4PL logistics for these markets. The group is active in 60 countries. Local management has in-depth knowledge of special conditions that apply in these countries. To guarantee swift and reliable service, we operate in most major ports and business areas. Thus, we offer a unique network to our clients.



## CUKUROVA SILO MANUFACTURING

### Stand H9

#### Can Demirel

Yesiloba Mh 46201 Sk No 6/A Seyhan Adana, Turkey

Phone: +90 322 4283350, Fax: +90 322 4280959

Email: [info@cukurovasilo.com](mailto:info@cukurovasilo.com)

Website: [www.cukurovasilo.com](http://www.cukurovasilo.com)

CSI has become an expert of the production of the silos and their equipments, in their highest technology equipped institutions. And having adequate technology, manpower and substructure, CSI has an impressive place in the market. Our main attribute is our capability of doing the montage of the silos, which have different diameter and tonages, and their carrying equipments and the concrete bottoms at the shortest duration as possible. This attribute is the basic of our success.

## DAEWON GSI

### Stand H2

#### Hyunmin Jo

990-2, Gumsan-Ri, Waegwan-Up, Chilgok-Gun Kyungbuk R.O. Korea

Phone: +82 54 979 2212, Fax: +82 54 973 2230

Email: [meau@daewon.com](mailto:meau@daewon.com)

Website: [www.daewon.com](http://www.daewon.com)

Since its establishment in 1970, DAEWON GSI has innovated with continuous efforts for research & development as a specialized company in grain processing machinery. It allows DAEWON GSI offer high-tech equipment and meets the customer's specific needs with extensive know-how. Over 40 years of history, DAEWON GSI is becoming a leader of in field of rice and grain processing in Korea as well as in abroad. One of company's main item is Color Sorter(NANTA ACE, PUBU KING series) can sort various kinds of materials with a wide range of camera option. There are CCD, BI-chromatic camera and NIR sensors make it possible to sort bad material as like different colored, crushed, cracked, other ingredients component from the raw material. They can sort rice, pulses, beans, nuts, grains, seeds, coffee, spices, dehydrated, plastics etc.



## EDGE-FOODS GMBH

### Stand D9

#### Markus Bostel

Van der Smissen str 2a 22767 Hamburg, Germany  
 Phone: +49-40-39999020, Fax: +49-40-39999029  
 Email: [info@edge-foods.de](mailto:info@edge-foods.de)

Edge-foods GmbH focuses on individual technical solutions through the supply of special ingredients for a modular system of flour treatment. The portfolio contains all kind of enzymes, oxidizing and reducing agents, flour bleaching agent, single vitamin and vitamin mixes as well as bread improver ingredients. In recent years, the number of wheat exporting countries increased tremendously with the result of hardly understandable wheat qualities and wheat mixes. To help the miller, finding nevertheless an optimized flour treatment is the main focus of Edge-foods GmbH.

## ELHAMAMA FLOUR MILLS

### Stand A9

#### Ahmed Elteгани Abdelmunem Musa

Sudan \_ Khartoum \_ Local Market. Zain Building  
 Sudan \_ Khartoum \_ Albagair Industrial Area  
 Phone: +249912307155 Fax: +249183400155  
 Email: [info@elhamamagroup.com](mailto:info@elhamamagroup.com), [mya.flourmills@gmail.com](mailto:mya.flourmills@gmail.com)  
 Website: [www.elhamama.net](http://www.elhamama.net)

EL Hamama Group is considered one of giant tripartite companies operates in cereal distribution and milling in Sudan. It is founded in 2008. EL Hamama group occupies 170, 000 square meters at AL Bagair industrial area something 40 kilometers southward of Khartoum. EL Hamama group location is only 2 kilometer far from the main highway that links Khartoum (the national capital) with most importance states across the country. It is also one kilometer away from railroad heading from Khartoum to various main towns and states nationwide. The group's production capacity is designed at 1110 tons per day whilst its storage is estimated for more than 80,000 tons using silos and dry storage facilities. The group prepuces the best quality flour and it is one of largest flour's residues exporter which is used as animal and poultry fodder.



## ENTIL Stand G11

### **Mehmet Ugur Gurkaynak**

Ankara Yolu 5. Km Eskisehir, Turkey

Phone: 00.90.222.237 57 46 (Ext: 134), 00.90.532.692 68 23, Fax: 00.90.222.237 26 75

Email: mehmetgurkaynak@entil.com.tr

Website: www.entil.com

ENTİL, is one of the establishments of ZEYTINOGLU HOLDING since 1964. ENTİL offers high quality products to the main industries in the Turkish and World Markets such as rollermill rolls for flour mill factories, automotive and machinery, water systems, iron and steel with its 18.000 m2 covered area production plant and 305 skilled staff. ENTİL has started manufacturing cylinders in 1974 with the process of double layer centrifugal casting and has developed its own know-how and production technology based on its laboratory and field application experiences and is producing rolls for flour mills, feed, rubber, ink and various industries. As a result of new investment this year, ENTİL has increased its annual cylinder manufacturing capacity from 12.000 to 20.000 cylinders according to the expectations of the world milling market. ENTİL is planning with its quality and innovations to be step ahead in future as it is today.

## ERKAYA LABORATORY INSTRUMENTS & FLOUR IMPROVERS LTD CO Stand K10

### **Ertan Kaya**

Ivogsan Uyumlular San Koop 1410 Sok No:11 Ostim Yenimahalle Ankara, Turkey

Phone: +903123952986, Fax: +903123950878

Email: info@erkayagida.com.tr

Website: www.erkayagida.com.tr

Erkaya is one of the leading and outstanding manufacturers and exporters of Turkey in the field of Basic Laboratory Equipment & Improvers for flour mills and bakeries. What we have been proudly manufacturing and marketing are as follows:

- Laboratory Equipment for grain , flour and feed industry:  
(Laboratory Mills, Gluten Washing System, Falling Numbers, Sieve Shakers, Truck Samplers, Sedimentation and so on...)
- Flour improvers: (Any kind of enzymes, oxidants, emulsifiers, flour bleaching, bread crust aroma, ready premixes)
- Bread improvers for bakeries
- Vitamin premixes for flour fortification: Different formulas for any countries

We have the experienced team in all departments such as Production, Quality Control, Sales and Technical Assistance. Our vision is hundred percent customer satisfaction. Erkaya is ready to meet the needs and demands of its customers all times and just in time. Therefore, our sales team pays great attention to satisfying our customers from order to delivery in modern attitudes.



## EUROGERM Stands K2 & K3

### Philippe Jeantot

Parc d'activités bois Guillaume 2 rue champ doré – F-21850 SAINT-APOLLINAIRE, France

Phone: +33 (0)3 80 730 777, Fax: +33 (0)3 80 730 770

Email: [export@eurogerm.com](mailto:export@eurogerm.com)

Website: [www.eurogerm.com](http://www.eurogerm.com)

EUROGERM is specialized in research, development, blending and marketing for the wheat-flour-bread-morning goods sector:

- Flour correctors: flour quality
- Bread improvers: softness, crustiness, texture, flavour...
- Premix specialty breads/morning goods: bread with cereals, seeds, taste, colour...
- Technological and customising ingredients: gluten, enzymes, roasted cereals flours, wheat germs, fibres, vitamins...

Most of EUROGERM products are custom made, tested in our baking centre. A sensory evaluation centre offers practical tools for improvement of taste, flavour, visual aspect and nutritional capacities of your final products. Eurogerm proposes on-site technical assistance in order to help its customers in achieving their developments.

## FAWEMA GMBH Stand D8

### Mark Edward Wild

Wallefelder Straße 51766 Engelskirchen, Germany

Phone: +49-2263-716-0, Fax: +49-2263-716-111

Email: [info@fawema.com](mailto:info@fawema.com)

Website: [www.fawema.com](http://www.fawema.com)

For more than 90 years, FAWEMA has been leading the way in bag filling technology and today is recognized throughout the world as being the number one manufacturer of quality-engineered solutions to all your packaging problems. Our experienced team of design specialists is constantly involved in research and development with the sole objective of offering the international milling industry the very best packing machinery on the market. Our wide range of equipment includes:

- High-speed packing lines for handling ready-made bags in the range of 500 grams – 5 kg.
- High-speed packing lines for handling ready-made bags in the range of 5 kg – 12.5 kg.
- High-speed packing lines working from reel-stock paper material.
- Automatic bag collators, shrink tunnels, balers, check weighers, metal detectors and date printing systems.
- Fully-automated high speed weighing and bagging lines for open-mouth sacks.
- Vertical form fill and seal packing machines working from plastic reel-stock material.
- Horizontal form fill and seal equipment.



## FISCHBEIN SA

### Stand G10

#### **Tarek Zakaria**

Paepsem Business Park - Boulevard Paepsem 8, 1070 Brussels, Belgium

Phone: +32 2 555 11 70, Fax: +32 2 520 33 90

Email: [sales@fischbein.be](mailto:sales@fischbein.be)

Website: [www.fischbein.com/eastern](http://www.fischbein.com/eastern)

Fischbein SA. assembles, distributes and markets a large range of machines and equipment to close open mouth bags for Europe, Africa and the Middle East:

- by sewing
- by hot melt gluing
- by sealing
- by combined means

For manual, semi-automatic, automatic and high speed productions.

**Accessories-** To complete the bagging lines like bag top formers, tag dispensers, conveyors, bag kickers, and bag turner.

**Consumables-** Fischbein S.A. also distributes the consumables related to the above mentioned machines:

Fischbein machines can be used by all industries packing their product in open mouth bags: sugar, flour, premixes, fertilizers, salt,....

## FLEXO-PRINT

### Stand M1

#### **Khaled Ayadi**

Zone Industrielle Poudrière 1 ; BP1080. 3002 Sfax, Tunisia

Phone: 00.216.74.287.570, Fax: 00.216.74.287.559

Email: [flexoprint@flexoprint.com.tn](mailto:flexoprint@flexoprint.com.tn)

Website: [www.flexoprint.com.tn](http://www.flexoprint.com.tn)

FLEXO-PRINT is the one of the leading flexo-converters in Tunisia and the art of printing in flexible packaging and bags. Our company supplies a large portfolio of customers in the food and personal care industries throughout North Africa as well as specialty packaging. Its products are supplied to a large variety of sectors (Pasta, couscous, Chocolate, candies, wafers, labels, bags .....)





## FORTITECH EUROPE APS

### Stand F1

#### **Jehad Abuzahedeh**

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Phone: +45 58 24 05 31, Fax: +45 58 24 05 80

Email: [Abuzahedeh.jehad@fortitech.com](mailto:Abuzahedeh.jehad@fortitech.com)

Website: [www.fortitech.com](http://www.fortitech.com)

Fortitech Europe ApS is part of the global network of manufacturing and distribution companies of Fortitech, Inc., now Part of DSM, the world leader in the development of custom nutrient premixes for the food, drink and pharmaceutical industries. Located in Gadstrup, Denmark, the company is exclusively dedicated to the manufacture of nutrient premixes. Fortitech Europe is FS22000 certified and meets Halal and Kosher requirements. For more information visit [fortitech.com](http://fortitech.com)

## FP ENGINEERING LTD – FP SPOMAX SA

### Stand M8

#### **William Lesniak**

2 Norwood Park, Booth Road, Altrincham, WA 14 4AG, United Kingdom

Phone: +44 161 929 5731, +44 161 929 6620, Fax: +44 161 929 9662

Email: [fpspomaxuk@yahoo.co.uk](mailto:fpspomaxuk@yahoo.co.uk)

Website: [www.fp-engineering.com](http://www.fp-engineering.com)

FP Engineering LTD - FP Spomax SA supplies grain processing plants, positive displacement three-lobe blowers and centrifugally cast iron rolls for the food industry. Founded in 1882 sells its products in over 40 countries encompassing more than three hundred clients. It supplies complete flour mills with a product range encompassing cleaning, milling, mixing and packing technology; consultation, planning, design, engineering, start-up, after-sales service and staff training. A number of installations have been completed in Europe, North and South America, with machinery and complete plants supplied to a number of companies, including such demanding U.S. corporations as Cargill and ADM. FP Engineering LTD - FP Spomax SA supplies 30 sizes of blowers which are available as complete packages or 'bare shaft' units. FP Engineering LTD - FP Spomax SA has it's own foundry producing a wide range of rolls for different industries for highest international quality standards. It supplies smooth, corrugated and self-matting rolls – the latter are used mainly in flour mills.



## FRAME S.R.L.

### Stand C5

#### **Peter Tatlow/ Paolo Biagini**

Via Bertella, 2 – 40064 Ozzano Emilia (Bo) – Italy

Phone: +0039 51 798107, Fax: 0039 51 796300

Email: [info@framespa.it](mailto:info@framespa.it)

Website: [www.framespa.it](http://www.framespa.it)

Frame S.r.L. is one of Europe's largest designers, manufacturers of all types of steel silos for commercial & agricultural applications, & includes both flat & hopper bottom silos, discharge systems, catwalks, ladders, aeration & temperature sensing systems. In addition to storage silos, frame S.r.L. are able, where necessary, to supply a wide range of mechanical handling equipment as well as cleaning, drying & other equipment associated with cereal storage projects within its scope of supply. References for frame silos can be found in many parts of the world, including the Middle East, South America, Africa, Asia as well as Europe.

## FRANCE EXPORT CEREALES

### Stand A3

#### **Roland Guiragossian**

23-25 avenue de Neuilly 75116 Paris, France

Phone: +33 (0)1 44 31 10 06, Fax: +33 (0)1 44 31 10 30

Email: [mchapel@franceexportcereales.org](mailto:mchapel@franceexportcereales.org)

Website: [www.franceexportcereales.org](http://www.franceexportcereales.org)

France Export Cereales is a non-profit association established and financed by French growers. Our offices are located in Paris (head office), Casablanca, Cairo, Algiers and Beijing. Our mission: Promote the use of French cereals on international markets. Six (6) targets:

- 1) Maintains close relationship with our customers.
- 2) Promote the use of French cereals through seminars, colloquiums and international trade shows.
- 3) Trains millers, bakers, malt producers and brewers to work with French cereals.
- 4) Keep an eye on competitors/ identify strengths and weaknesses of our cereals
- 5) Prospect new markets opportunities
- 6) Develop feedback to French cereal growers.



## FRIGORTEC GMBH

### Stand J4

#### **Ralph E. Kolb/ Silke Coban**

Hummelau 1, 88279 AMTZELL, Germany

Phone: +49 7520 914 82 0, Fax: +49 7520 914 82 22

Email: [info@frigortec.de](mailto:info@frigortec.de)

Website: [www.frigortec.com](http://www.frigortec.com)

Since 50 years, FrigorTec GmbH - formerly part of Sulzer-Escher Wyss GmbH - produces and distributes cooling units worldwide for industrial and food applications. The GRANIFRIGORTM cooling units are designed specifically for ecological grain preservation. For the various climatic zones the GRANIFRIGORTM Tropic Series and the Desert Type are making the different unit types perfectly complete. All units are manufactured by our skilled workers in our factory in Amtzell/ Germany.

## FUNDICIONES BALAGUER SA

### Stand D1

#### **David Balaguer**

Polig.Ind. Los Vasalos Parc 104 03430 Onil –Alicante, Spain

Phone: +34 965564850, Fax: +34 965564966

Email: [info@balaguer-rolls.com](mailto:info@balaguer-rolls.com)

Website: [www.balaguer-rolls.com](http://www.balaguer-rolls.com)

Balaguer Rolls Company, family business founded in 1916 is the worldwide leading manufacturer of chilled cast iron rolls for food processing industry. Last year 2012 the company reached their production record up to 16.000 rolls which were exported to 125 countries around the globe. Balaguer company manufactures chilled rolls for wheat milling industry, animal feeds, coffee, chocolates, biscuits, oil processing and other industries related to food processing. Rolls up to 7 tn are manufactured at Balaguer unique casting facility located in Onil-Alicante-Spain. 110 employees work hard everyday to make the highest quality standard rolls available in the world market nowadays. For further info please visit [www.balaguer-rolls.com](http://www.balaguer-rolls.com). Balaguer company supplies rolls to OEM's as well as end users, mills around the world who are giving to Balaguer their trust and support from many years now. The company is delighted to inform that a new investment at Balaguer company in Spain took place last 2012 increasing the production capacity of the company by 100%, this is the result of an aggressive investment plan at Balaguer Company in order to enter new markets and serve them with the same professionalism which other markets have been historically served by Balaguer.



## GENC DEGIRMEN MILLING MACHINERY

### Stands G8 & H8

#### **Immahan SAHBAZ**

Asagi Pinarbasi Mah. Ankara Cad. No:245 P.BOX:42250 Konya, Turkey

Phone: +90 332 444 0894, Fax: +90 332 444 0895

Email: i.sahbaz@gencdegirmen.com.tr

Website: www.gencdegirmen.com.tr

Our corporation was established in 1990 and has been carrying on its production on 30.000 m<sup>2</sup> field in Konya with its 130-person experienced staff and with franchising network in many countries offering turn-key solutions to the customers on flour and semolina production plants.

- Turnkey Delivery Flour & Semolina Factories
- Storage and Transportation Systems
- Cleaning and Grinding Systems
- Automation Systems

## GLENCORE GRAIN B.V.

### Stands A8 & B8

Blaak 31 3011 GA, Rotterdam, Netherlands

Phone: +31 10 4044400, Fax: +31 10 4044344

Website: www.glencore.com

Glencore is a leading integrated commodities producer and marketer. We produce, source, process, refine, transport, store, finance and supply commodities needed by industries around the world.



## GLOBAL INDUSTRIES, INC.

### Stand L1

#### **John Crawford**

2928 E. Hwy 30 P.O. Box 2105 USA

Phone: (308) 384-9320, Fax: (308) 389-5253

Email: [jrcrawford@globalindinc.com](mailto:jrcrawford@globalindinc.com)

Website: [www.globalindinc.com](http://www.globalindinc.com)

Global Industries, Inc. in Grand Island, Nebraska, USA offers complete grain facilities, complete lines of steel buildings including poultry and livestock buildings and water treatment systems. Global has installations around the world under the brand names of MFS, York, Brownie, Hutchinson, NECO, Sentinel Buildings and Global Treatment Systems.

## GOLFETTO SANGATI SRL

### Stand D3

#### **Monica Giantin**

Via Montegrappa, 8 35015 Galliera Veneta Pd Italy

Phone: +30 049 9423111

Email: [marketing02@pavan.com](mailto:marketing02@pavan.com)

Website: [www.golfettosangati.com](http://www.golfettosangati.com)

Golfetto Sangati, part of Pavan Group, is an Italian leading company experienced in the design and manufacturing of single machines and complete plants for cereals milling, animal feed mills, storage silos and handling terminals for ship loading and unloading. Today, with Golfetto Sangati, Pavan Group can offer complete outstanding engineering service, guaranteeing innovative and reliable applications with a wide range of solutions and dedicated services covering the entire manufacturing line from start to finish. In this way, Pavan Group has strengthened its national and international leadership, confirming its global player vocation.



## GRAINCORP

### Stand K1

#### **Andrew Ward**

Level 26, 175 Liverpool St, Sydney 2000 NSW, Australia

Phone: +61 2 9325 9100, Fax: +61 2 9325 9180

Email: [award@graincorp.com.au](mailto:award@graincorp.com.au)

Website: [www.graincorp.com.au](http://www.graincorp.com.au)

GrainCorp is a leading Australian based international agribusiness providing direct connection to local and international customers through our strategic assets, global relationships and industry expertise. Our premier grain storage, logistics and processing assets are ideally positioned to meet the demands from the Middle East, Africa and the world's most rapidly growing regions. As a leading global agribusiness we have significant scale in the storage, transport, marketing and processing of grain. We also have a team of experts focused on quality assurance, innovation and maintaining a competitive market environment in our open access supply chain.

## GRANIT NÉGOCE

### Stand L4

#### **Jean-Philippe Everling**

27 Quai De La Fontaine

30900 Nimes, France

Phone: 33 4 66 36 92 36, Fax: 33 4 66 21 16 01

Granit/ Durum is specialized in the trading of European cereals to the Mediterranean countries, this mainly by sea vessels. With special expertise on milling wheat and durum wheat well known on the market.





## GUTTRIDGE LTD

### Stand H1

#### **Abbas Mohammed Ibrahim**

P.O. Box 221054 Riyadh 11311 Saudi Arabia

Phone: +966 11 4059928, Fax: +966 11 2767593

Email: [mena@guttridge.co.uk](mailto:mena@guttridge.co.uk)

Website: [www.guttridge.co.uk](http://www.guttridge.co.uk)

Guttridge Ltd (accredited ISO9001) is a leading British manufacturer of bulk materials handling equipment. The family owned company celebrated its 50th anniversary in 2012. A wealth of practical experience built up over many years enables us to offer sound, up-to-date technical advice to assist customers in their choice of grain handling machines and projects. An impressive set of overseas customers have purchased a varied selection of our equipment and machines over the last 30 years. To further enhance our reputation with our valued customer base, we have established our new regional office in Dhabab Street, Riyadh, covering the Middle East, thus enabling us to offer complete sales and support.

## IBF IMPIANTI SRL

### Stand J10

#### **Abbas Mohammed Ibrahim**

Via Del Credito N°22 , 31033 Castelfranco Veneto (TV) Veneto, Italy

Phone: +39 02431905769, Fax: +39 04231906393

Email: [info@ibfonline.it](mailto:info@ibfonline.it)

Website: [www.ibfonline.it](http://www.ibfonline.it)

IBF IMPIANTI SRL is a company specializing in the overhaul and marketing of machines and plants for already existent pasta factories. We deal in used machines of any brand and in different parts of the world we sell production lines for any kinds of dry pasta: long pasta, short pasta, nested pastas and special pasta. We guarantee used overhauled machines and of absolute quality.

Our service:

- Designing/Projecting and building of auxiliary plant engineering;
- Production lines modernization with PCL management;
- Installation and technological assistance to the plants;
- Overhaul and spare parts.



## IFC AFRICA AGRIBUSINESS

### Stand L5

The International Finance Corporation (IFC) is the private sector arm of the World Bank Group. Its main corporate goal is to leverage the private sector to eradicate extreme poverty and pursue shared prosperity. IFC coordinates its activities with the other institutions of the World Bank Group but is legally and financially independent. IFC's operations are carried out by its departments, most of which are organized by world region or global industry/sector. IFC has over 4,015 staff, of whom 57% work in field offices and 43% at headquarters in Washington, D.C. IFC's 184 member countries, through a Board of Governors and a Board of Directors, guide IFC's programs and activities. Each country appoints one governor and one alternate.

IFC has two main areas of intervention:

- IFC Investment Services
- IFC Advisory Services

## IMAS INTEGRATED MACHINERY SYSTEMS

### Stand E5 & F5

#### **Abdallah Ghandoura**

2.OSB Lalehan Cad. No.61, 42300 Konya, Turkey

Phone: +90 332 239 01 41, Fax: +90 332 239 01 44

Email: [info@imas.com.tr](mailto:info@imas.com.tr)

Website: [www.imas.com.tr](http://www.imas.com.tr)

IMAS was established in 1989 as one of the daughter companies of İttifak Holding, which is one of the most dynamic groups of Turkey which operates in 20 sectors with more than 100 facilities. IMAS, using MILLERAL TM for turnkey flour milling systems, performs manufacturing, marketing and service after sales processes in international norms with its professional and experienced staff. IMAS has the knowledge, experience and responsibility for new technologies, manufacturing pace and standardization, minimizing manufacturing costs, meeting immediate support necessities. High interest of IMAS to the good and new has been the base for the R&D department, which is furnished with intellectual staff and high technology.



## IMECO Stand K11

### **Baldin Edoardo**

Via delle Viole, 23 – 26100 – Cremona, Italy  
Phone: +39 0372 496826, Fax: +39 0372 1874050  
Email: [sales@imeco.org](mailto:sales@imeco.org), [baldin@imeco.org](mailto:baldin@imeco.org)  
Website: [www.imeco.org](http://www.imeco.org)

IMECO achieved 30 years experience in providing weighing, dosing, bagging and palletizing solutions for bulk products. Our machines have been successfully installed in plants throughout the world. We have been supplying our solutions to both, end users and leading engineering companies. This challenge helped us to develop smart solutions able to support our worldwide customers in achieving their business objectives in the most efficient way.

## ITALPACK PACKAGING MACHINES Stand D5

### **Brenton S. Leo**

Via A. Costa, 106 Santarcangelo – Rimini Italy  
Phone: +390541625157, Fax: +390541621956  
Email: [b.leo@italpack.net](mailto:b.leo@italpack.net)  
Website: [www.italpack.net](http://www.italpack.net)

Ever heard the saying “Italians do it better”? Since 1982 Italpack have certainly been working at it well as today many milling industries worldwide choose the quality packaging machines we manufacture.

Today Italpack’s wide range of machines has proven to be the answer to a compact, user friendly, reliable and flexible solution. Italpack has over the years also covered African markets and is already present in the Middle East; with a range of heavy duty machines specifically designed to last in harsh conditions, yet using today’s latest technology. Many modern flour mills prefer packing with an Italpack quality packaging machine.



## ITALPAST SRL

### Stand B10

#### **Massimo Gallicani**

Via Dante N.3-43121 Parma, Italy

Via G.B. Della Chiesa N.10-43036 Fidenza (Parma), Italy

Phone: +39 0524 524450, Fax: +39 0524 523468

Email: [info@italpast.it](mailto:info@italpast.it)

Website: [www.italpast.com](http://www.italpast.com)

ITALPAST is specialized in engineering, manufacturing, and supplying machines and complete lines for the production of alimentary pasta. Our equipment ranges from the machines suitable for semi-automatic plants to the small-medium industries and industrial lines. In particular our machinery falls into the following categories:

#### DRY PASTA

SHORT-CUT from 100 up to 1000 Kgs/hr, NEST-SHAPED from 100 up to 500 Kgs/hr,

LONG PASTA (spaghetti and other shapes) from 200 up to 500 Kgs/hr.

FRESH PASTA, PRE-COOKED, FROZEN PASTA from 50 up to 2,000 Kgs/hr for shapes:

LONG PASTA (spaghetti, tagliatelle), Short pasta (fusilli, maccheroni), FILLED PASTA (ravioli, cappelletti, tortellini).

## KAY JAY CHILL ROLLS PVT LTD

### Stand M5

#### **Nikhil Jindal**

27 Industrial Area Phase – II, India

Phone: +91 172 259 1209, Fax: +91 172 256 8156

Email: [sales@kjrolls.com](mailto:sales@kjrolls.com)

Website: [www.kjrolls.com](http://www.kjrolls.com)

Since 1979, Kay Jay Chill Rolls have always been concentrating on the R&D in production of mill rolls, to make them of highest quality standards. In 1999, we started manufacturing Combined Roll Grinding & Fluting (RGF) Machines. Today we are producing all types of Rolls and Machines in Joint Venture with Walzen Irlle GmbH, Germany. With our German Partners we have built up complete new manufacturing facility to produce rolls & machines, in the name of Irlle Kay Jay Rolls Pvt Ltd. Whole manufacturing processes for producing rolls or for machines are carried out in the new manufacturing facilities only, with complete technical know-how from Germany.



## KEPLER WEBER

### Stands H10 & H11

#### **Melissa Trevisan**

Avenida Carlos Gomes, 1859 – room 405. Porto Alegre – State of Rio Grande do Sul. Zip Code 90480 002, Brazil

Rua do Rocio, 84 – 3º andar. Bairro Vila Olímpia. São Paulo – State of São Paulo. Zip Code 04552-000, Brazil

Phone: + 55 55 3375 9800, Fax: + 55 55 3375 9800

Email: [comex@kepler.com.br](mailto:comex@kepler.com.br)

Website: [www.kepler.com.br](http://www.kepler.com.br)

Kepler Weber is a Brazilian company that manufactures equipment for grain storage, cleaning and conveyance. We are able to provide a complete solution for your grain business. Kepler Weber was founded in 1925, exporting for over 40 years, becoming leader in the Latin American Market. Our portfolio includes steel silos, material handling equipment, grain dryers and cleaning machines. Brazil is one of the biggest grain producers in the world. Its annual production is over 145 million tons, which 90 million goes through a Kepler Weber's solutions – the biggest Brazilian company in the grain storage business.

## KICE INDUSTRIES

### Stand K6

#### **Alex Kice**

5500 Mill Heights Drive Wichita, KS. 67219, USA

Phone: 216-744-7151, Fax: 316-744-7355

Email: [sales@kice.com](mailto:sales@kice.com)

Website: [www.kice.com](http://www.kice.com)

Founded in 1946, Kice Industries is a fourth generation, family owned business based in Wichita, KS. USA. We design complete industrial air systems and build most of the equipment specified for these systems. Applications include pneumatic conveying, dust control and air classification. We serve a wide range of industries including grain, plastics, food, feed, wood and minerals.



## PATES WARDA

### Stand A11

#### **Zied Lazghab**

AV Hedi Nouira – 4003 – Sousse - Tunisie

Phone: +21673211511, Fax: 21673211515

Email: [contact@warda.tn](mailto:contact@warda.tn)

Website: [www.warda.tn](http://www.warda.tn)

La Rose Blanche is a leading Food Industry Group in the field of Wheat milling and Pasta processing. Established in Tunisia since 1901, Our Company is offering high quality Pasta produced from 100% durum wheat semolina. Our Products range include: Spaghetti, Macaroni, Specialty Pasta and Couscous, as well as Wheat Flour, Semolina and Bread Mixes. We have also a long experience on international markets where our products are enjoying good reputation.

## LAMBTON CONVEYOR LIMITED

### Stand G9

#### **Christian Jordan**

102 Arnold St Wallaceburg, Ontario N8a 3pp4, Canada

Phone: 1-519-627-8228, 1-888-239-9713 (North America only), Fax: 1-519-627-0250

Email: [sales@lambtonconveyor.com](mailto:sales@lambtonconveyor.com)

Website: [www.lambtonconveyor.com](http://www.lambtonconveyor.com)

Lambton is a manufacturer of galvanized material handling and grain storage equipment since 1965. Some of our equipment consist of our grain Silos, Hopper tanks, Bulk feed tanks, Flat bottom, L type and self cleaning U-trough Chain Conveyors, Screw conveyors, belt conveyors and Bucket Elevators up to 1500 mt/hr which include a variety of accessories ( distributors, valves, conveying loop system, grain cannons, gravity and drum pre-cleaners, catwalks, unload augers and more). We also manufacture a variety of feed equipment such as Pellet Mills, Mixers, Screeners, Crumblers, Counterflow coolers, Hammer Mills etc. Visit our website for more details and specifications at [www.lambtonconveyor.com](http://www.lambtonconveyor.com)





## UNPA L'EPI D'OR Stand B3

### Hedi Gaaya

Route de M'saken 4002 Sousse, Tunisia

Phone: +216 73 233 055, Fax: +216 73 232 746

Email: daf@lepidor.com.tn

Website: www.lepidor.com.tn

A masterpiece of the Family House founded in 1943 by the late "Habib Mellouli," L'Epi D'Or is the first Tunisian factory to develop automatic lines for pasta manufacturing. L'Epi D'Or continues its development thanks to its modern and innovative strategic vision, in phase with the implementation of regulatory requirements and consumer expectations. With a strong technical performance of its semolina factory, L'Epi D'Or is its own supplier of a pure durum wheat semolina for the production of its alimentary pasta. Certificates of ISO 22000, ISO 9001, ISO 17025 and FDA demonstrate L'Epi D'Or approach of its relevant quality, knowing that ISO 14001 & OHSAS 18001 are being obtained. L'Epi D'Or, a company with great traditions and constantly innovative, offers a rich and varied selection to its customers: thirty formats of pasta (long & short), soup, couscous, brown couscous rich in fiber, white flour (standard flour, special flour: for pizza, cake, baklava), semolina as well as a range of special pasta (lasagna, tagliatelle...) which have been recently enhanced by a range of eggs pasta.

## MILL SERVICE S.P.A. Stand G2

### Paolo Carrain

Via Pelosa n°78, 35030 Selvazzano Dentro (PD), Italy

Phone: +39 049 8978743, Fax: +39 049 8978780

Email: info@ms-italia.com

Website: www.ms-italia.com

MILL SERVICE is a leading company in the milling branch and counts amongst its ranks the state of the art of Italian milling engineers.

#### COMPANY CORE BUSINESS:

- Cereal intake and storage plants
- Soft/hard/and durum wheat cleaning and milling plants
- Maize milling plants
- Flour storage, blending and packing plants
- By product storage and packing plants
- Special parts

RANGE OF PLANT CAPACITIES: On demand

#### ALL THE ABOVE INCLUDING:

- Electricals
- Control
- Goods shipment
- Installation services
- Plant commissioning
- After sale services



## MILLRITE Stand C2

### **Habeeb Azmath**

2701, Saeed Tower 1 Shaik Zayed Road, Dubai, UAE

Phone: +971 4 341 6531, Fax: +971 4 341 6532

Email: habeeb@millrite.eu

Website: www.millrite.eu

Millrite provides a comprehensive range of products to the cereal milling and associates industries & service the industry from their base and distribution center in Dubai. Millrite possesses a wealth of experience and enthusiasm ensuring only high quality products is supplied incorporating design enhancements to improve performance in line with the exacting demands of the modern miller. We specialize in Sieve Clothing, connecting sleeves & filter bags/sleeves for the flour milling industry with added features of Anti-Static & liquid Repellent that performs best in humid operating conditions and have supplied over 100,000 filter bags for flour mills in and around the Middle East.

## MIRPAIN GIDA SAN.VE TIC.A.S.(MIRPAIN BAKERY INGREDIENTS) Stand F2

### **Faruk Hacibayramoglu**

Birlik Sanayi Sitesi 3.Cadde No:85 Beylikduzu / Istanbul, Turkey

Phone: +90 212 875 0111, Fax: +90 212 875 0306

Email: info@mirpain.com

Website: info@mirpain.com

We are producer & exporter of Bakery and Pastry Ingredients in Istanbul / TURKEY.

Our product ranges are as follows;

Baking Enzymes (Ultra Concentrated)

Gluten Free Enzymes

Bread Improvers / Flour Improvers / Flour Correctors / Flour Fortificators / Instant Dry Yeast / Pastry Ingredients.

Also in our fully-equipped laboratory, we check our customers' needs and create products which satisfy their needs...



## MMW TECHNOLOGIE GMBH

### Stand C8

**Frank Spalek**, Sales Director

Dresdener Str. 16 06886 Lutherstadt Wittenberg, Germany

Phone: +49 3491 439 0, Fax: +49 3491 439 410

Email: frank.spalek@mmw-group.com

Website: www.mmw-group.com

- MMW Technologie GmbH
- Grain and Flour mills
- Grain handling, storage and –processing
- Feed mills
- Plants and equipment - Made in Germany-- for:
  - High quality Bakery flours
  - Flours for Starch Production
  - Coarse grinding for Bioethanol Production
  - Specialty Milling
  - Feed mills
  - Seed processing
  - Silo plants
- Grain dryers
- Specifically-designed for a wide range of services adaptable to the needs of customers and markets
- Creative and tailor-made solutions for
- Complete line concepts from intake the grain till storage and packaging of final products
- Plant segments
- Reconstruction of existing plants
- Capacity expansions
- Single machines and spare parts

## MOLITECNICA SUD SNC

### Stand J9

**Carlo Pellicola**

C.da Torre La Macchia – 70022 Altamura (BA), Italy

Phone: +39 0803101016, Fax: +39 0803146832

Email: info@molitecnicasud.it

Website: www.molitecnicasud.com

Molitecnica Sud is an important business reality that, for over 30 years, has gained great experience in researching, designing, manufacturing, installing, certifying, testing and commissioning of mills, feed mills, auxiliary machinery for bakeries and pasta factories, storage facilities, and metalworking in general. The company is located in Italy and operates on the national and international level through a renewed technical, technical and financial structure, innovative methods and operational methodologies and at the same time respectful of tradition. The range of products varies from the receipt and storage of the cereal to the complete plant, in a context of high automation.



## MORILLON S.A.S.

### Stand I6

#### **Cyrielle Pichery**

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Phone: +33 241 565 014, Fax: +33 241 565 637

Email: [contact@morillon.eu](mailto:contact@morillon.eu)

Website: <http://www.morillon.eu>

Morillon is manufacturing unloading equipment for flat bottom silos :

- Bin sweeper spirogyre for cereals
- Hydrascrew unloader for difficult to flow products

## MILL TEKNOLOJI

### Stands G4 & H4

#### **Mehmet Dikkaya**

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Phone: +90 332 239 22 88, Fax: +90 332 239 22 89

Email: [info@teknolojimak.com](mailto:info@teknolojimak.com)

Website: [www.millteknoloji.com](http://www.millteknoloji.com)

Our firm, has been producing grain cleaning and tempering section equipments, grinding-sieving and classification section equipments and addition equipments are required for these, futhermore has been also displaing activity about modernization of available facilities. We aim at increasing our production more quailty and capacity by using developing tecnolocigal production standart. We make the margin of error be down to zero by using CNC CAD-CAM and lasser cutting system for the machines we produce. Our firm is committed to customer satisfaction with the comprehension to be the partner of customers for solition. Our firm also gives a quality service to the customers with experienced service team after sale.



## MÜHLENCHÉMIE GMBH & CO. KG

Stands C9 & C10

### Laurent Guérindon

Kurt-Fischer-Strasse 55 22926 Ahrensburg, Germany

Phone: 00 49 4102 202 001, Fax: 00 49 4102 202 010

Email: [info@muehlenchemie.de](mailto:info@muehlenchemie.de)

Website: [www.muehlenchemie.de](http://www.muehlenchemie.de)

Mühlenchemie is one of the world's best-known companies in the flour treatment industry. Its core competence is customized solutions for standardizing, improving and fortifying flour. At the Technology Centre in Ahrensburg a team of research scientists and applications technologists works on innovations for the future. With its recently enhanced Enzyme laboratory, the company develops and produces enzyme systems, flour maturing and oxidizing agents, bromate replacers, emulsifiers, vitamin and mineral premixes and functional systems for ready-mixed and composite flours. Products include our new Pastazym Plus, which enhance the quality of pasta.

## MULIX SPA

Stand I9

### Beatrice Toniato

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Email: [mulmix@mulmix.info](mailto:mulmix@mulmix.info)

Website: <http://www.mulmix.it>

Mulmix was founded more than 40 years ago and is specialized in the production of storage plants, feed mill units and seeds selection. Mulmix's strength is to realize customer oriented installation and turnkey projects; each customer is followed by a project manager during all phases of the contract (engineering, production, assembly). The widespread presence in many countries is the element that distinguishes the company; sales offices and organizations create the necessary contract with the customer.



## NASA

### Stand M4

#### Ahmet Eskiyaan

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Phone: +90 312 397 39 01 – 02 – 03, Fax: +90 312 397 52 00

Email: info@nasagida.com.tr

Website: www.nasagida.com.tr

NASA has been established in 1980 in Ankara to supply spare parts & technical help to flour, maize & feed mills. NASA is not only the trading company for all types of spare parts for milling industry but also the manufacturer of many consumables like sewing thread, cotton and synthetic cleaners, filter and sifter sleeves, plastic and metal buckets and bolts. NASA also represents worldwide known companies in Turkey like SEFAR/SWITZERLAND for sieve fabrics, FISCHBEIN/USA for bag closing machines and SUPERTECH/DENMARK for portable moisture analyzers. Today in its centrally located 1500 m2 sales office and warehouse and 7000 m2 production facility, NASA is proud to serve over 5000 customers worldwide.

## NECDET KAYA DEĞİRMEN VE SANAYİ MALZ. TIC. VE SAN. LTD ŞTİ

### Stand E1

#### Wesam Kaya / Necdet Kaya

Fevzi Çakmak Mah. 10617 Sok No 6 Karatay Konya / Turkey

Phone: 0090332 342 70 24, Fax: 0090332 342 70 29

Email: info@necdetkayadegirmen.com

Website: www.necdetkayadegirmen.com

NECDET KAYA DEĞİRMEN LTD. Was Founded in 1993 in Konya City /Turkey The Company Which Are Interacting With 3200 Customers in The World At Same Time Are Supplying More Than 5.000 Different Products For Milling Machinery, .Currently, Our Company's Products Are Displayed And Presented To Customers in The Markets Of Many Countries, Such As The Central Asian States, Europe , Russian Federation, Balkan States, Middle East And Several African States.

**PRODUCTS:** Milling Machines And Equipments & Spare Parts : Plastic- Metal Elevator Buckets, Elevator Buckets , İnox Pipes And Equipments , Sifter Plastic Cleaners , Sifter Cotton Cleaner , Sieve Bags , Filter Bags , Sifter Sleeves , Pneumatic Glasses ,Rubber For Pneumatic, Rubber Cover ,Rubber Balls , Roller Mill Brushes ,Sifter Fabric, Metal Mesh ,Perforated Sheets , Bran Finisher Perforated Sheet , Rolls For Roller Mill ,Wire For Scourer ,Elevator Belts, Bolts, Screw Conveyor, Augers And Flight , ,V Pulley , V Belts, Couplings , Sifter Sleeves , Filter Sleeves , Sefar Sifter Fabric , Polyester Yarn, DS9C. NP7.DS9A Newlong Bag Sewing Machines





## NEUERO INDUSTRIE TECHNIK

### Stand A2

#### **Touraj Goudarzi**

Neuero Str. 1, Melle, Germany

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Email: [t.goudarzi@neuero.de](mailto:t.goudarzi@neuero.de)

Website: [www.neuero.de](http://www.neuero.de)

NEUERO Industrietechnik is a German based company providing solutions for bulk material handling projects worldwide. Supplying pneumatic and mechanical equipment for ship unloading and loading operations of dry bulk products. Capacities up to 1.200 t/h for unloading and up to 3.000 t/h for ship loading. NEUERO always follows the MADE IN GERMANY tradition in supplying reliable, safe, and high quality equipment for essential projects in industrial plants, grain terminals, power plants, and alumina smelters worldwide. 100 years experience in bulk handling equipment with over 5.800 references worldwide is a treasure of experience which is reflected in each new ship-unloader and ship loader project we deliver.

## NOBLE RESOURCES

### Stand A4

#### **Shalivahan Prabhudesai / Guru Rao Prasad**

Unit 2301, 23rd Floor, Reef Tower, Jumeirah Lakes Towers, Dubai, UAE

Phone: +971(0)4 477 6400, Fax: +971(0)4 447 6498/6499

Email: [noble@thisisnoble.com](mailto:noble@thisisnoble.com) / [Sprabhudesai@noblegrain.com](mailto:Sprabhudesai@noblegrain.com)

Website: [www.thisisnoble.com](http://www.thisisnoble.com)

Noble Group (SGX: N21) manages a portfolio of global supply chains covering a range of agricultural and energy products, as well as metals, minerals and ores. Operating from over 140 locations and employing more than 70 nationalities, Noble facilitates the marketing, processing, financing and transportation of essential raw materials. Sourcing bulk commodities from low cost regions and supplying to high growth demand markets. In order to ensure the integrity of its supply chains, the Group has a portfolio of interests in strategic logistics and processing assets which form an integral part of facilitating its key trade flows.



## NUTREX

### Stand B2

#### **Dirk Janssens**

Achterstenhoek 5 2275 Lille Belgium

Phone: +32 14 88 31 11, Fax: +32 14 88 31 01

Email: [info@nutrex.be](mailto:info@nutrex.be)

Website: [www.nutrex.be](http://www.nutrex.be)

Nutrex nv has strategic partnerships within the world of bakery ingredients. Its expertise in cereal chemistry is unspoken. We are active in the production and marketing of our key ingredients. Our world-wide presence and close collaboration with the milling and baking industry makes us well positioned to provide customers with products that work. We can supply single ingredients or complex flour improvers, from ascorbic acid to equilibrated enzyme blends. We assess flour qualities from around the world in our baking labs. We grow together with our customers; share our know-how and application ideas. Try us!

## OCRIM SPA

Stand C3

#### **Stefano Mazzini**, Commercial Director

Via Massarotti, 76 26100 Cremona, Italy

Phone: 0039 0372 4011, Fax: 0039 0372 412692

Email: [info@ocrim.com](mailto:info@ocrim.com)

Website: [www.ocrim.com](http://www.ocrim.com)

Continuing an age-old family tradition in flour milling, Ocrim, founded by Mr. Guido Grassi in 1945, is now a company moving towards the future. Ocrim is a company determined in enhancing its activities in research, engineering, manufacturing and realization of milling plants, feed mills, cereal handling systems. The theatre of its operation is the world market: Ocrim is present in more than 120 countries. Ocrim, whilst maintaining its Italian foundations, has devoted its commercial strategy in satisfying the needs of the milling market in all continents. The unique strength of Ocrim management and staff makes Ocrim an engineering company capable of designing and executing projects according to the specific needs of an international clientele, thus meeting the most demanding requirements.



## OMAS SRL

Stands C6, C7, D6 & D7

### Barbalarga Pietro

Via Vic. G. Momi 2/A Loc. Arsego 35010 S.Giorgio D.Pertiche Padova  
Via Lago Di Caldonazzo N.4 Loc. Arsego 35010 S.Giorgio D.P. Padova, Italy  
Phone: 0039-049-9330297, Fax: 0039-049-9330366  
Email: [export@omas-srl.com](mailto:export@omas-srl.com)  
Website: [www.omas-srl.com](http://www.omas-srl.com)

#### OMAS ITALIAN EXCELLENCE IN MILLING TECHNOLOGY

The company which in 1966 started as a sub supplier of milling machinery, today is the rising star of the milling world with customer references in Africa, America, Asia, Europe and Oceania.

Omas strength is the ability to develop cost effective solutions to meet your needs and to process any type of cereals at any capacity. 100 % Italian engineering , manufacturing and supplier partnerships to provide state of the art milling plants. OMAS Technical department latest development are :

- 1) GALILEO DEW POINT FREE SIFTER composed by an Aluminum Alloy extruded Profile holding frame and sifting box housing realized in stainless steel AISI 304 BA panel insulated by 25 mm of water-based foam with 0,35w/m2K of thermal conductivity.
- 2) GIOTTO WHEAT STERILIZER a patented concept able to remove on 2nd cleaning 75 % of the CBT , 95 % of yeast and mould and 5% of wheat ash.

## P D NAVKAR BIO CHEM PVT LTD

Stand J8

### Pratish R. Batavia

09 & 110, Iv Phase, Kiadb Industrial Area, Bommasandra-Jigani Link Road, Anekal Taluk, Bandenallasandra, Bangalore – 560105, India  
Phone: +91 2215 7444 / +91 98453 7468, Fax: +91 2215 7445  
Email: [pratish@pdnavkar.com](mailto:pratish@pdnavkar.com)  
Website: [www.pdnavkar.com](http://www.pdnavkar.com)

PDNBC, is a Leading Manufacturing company based out in Bangalore, India since 1989. An ISO 9001, 22000 Company., PDNBC provides complete solutions for wheat flour milling & food industries, to optimizing the flour with flour correctors or adding premixes to fortify the flour / food / nutrition. Wheat is known to humans about 9000BCE & the science to it is known about 200 years. PDNBC understands the Art & Science to Add Value Naturally, Artistically or Scientifically. Be it for PREMIX for FORTIFICATION, FLOUR MATURING AGENTS, BROMATED SUBSTITUTES, DOUGH STABILIZERS, SOFTENERS, ACIDITY REGULATORS, OXIDIZING AGENTS & ENZYMES.



## PERTECH FOR INDUSTRIAL EQUIPMENT & SUPPLIES FZE

### Stand G1

#### **Sohail Sweis**

P.O.Box 31291 Al Jazeera Al Hamra Ras Al Khaimah, UAE

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Email: sami.kamal@techno-grp.com, sohail.sweis@techno-grp.com

Website: www.techno-grp.com

Established in the U.A.E. to build upon the various experiences that the TECHNO Group has accumulated since its establishment almost 25 years ago. PERTECH has a long regional experience in port and storage facilities (Grain, Cement, Oil, etc...), including serving as the EPC contractor for the New Aqaba Grain Receiving and Storage Port Facility. PERTECH is also specialized in feedmills and sugar refineries, together with its long experience as an industrial contractor in the cement industry. PERTECH's range of activities span from providing mechanical/electrical/automation solutions up to full turnkey EPC projects."

## PERTEN INSTRUMENTS

### Stands C4 & D4

#### **Maria Lindh**

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Perten Instruments offers innovative quality control solutions for grain, flour, food, feed and more. With 51 years in business, and representations in 100 countries globally, Perten Instruments is a leading supplier of quality control systems. Well known are Falling Number, Glutomatic etc. Other solutions are Diode Array NIR Analyzers, for laboratory and on-line use analyzing all types of samples; grain, flour, feed, etc, Inframatic NIR Analyzers now for whole grain and flour in one instrument, Aquamatic 5200 for moisture in whole grain, Rapid Visco Analyzers for viscosity measurement, doughLAB for dough characteristics as well as Texture and Bread Volume Measurements.



## POLEN UN VE GIDA KATKI MADDELERI VE SANYI TICARET A. Ş.

### Stands I7

#### **Yener Kaya**

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Phone: +902128862330, Fax: +902128869229

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Website: [www.polengida.com](http://www.polengida.com)

Polen Food which started its operations in 1997, with its understanding of innovation, unconditional customer satisfaction and solution-focused approach, is the leading company of Turkey in the flour and bakery products industry. Having a comprehensive Research and Development, an experienced sales team of food engineers and a wide range of customer portfolio, POLEN FOOD has been operating in domestic and international markets with trust and respect.

Polen Food, which performs its production in 13.000 sqm closed area, contributes to the flour mills and bakery sector all over the world by providing technical support, R&D counseling and activities of educational seminars on the subjects of flour improvement, flour enrichment and bread improvement.

## PRIVE SA

### Stand J3

#### **Thierry EDMOND**

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Phone: 33 (0)3 26 68 66 66, Fax: 33 (0)3 26 68 66 99

Email: [contact@prive.fr](mailto:contact@prive.fr)

Website: [www.prive.fr](http://www.prive.fr)

PRIVE is a French company with more than 60 years 'experience in manufacturing round corrugated silos for grain storage. Our products are made in high quality galvanized steel. Their design is based on the strictest European standards. Capacities: 20 to over 10 000 tons with a large choice of diameters and heights available



## TUNISIE PLACE DE MARCHÉ (TPM)

### Stand L3

#### Lotfi Darragi

Imm. cercle des bureaux, 3ème étage Bur. N° B3-12-13 Centre Urbain Nord 1082, Tunisia

Phone: (+216) 71 822 350, Fax: (+216) 71 822 360

Email: [info@tpm.tn](mailto:info@tpm.tn)

Website: [www.tpm.tn](http://www.tpm.tn)

TPM Group is the leading company in Tunisia and Algeria in editing online B2B marketplaces, specialized paper directories and organizing specialized trade fairs. We have over 3500 customers (subscribers, advertisers and exhibitors) who are trusting us since 2004 and thousands of visitors and professional users of our Medias. We publish and develop our own business marketing solutions which are:

- 1 B2B online Marketplaces: [www.made-in-tunisia.net](http://www.made-in-tunisia.net), [www.made-in-algeria.com](http://www.made-in-algeria.com), [www.batimaghreb.com](http://www.batimaghreb.com)
- 2 Business Paper directories: Bâtimaghreb, Technical supports in building and construction, Construction contractor directory, Industry and industrial outsourcing and Food industry directory.
- 3 B2B specialized trade fairs with Exhibition, B2B meetings and conferences: Business Conventions of Building, Packaging and Printing, Industrial Subcontracting, Procurement and Logistics, The Employment and Entrepreneurship Fair, The International Exhibition of Public Procurement.

A team of 40 employees located in Tunis, Sousse and Sfax and an infrastructure at the forefront of technology are mobilized to achieve these objectives.

## PTM S.R.L.

### Stand I10

#### Antonio Marchetti

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Phone: 0039 0429 600973, Fax: 0039 0429 600874

Email: [sales@ptmtechnology.com](mailto:sales@ptmtechnology.com)

Website: [www.ptmtechnology.com](http://www.ptmtechnology.com)

PTM Technology is an Italian manufacturer that supplies to customers all over the world chain conveyors, belt conveyors, bucket elevators, filters and components for ventilation. PTM has developed cutting-edge customized solutions for the mechanical handling of all kind of products to meet the most difficult requirements. Competence, reliability, flexibility, high quality standards, and a wide range of solutions along with the certification of all processes are features that make of PTM the closest partner of all key market players.





## RAM ELETTRONICA S.R.L.

### Stand L2

#### Ida Cantatore

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Website: [www.ramelettronica.it](http://www.ramelettronica.it)

Ram Elettronica S.r.l. provides electrical systems and advanced automation solutions for several fields, with attention for these sectors: Milling industry, Pasta industry, Animal feed industry. Since ever, Ram Elettronica devoted itself to the milling industry, providing the following services: Design, Software PLC, SCADA, Food traceability, tracking. From the drop of the material in the silos, Ram Elettronica's custom made software follows the process of the product, from grinding to bagging, traceability of pallets, as well as the development of adequate electrical system. Ram Elettronica's software, together with the automation software, guarantees reliability and safety in every moment.

## ROTEX EUROPE

### Stand K4

#### Martin Anderton

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Website: [www.rotex.com](http://www.rotex.com)

Rotex is a leader in dry separation and screening machines. Main application are fine screening application which require accurate separation with high efficiency. Rotex Screeners offer horizontal installation and gyratory motion which guarantees high screening performance. Agricultural installations around the world have ROTEX® and MEGATEX™ Screeners hard at work. High capacity, efficient screening is the key to their success. The distinct screening motions of the ROTEX® and MEGATEX™ Screeners combine high capacity with accurate separation capability. From small local feed houses to large export terminals, ROTEX offers the right screener for each installation.



## **SAATI S.P.A.**

### **Stand J5**

#### **Daniela Rizzardi**

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Website: [www.saati.com](http://www.saati.com)

Saati is a global manufacturer of precision woven fabrics for several industrial applications, among which a broad range of fabrics for sifting applications, with an extensive selection of fabric types and mesh openings. SaatiMil screening fabrics are all manufactured in accordance with ISO 9001 and are suitable for food contact. Besides flour milling fabrics, the SaatiMil offer includes a variety of accessories that complete the package: screen panels, stretching system, tension meter, frame adhesives and screen cleaners.

## **SANGATI BERGA S/A**

### **Stands G7 & H7**

1703 Florida Street, 7nd Floor, Brooklin, Sao Paulo, Brazil

Phone: +5511 5505 2288, Fax: +5511 5505 5802

Email: [sangati.sp@sangatiberga.com.br](mailto:sangati.sp@sangatiberga.com.br)

Website: [www.sangatiberga.com.br](http://www.sangatiberga.com.br)

Sangati Berga manufactures technologically advanced equipments, providing an entire line of machinery and equipments for the wheat and corn milling sectors, pulverulent mixtures plants towards the food industry, animal feed factory, rice improvement and facilities for cereal and its derivatives bulk shipping.



## SATAKE EUROPE LTD.

### Stand K9

#### Shamik Patel

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Website: [www.satake-europe.com](http://www.satake-europe.com)

Satake Europe is the regional headquarters for Satake Corporation Japan's operations in Europe, Africa and the Middle East. The core activity of the company is to Design, supply, installation and commissioning of:

- Turnkey projects for wheat, rice, maize milling plants.
- PeriTec Wheat Debranning for Bread Flour and Durum Semolina Milling
- Modular compact Maize and Wheat milling plants.
- Infra red to full colour Sorting equipment for grains, cereals, nuts etc
- Specialist process equipment such as peas, lentil-dehulling
- Single machine or modernization of existing plants.
- Spare parts, consumables, Interlock plastic sieves for range of sifters

## SCAFCO GRAIN SYSTEMS

### Stand D11

#### Daniel Wambeke

5400 E Broadway Ave; P.O. Box 11215 Spokane, WA 99211-1215, USA

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Email: [mail@SCAFCO.com](mailto:mail@SCAFCO.com); [DanWambeke@SCAFCO.com](mailto:DanWambeke@SCAFCO.com)

Website: [www.SCAFCO.com](http://www.SCAFCO.com)

SCAFCO Grain Systems Co. is a market leader in the design and manufacturing of corrugated galvanized grain storage silos with capacities ranging from 3 metric tons to over 32,000 metric tons, and has supplied grain storage projects to over 80 countries worldwide. We are a full grain systems provider offering flat bottom silos, hopper bottom silos, fans and aeration, material handling equipment, support towers and catwalks, and other quality products. SCAFCO engineers custom design to meet individual requirements, and we have earned a reputation for superior system design capabilities, high-quality materials, and craftsmanship.



## SCHENCK PROCESS GROUP - REDLER

### Stand M7

#### **Andrew Workman**

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Phone: +44 (0)1302 321 313, Fax: +44 (0)1302 554 400

Email: [enquires@schenckprocess.co.uk](mailto:enquires@schenckprocess.co.uk)

Website: [www.schenckprocess.co.uk](http://www.schenckprocess.co.uk)

Schenck Process and Redler are exhibiting their full range of process solutions at the exhibition including Mechanical Conveyors, Weighing and Feeding machines, Pneumatic conveying systems and Dust Filtration products. All of the technologies have been used extensively in the Middle East and Africa to provide clients with high performance and reliable installations. Products available include the Redler MaxiStore® system which allows high efficiency with fully automated loading and the Redler MoveMaster® En-Masse chain conveyors and bucket elevators that have been used for the bulk transportation and storage of grain at port terminals with minimal degradation of the grain at capacities up to 200 tph.

## SEA SRL

### Stand I3

#### **Hamid Dari**

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Phone: +33 0542-361423, Fax: +38 0542-643567

Email: [info@seasort.com](mailto:info@seasort.com)

Website: [www.seasort.com](http://www.seasort.com)

SEA Srl is an Italian company founded in 1970, which designs, manufactures and sells optical sorting machines for durum/ soft wheat, barley, maize, rice, ry, lentils, chick-peas, beans, fava beans, raw and roasted coffee and other seeds, pulses and nuts. SEA sorting machines can have from 1 to 7 chutes for any kind of production capacity. Moreover, they can be configured into monochromatic, bichromatic, nir, ingaas, or trichromatic versions, with LED, RGB or NSON lighting. SEA has recently become part of Cimbria Group, a leader company into conveying, drying, seed processing and storage of grains and seeds worldwide.



## SEFAR AG

### Stand B7

#### Joe Klingler

Toeberstrasse 4, CH 9425 Thal, Switzerland

Phone: +41718985625

Email: [joe.klingler@sefar.ch](mailto:joe.klingler@sefar.ch)

Website: [www.sefar.com](http://www.sefar.com)

Sefar is the leading provider of synthetic and wire screening products for the milling industry. With 183 years of experience, world-class production facilities and a proven history of exceptional customer service, we have become the industry's top provider of high quality products. Sefar is constantly testing and improving its product range of fabrics accessories. The fabrics from the SEFAR NYTAL® range are made from yarns that contain only substances recognized as safe according to the "FDA Code of Federal Regulations (USA), Food and Drugs, title 21, part 177.1500 for PA respectively 177.1630 for PET (indirect food additives: Polymers)" and the "EC COMMISSION DIRECTIVE 2002/72/EC incl. all amendments up to 2011/10/EC, which refers to plastic materials and articles intended to come into contact with foodstuffs. Pick up a copy of our new Milling Documentation.

## SELIS

### Stands E3, E4, F3 & F4

#### Temel Harmankaya

O.S.B. Sehitler Blv. No:3 Eskisehir, Turkey

Phone: 0090 222 236 12 33, Fax: 0090 222 236 11 08

Email: [selis@selis.com.tr](mailto:selis@selis.com.tr)

Website: [temel.harmankaya.com](http://temel.harmankaya.com)

Since 1964, Selis is one of the most dynamic and innovative company in its industry that manufactures machines and equipment for the flour and semolina industry and undertakes turnkey plants in every capacity as well as modernization of the existing plants. High quality equipment is manufactured under the assurance of ISO 9001/2000 quality system, experienced technical and management staff and the equipment pool which is endowed with the latest technology CNC machines. In terms of equipment sold or plants realized, customer satisfaction is always paramount, by acting as a solution partner for our customers. High quality after sales service is given with experienced technical personnel.



## **SGS GROUP**

### **Stand M2**

1 place des Alpes 1211 Geneva, Switzerland

Phone: + 41 22 739 91 11

Email: [agriculture@sgs.com](mailto:agriculture@sgs.com)

Website: [www.sgs.com](http://www.sgs.com)

SGS services help ensure the integrity of the food chain from seed development and soil testing through to harvesting and trade inspection at export or import. Serving all of the major players in the agricultural sector, our services reduce risk, ensure quality and improve productivity. SGS is the world's leading inspection, verification, testing and certification company. SGS is recognized as the global benchmark for quality and integrity. With more than 75 000 employees, SGS operates a network of over 1 500 offices and laboratories around the world."

## **SILOS CORDOBA S.L.**

### **Stand C1**

#### **Juan Luis de la Cruz**

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Phone: +34 957 325 165, Fax: +34 957 325 473

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Website: [www.siloscordoba.com](http://www.siloscordoba.com)

Silos Cordoba is a leading manufacturer of metal silos for grain storage (grain storage bins). In addition to a large selection of grain storage solutions, including flat silos, hopper silos, truck load silos and farm silos; we also manufacture a full line of handling equipment; livestock equipment, including ventilation systems, feeding and watering systems; metal structures and cladding. Turn Key projects worldwide.



## SOUFFLET GROUP

### Stands J1 & J2

#### Fabrice Roux

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Email: [froux@soufflet-group.com](mailto:froux@soufflet-group.com)

Website: <http://www.soufflet.com/>

The Soufflet Group is an agri-business, mainly involved in the processing of two cereals, barley and wheat, in the European Union, CIS and South America. Soufflet Negoce is specialised in the sourcing, transportation and export of cereals, oilseeds and dairy products. As a major player in European cereal exports, the Division has developed sophisticated risk management expertise (covering markets and products), enabling it to arrange the best marketing scenarios and guarantee its customers a high level of service. AIT Ingredients develops and sells cereals based solutions for food industry and millers in France and over more than 40 countries:

- Improvers
- Technological ingredients (enzymes...)
- Concentrates and mixes
- Cereal ingredients
- Nutritional ingredients (micronized bran...)

## LES COUSCOUSERIES DU SUD CDS

### Stand A10

#### Fathi Mhiri

Zone Industrielle Poudrière 1, BP 799, Safax 3000, Tunisia

Phone: +216 74 287 177, Fax: +216 74 287 188

Email: [fathi@groupediari.com](mailto:fathi@groupediari.com)

Website: [www.groupediari.com](http://www.groupediari.com)

Running since 1978, CDS is one of the leaders producer of durum wheat pasta and couscous in Tunisia. CDS provide also semoulina, flour and barley soup, under Diari, Spiga and Primoro Labels





## STIF Stand I2

### Jose Burgos

Za De La Lande \_49170 Saint Georges Sur Loire, France

Phone: +33241721682, Fax: +33241393212

Email: sales@stifnet.com

Website: www.stifnet.com

STIF is a specialized manufacturer of components for the bulk material handling industry.

It is a French company with locations in Europe (Spain), Asia (Singapore, China and Indonesia) and has just open a new office and warehouse in Panama to serve all the Central American customers. Main components for Bucket Elevator include JET pressed steel and plastic elevator buckets, elevator belts, sensors (under speed monitor, belt alignment), monitoring and VIGILEX explosion vent panels for the safety of the Bucket Elevator. The other important range of product are EURAC compression coupling (for pneumatic handling), slide-valve and diverter valve (grain handling), safety valve and manholes. In 2013 the company will launch new products:

- A Very Low Elongation elevator belt
- A new compression coupling EURAC HL
- A new belt alignment system VIGIBELT TOUCH
- A flam arrestor Vigilex Quench\_

Visit STIF at: www.stifnet.com

## SYMAGA Stand D2

### Julio Lopez

Ctra. de Arenas, km. 2,3, 13210 Villarta de San Juan Ciudad Real Calle Azcona, 37, Planta baja 28028, Madrid, Spain

Phone: +34 91 726 43 04, Fax: +34 91 361 15 94

Email: symaga@symaga.com

Website: www.symaga.com

Symaga, a Spanish company specializing in the design, manufacture and supply of steel silos for storing seeds, cereals, malts, oilseeds, grains and pellets, rice and, in general, for the agriculture, agro-industry, biofuels and biomass, and with more than 30 years' experience and over 15 million m<sup>3</sup> of storage space worldwide, ensuring our capacity to tackle any project. Symaga supplies a wide range of silos, flat bottom up to 25.000 m<sup>3</sup> and hopper silos, reaching 12 m. diameter with 45° hopper and 2.700 m<sup>3</sup> capacity, completely galvanized and the double welded compression ring. We provide Z600 gr/m<sup>2</sup> galvanization ensuring the highest service life of the market, we continue investing in research and development, allowing us to develop new products as ventilated cones and fully perforated floor, to reach customer needs.



## TAPCO INC.

### Stand M6

**Yassine Abbad**, Manager of International Sales  
 225 Rock Industrial Park Dr., St. Louis, MO. 63044, USA  
 Phone: 01.314.739.9191, Fax: 01.314.739.5880  
 Email: [info@tapcoinc.com](mailto:info@tapcoinc.com)  
 Website: [www.tapcoinc.com](http://www.tapcoinc.com)

Tapco Inc. offers a complete line of elevator buckets with 900,000 in stock – available in polyethylene, nylon, urethane, ductile iron, fabricated steel and aluminum. Tapco also stocks 15 million elevator bolts, and maintains a large inventory of abrasion-resistant sheeting, drag flights, hanger bearings and belt splices. Newer offerings include style CC-XD (Xtreme Duty) buckets and food grade (FDA-compliant) resins used in buckets.

## TECHNOSILOS SNC

### Stand H3

**Masala Fabio**  
 Via piana 67 47032 Capocolle di Bertinoro FC, Italy  
 Phone: +390543449143, Fax: +390543449187  
 Email: [technosilos@technosilos.com](mailto:technosilos@technosilos.com); [f.masala@technosilso.com](mailto:f.masala@technosilso.com)  
 Website: [www.technosilos.com](http://www.technosilos.com)

Technosilos S.n.c. designs and manufactures plants for the complete and automated handling of raw material. Storage, conveyance, mixing and batching of solid or liquid, powders or granulate ingredients. Pneumatic feeding lines for pasta making, storage of flour and semolina, gluten, bran and feeding of packaging machines, flour mixing plants, with PLC/PC-controlled automation and supervision. All plants are customized and made to measure on the customer's needs.



## US WHEAT ASSOCIATES, INC.

### Stand B4

**Hesham Hassanein**, Regional Marketing & Special Projects Manager  
 1, Mahatta Square, Maadi Palace Building, Ste 302 Maadi, Cairo, Egypt  
 Phone: 202/2380-3162/72, Fax: 202/2380-3138  
 Email: [msamson@uswheat.org](mailto:msamson@uswheat.org)  
 Website: [www.uswheat.org](http://www.uswheat.org)

Market Development and Promotion of U.S. Wheat in the Middle East, East and North Africa through various activities, seminars, regional conferences and workshops.

## UGUR MAKINE SAN.GIDA INS.TAAH.END.YAP.TRZ.TARIM DIS TIC.LTD.STI.

### Stands E6, E7, E8, F6, F7 & F8

#### **Okul Barlik/ Garip Cantemir**

Ankara Yolu 6.Km Pk:57 19100 Idtm Bloklari A2 Blok Kat:2 No:137-138 34149 Yesilkoy/Istanbul, Turkey  
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 Email: [info@ugurmakina.com](mailto:info@ugurmakina.com); [info@ugurgrubu.com](mailto:info@ugurgrubu.com)  
 Website: [www.ugurmakina.com](http://www.ugurmakina.com)

Ugur makina is a company that proved itself with 47 years of working experience and product quality in producing flour, semolina, feed, rice, salt, pasta lines (shortcut or spaghetti) and construction sugar refinery project, steel, construction, steel silo and turn-key facilities. Ugur makina offers:

- Flour, semolina, corn mills,
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- Steel silo, transportation equipment, raw material, product storage silo
- Electric and pvc automation system,
- Weighing, dozing, blending machinery and equipment,
- Bagging and packaging machinery,
- Laboratory equipment and spare parts
- Steel construction structures,
- Helpful accessories (grinding bench, fire extinguisher system .etc..



## VICTAM INTERNATIONAL BV

### Stand J11

#### **Bep Spruijt**

P.O. Box 197 3860 AD Nijkerk

Phone: +31-332464404, Fax: +31 33 2464706

Email: [bepspruijt@victam.com](mailto:bepspruijt@victam.com)

Website: [www.victam.com](http://www.victam.com)

Victam International BV is organiser of the GRAPAS exhibitions, which display the latest technology used within a rice or flour mill/food processing plant. Also on show will be a wide and varied display of ancillary equipment and systems – silos, elevators, magnetics, conveyors, bagging, trucks etc. There will also be specialist technology used within the preservation and storage of grains.

## VIGAN ENGINEERING SA

### Stand G3

#### **Mohamed El Khattabi**

Rue De L'industrie 16 1400 Nivelles Belgium

Phone: +32 67 89 50 41, Fax: +32 67 89 50 60

Email: [info@vigan.com](mailto:info@vigan.com)

Website: [www.vigan.com](http://www.vigan.com)

Belgium-based VIGAN ENGINEERING SA is a shiploaders & unloaders manufacturer for dry agri-bulk cargo, but also a global solution provider for port development projects. From consulting to commissioning, Vigan is able to deliver turnkey terminals including a wide range of port equipment and auxiliary devices. The diversity of Vigan's range of equipment is a key asset to propose the best adequate solution to any project requirement, whether pneumatic or mechanical technology is preferred, or even a combination of both. With 1,200 machines sold throughout more than 80 countries over 45 years, VIGAN is your reliable partner for bulk handling.



## VORTEX VALVES

### Stand K5

#### **Travis Young**

1725 Vortex Ave. Salina, KS 67401, USA

Phone: +1-785-825-7177, Fax: +1-785-825-7194

Email: [vortex@vortexvalves.com](mailto:vortex@vortexvalves.com)

Website: [www.vortexvalveseurope.com](http://www.vortexvalveseurope.com)

Vortex specialises in innovative valve solutions for the dry bulk industry handling foods, plastics, chemicals, minerals and abrasives. Vortex slide gates, diverters, and iris valves are uniquely designed to maximise production efficiency, eliminate material leakage, and increase service life. Vortex has handled thousands of dry materials for more than 10,000 clients worldwide. With 21 product lines and over 8 million design variations, Vortex will select the appropriate valve and modifications for the most demanding applications. Our products are backed with the highest level of technical support in the industry, with service centers throughout North America, Latin America, Europe and Asia.

## WESTEEL

### Stand I11

#### **Antonio Benitez Kuehl**

Factory: 450 Desautels Street R3C 2N5 Winnipeg, Manitoba, CANADA

EMEA OFFICE: Avenida de Europa, 34D 2º 28023 Madrid, SPAIN

Phone: +1 204 233 71 33/+34 91 216 14 97, Fax: +1 204 235 97 96/+34 91 216 14 46

Email: [abenitez@westeel.com](mailto:abenitez@westeel.com)

Website: [www.westeel.com](http://www.westeel.com)

As one of the world's largest suppliers of grain storage systems, Westeel offers a full range of commercial and on-farm solutions to meet the diversity of applications found in agriculture and industry today. This includes fully engineered turnkey installations where Westeel supplies everything from assessment and site planning through to final design, manufacturing, supply as well as ongoing servicing and maintenance. If you seek an engineered storage solution, one that not only meets your current requirements, but will continue to serve your operation well in the years ahead, you'll find it with Westeel.



## YENAR DOKUM SANAYI VE TICARET A.S. Stand D10

### Ali Goktas

Konya Organize Sanayi Bolgesi. Yaylacik Cad. No:15 Selcuklu – Konya, Turkey

Phone: +90.332.2391073, Fax: +90.332.2390755

Email: [info@yenkar.com.tr](mailto:info@yenkar.com.tr)

Website: [www.yenkar.com.tr](http://www.yenkar.com.tr)

As YENAR A.S. we are one of the world leader producers of centrifugal cast iron rolls for Flour mill industry. We are currently producing 12.000 Rolls / annum for the main machine manufacturers and also for the aftermarket. Our production range varies from 150 mm to 800 mm in diameter and up to 2.500 mm in length. The rolls are produced according to the machine manufacturers design and fully finished or rough machined according to the customer request. We have a capacity to corrugate (Flute) rolls up to 2,500 mm length and 700 mm in Diameter. The smooth rolls are sand blasted.



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