



29TH ANNUAL IAOM MIDEAST & AFRICA CONFERENCE & EXPO 22-25 October 2018, Nairobi-Kenya









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WELCOME MESSAGE IAOM MEA 2018 CONFERENCE CHAIRMAN

On behalf of the Cereal Millers Association, it gives me very great pleasure to welcome you all to Kenya for the 29th Annual IAOM MEA Region Conference & Expo, to be held in Nairobi from 22nd to 25th October, 2018.

IAOM MEA has partnered with the Mövenpick Hotel (located in the popular and vibrant suburb of Westlands) to host the event; be sure to visit The View – the best place to take in 360-degree panoramas of the city. Nairobi is Kenya's largest city with a population of nearly four million; it is dynamic, blending friendly and hospitable people from all cultures and walks of life.

IAOM MEA hosted its 1st sub-Saharan Regional Forum in Nairobi in August 2015. For those of you who attended the forum, welcome back; for those of you for whom this is the first visit to Nairobi, Karibu (welcome to) Kenya.

This year's program offers topics of interest and value to each and every industry stakeholder. Prior to the start of the conference & expo, the African Milling School is hosting a 3-day 'Food Safety Management Plan' workshop at their facility close to Nairobi. The conference program includes thought provoking discussions with well versed panelists, along with presentations on grain storage, quality control and the use of solar power in the milling industry. The topic 'Innovating to Feed 9 Billion People in 2050' is a timely reminder of the challenge we face, and responsibility we hold, in ensuring lasting food security and appropriate nutrition around the world. The animal feed session was first introduced in Cape Town 2014; it has since become a program fixture and confirmation of the growing importance of the livestock industry to the MEA region. Additionally, the expo provides participants with an opportunity to meet and spend time with experts from the many companies who service and support the milling industry – be sure to visit the exhibition area located in G Parking.

The Cereal Millers Association has long spoken about hosting an IAOM MEA Region Conference & Expo. Our dream has come true! We are honoured to host this prestigious event in Nairobi and wish each and every participant an exciting, productive and rewarding few days in Nairobi.

Asante. Thank you.

Nick Hutchinson,

Immediate Past Chairman, Cereal Millers Association and Group Managing Director, Unga Holdings Limited





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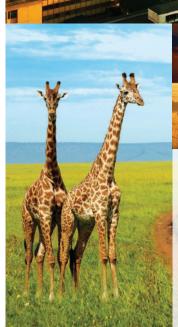
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"MAGICAL KENYA" IS THRILLED TO WELCOME IAOM MEA DELEGATES"

Home of the modern safari and several world heritage sites, Kenya bore witness to rapid growth of businesses including over 100 locally registered mills. Its capital Nairobi proudly hosts hundreds of international companies and organisations, including the United Nations Environment Programme (UN Environment) and the United Nations Office (UNON).

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FUTURE OF FLOUR Arabic Edition

SPECIAL PRICE USD 99/-(Retail Price USD 200)

Exclusively by IAOM MEA Region

Five percent (5%) of all book sales will be donated to The Malala Fund*.



* The Malala Fund supports local education projects and global initiatives promoting girls' secondary education in Pakistan, Nigeria, Jordan, Lebanon, Sierra Leone, and Kenya.







WELCOME MESSAGE IAOM MEA REGIONAL DIRECTOR

We are pleased to welcome you to the 29th Annual International Association of Operative Millers Mideast & Africa Region (IAOM MEA) Conference & Expo on 22-25 October 2018 at Movenpick Hotel & Residences Nairobi, Kenya. Located in the popular Westlands district, the brand new hotel features state-of-the-art conferencing facilities and exhibition hall making the prime choice for our confEx.

We are thrilled to go back to Kenya following the success of the first ever IAOM MEA Regional Forum held in Nairobi back in August 2015, which gathered 43 operative millers and 31 suppliers. The country boasts the largest GDP in Eastern and Central Africa, and a quarter of it is derived from the agricultural industry.

Kenya is a stronghold of more than 100 locally registered mills. Our local host, the Cereal Millers Association, includes members from 35 of the largest milling companies based in Mombasa, Machakos, Mwingi, Kitui, Nairobi, Thika, Nakuru, Uasin Gishu, Kitale, Kisumu, among others.

We have our largest Trading Session to date featuring market outlooks to be presented by top executives from GrainCorp, US Wheat Associates, France Export Cereales, Copenhagen Merchants, Glencore, Bunge and Ameropa.

Our members are excited for resident trading moderator/keynote speaker and President of AgResource Co., Dan Basse's keynote presentation to gain better understanding on how US President Trump's trade tariffs will affect the world grain market in 2019. These trade tariffs have the potential to affect agricultural commodity flows on changing economics.

Another highly anticipated keynote speaker is the Chief Technical Officer of Buhler AG, Ian Roberts, who will address the challenge of feeding nine (9) billion people by 2050 through innovation. He will discuss how adequate, safe, nutritious and affordable food can be produced in a sustainable manner.

We hope you enjoy the conference and maximize networking opportunities at expo and social events.

Thank you for your continuous support and we wish you a pleasant stay in Nairobi.

Sincerely Yours,

Ali Habaj IAOM MEA Regional Director Director of Sohar Flour Mills (Oman)



MONDAY 22ND OCTOBER, 2018 FROM 19:30 TO 22:00 HRS

AT MOVENPICK HOTEL AND RESIDENCES NAIROBI

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TRADERS' COCKTAIL DINNER

TUESDAY 23RD OCTOBER 2018 FROM 19:30 TO 22:00 HRS

> VILLA ROSA KEMPINSKI, NAIROBI

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Karaoke

DRESS CODE: SMART CASUAL *SHUTTLES WILL LEAVE AT 19:00 & 19:15 HRS FROM IAOM MEA OFFICIAL HOTELS ONLY

Local Host

-Cocktail dinner

Wednesday 24th October 2018 From 19:30 to 22:00 hrs

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Dress code: Smart casual

*Shuttles will leave at 18:30 and 18:45 hrs from IAOM MEA recommended hotels only





IAOM MEA REGION LEADERSHIP COUNCIL



Merzad Jamshidi Chairman of the Board

Global Prime Investment Inc. USA



Ali Habaj Regional Director

Sohar Flour Mills Sultanate of Oman



Essa Al Ghurair MEA Leadership Council

Essa Al-Ghurair Investments United Arab Emirates



Bachar Boubess MEA Leadership Council

Modern Mills of Lebanon SAL Lebanon



Nicolas Tsikhlakis MEA Leadership Council

The Modern Flour Mills & Macaroni Factories Co. Jordan



IAOM MEA REGION LEADERSHIP COUNCIL



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Federation of Iranian Food Industry Iran



Martin Schlauri MEA Leadership Council

African Milling School Kenya



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IAOM MEA REGION EDUCATION COMMITTEE



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MEA Education Committee Chairman

African Milling School Kenya



Merzad Jamshidi

MEA Education Committee

Global Prime Investment Inc. USA



Ali Habaj MEA Education Committee

Sohar Flour Mills Sultanate of Oman



Peter Lloyd

MEA Education Committee

US Wheat Associates, Inc. Morocco



Mohib Ahmed Khan

MEA Education Committee

Atyab FoodTech Sultanate of Oman

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Bunge is proud to support the International Association of Operative Millers in its mission to drive technological advancement in milling and food production in collaboration with leaders in the flour milling, cereal grain and seed processing industries.

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Sub-Saharan Africa Desk beu.ssatrade@bunge.com





IAOM MEA REGION EDUCATION COMMITTEE



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Said Salim Bakhresa & Co. Ltd. Tanzania



Abdullah Abul Aziz Ababtain

MEA Education Committee

First Milling Company Saudi Arabia

Sharif Nezam-Mafi MEA Education Committee

VIO Commodities (Turkey) Turkey



Dr. Hossein Yazdjerdi MEA Education Committee

Taban Flour Mills Iran



Nicolas T. Tsikhlakis MEA Education Committee

The Modern Flour Mills & Macaroni Factories Co. Jordan







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IAOM International President IMEF Past President Miller Milling Company Bloomington, Minnesota, USA



David Jansen

IAOM International Vice President IMEF President Siemer Milling Company Teutopolis, Illinois, USA



Randy Garvert

IAOM International Treasurer IMEF Vice President Ardent Mills Denver, Colorado, USA



Stephen Doyle

IAOM International Immediate Past President IMEF Treasurer King Milling Company Lowell, Michigan, USA



Melinda Farris

IAOM Executive Vice President IMEF Secretary/Treasurer International Association of Operative Millers Lenexa, Kansas, USA





IAOM DIRECTORS & IMEF TRUSTEES



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Central District General Mills Kansas City, Missouri, USA



Darin Elliott

Flour City District Manildra Group, USA Hamburg, Iowa, USA



Drew Stewart

Niagara District ADM Milling Company Shiremanstown, Pennsylvania, USA



LaVern Huepenbecker

Ohio Valley District Mennel Milling Company Logan, Ohio, USA



Stephen Banks

Southeastern District Grain Craft Barnesville, Georgia, USA





IAOM DIRECTORS & IMEF TRUSTEES



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Texoma District Shawnee Milling Company Tecumseh, Oklahoma, USA



Nelson Selmer

Western District Ardent Mills San Bernardino, California, USA



lan Slimmon

Western Canadian District Grain Millers, Inc. Yorkton, Saskatchewan, Canada



Regan Doyle

Wolverine District King Milling Company Lowell, Michigan, USA





IAOM INTERNATIONAL COMMITTEE



Ali Habaj

Mideast and Africa Region Sohar Flour Mills Muscat, Oman

NOTE: Representatives from the Eurasian, South East Asian and Latin American regions will be chosen later.





Cargill is committed to helping the world *thrive*

Our purpose is to be the leader in nourishing the world in a safe, responsible and sustainable way. Our position within the global food system provides both the opportunity and the responsibility to create lasting change for a more sustainable, food-secure future.

We connect producers and users of grains and oilseeds around the globe through origination, trading, processing and distribution, as well as offering a range of farmer services and risk management solutions.

Cargill's team of commercial and trading experts look forward to meeting you at the IAOM conference. We can reflect together on current and future market trends and also discuss how we can help you achieve your business goals.









IAOM MEA REGIONAL TEAM



Ali Habaj

Regional Director



Meriem Karoui

Regional Office Manager



Faisal Basheer

Expo Manager



Mohib Ahmed Khan

Technical Program Organizer





IAOM MEA REGIONAL TEAM



Sheena Astete

Senior Events Executive



Sherihan Baalbaki

Senior Events Executive



Valentina Jeyanayagam

Events Executive



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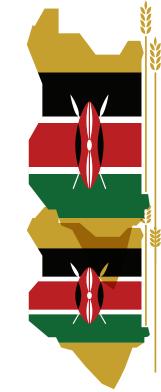
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OUR INTERNATIONAL REPUTATION FOR TRANSPARENCY, INTEGRITY AND QUALITY IS ENHANCED BY OUR FIRM BELIEF THAT OUR CUSTOMERS REQUIRE DIVERSE SOLUTIONS. INNOVATING IN BOTH DEVELOPED AND EMERGING MARKETS HAS HELPED US GAIN TRUST WITH OUR PARTNERS AROUND THE WORLD AND CUSTOMERS. OUR GLOBAL OUTLOOK IS REFLECTED IN OUR TEAM. WORLDWIDE OUR QUALIFIED EXPERTS DELIVER COMPREHENSIVE SERVICES AND COST EFFECTIVE SOLUTIONS.

THE MIDSTAR TEAM LOOK FORWARD IN WELCOMING YOU AT THE IOAM CONFERENCE IN KENYA.

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IAOM MEMBERSHIP BENEFITS





VEREAUENCE VEREAUENCE INTERNATIONAL ASSOCIATION OF OPERATIVE MILLESS

IAOM MEMBERSHIP BENEFITS

About IAOM

Developing Educational and Technical Proficiency in the 21st Century

The International Association of Operative Millers (IAOM) is an international organization comprised of grain millers and suppliers devoted to the advancement of education and training opportunities in the grain milling industries. Membership consists of individuals who work at milling companies or for the industries that provide products and services to mills. With 10 districts in North America as well as regions in Latin America, the Middle East and Africa, Eurasia, and Southeast Asia, IAOM provides an international forum for networking, the exchange of ideas, technical and educational opportunities, and the discovery of new products and services.

IAOM convenes annual conferences and expos, as well as district- and regional-level conferences and meetings throughout the year. Educational and technical programs presented at the conferences and district meetings assist millers in improving yields, productivity, customer satisfaction and safety. The programs are presented by seasoned professionals in the field who have experienced the issues affecting millers first-hand.

IAOM Membership includes

Access to iaom365 membership app

IAOM members enjoy special access to a membership app, which offers a one-stop shop for networking, committee forums, messaging, publications, and the annual conference. Available to members 365 days a year, members around the world will be able to interact with each other and engage in meaningful conversations.

Access to Member-only sections of the IAOM Website

IAOM members enjoy access to special areas of the website where they can search past publications, view and listen to recordings of conference presentations, and search IAOM's online member database.





Subscription to Annual Membership Directory

This user-friendly compendium of IAOM members is not available for sale, and provides the opportunity for networking with other professionals around the world involved in the industry. The Directory lists milling professionals as well as suppliers who provide products and/or services to the industry. Individual listings include contact names, company names, addresses, phone numbers, fax numbers, websites and e-mail addresses.

Subscription to International Miller

A valuable source of technical information and description of the latest developments in the various areas associated with milling and grain processing. Contributors are highly regarded professionals in their respective fields. International Miller also reports the activities of the association, its districts and standing committees, and other industry-specific news.

Networking Opportunities

By attending district and regional meetings, conferences and expos, members are able to enhance and advance their careers through comprehensive education programs; connect with their industry peers at exciting networking events; and develop relationships with vendors who offer the products and services they need to efficiently do their jobs.

Discounted tickets to the industry's premier milling conferences and expos The IAOM Annual Global Conference and Expo (in North America) is the premier educational event for grain milling and processing professionals. The annual event gathers milling professionals and industry suppliers from around the world for three days of education, networking and fellowship.

The Annual IAOM Mideast & Africa Region Conference – is where all of the operative millers of the region, as well as their upstream and downstream partners, convene. Held in a different country in the region each year, this annual conference attracts the entire African and Middle Eastern regional milling family, which represents the largest wheat usage and consumption market in the world.



The Annual IAOM Southeast Asia Region Conference & Expo – this conference brings together milling professionals from countries across Southeast Asia and the Pacific Rim. The annual events draw milling and allied trade professionals from across the region for three days of education, networking and fellowship.

The Annual Latin America Region Conference & Expo brings together millers from throughout Central and South America for a three-day event, where customers and suppliers meet and share their knowledge and expertise. The conference is held in Panama City, Panama in even-numbered years.

Discounted fees for the leading milling educational short courses and correspondence courses

The IAOM Correspondence Course in Flour Milling

Completely revised and rewritten by industry veterans and IAOM members, this course has been reorganized into eight units divided into 5-12 lessons each. It is suitable for trainees, or it can serve as a refresher course for experienced personnel, and for those in affiliated industries wishing to improve their knowledge of grain milling. Students must successfully complete a test at the conclusion of each lesson in order to be awarded a Certificate of Completion for that unit. Students completing all 8 units with a passing score of 70% average or greater are awarded a diploma. The course is currently offered in Arabic, English and Spanish.

Resident Milling Courses

IAOM, in cooperation with Ocrim's International School of Milling Technology, offers weeklong resident courses designed for those who wish to advance their skills or careers in the milling industry.

IAOM and Kansas State University also offer weeklong courses that include an introduction to flour milling, basic and advanced milling principles, and flour and dough analysis.

Bühler and Kansas State University offer executive and expert resident milling courses as well as one that focuses on the process of wheat to bread.

All of the Resident Milling Courses provide hands-on instruction by industry experts and experienced instructors.





Resident Courses Offered Annually

- IAOM Electrical Training Course (Arkansas City, Kansas, USA)
- IAOM Fundamentals of Milling I (Cremona, Italy)
- IAOM Fundamentals of Milling II (Cremona, Italy)
- IAOM Electrical Training Course (Lancaster, Pennsylvania, USA)
- IAOM Mill Maintenance I or II (alternates between Wichita, Kansas and Kansas City, Missouri, USA)
- IAOM-KSU Introduction to Flour Milling (K-State, Manhattan, Kansas, USA)
- IAOM-KSU Basic Milling Principles (K-State, Manhattan, Kansas, USA)
- IAOM-KSU Advanced Milling Principles (K-State, Manhattan, Kansas, USA)
- IAOM-KSU Flour and Dough Analysis (K-State, Manhattan, Kansas, USA)

Discounted fees for milling educational publications and videos *Publications*

- Cereal Millers Handbook
- Dictionary of Milling Terms & Equipment
- A Guide to Good Manufacturing Practices (Sanitation Manual)
- Sanifacs Manual
- Stored Grain Insects
- Technical Bulletins, Volume II (1937 to 1943)
- Technical Bulletins, Volume IV (1944 to 1975)

Videos

- Good Manufacturing Practices in Grain Processing Video Program
- K-State Historical Milling Films
- 3-part DVD Series on Handling Emergency Situations Developed and Produced by Curmode Associates



Membership Classifications

Active Member

Any individual who is a professional grain miller and/or seed processor; milling engineer; manager or supervisor of quality control; food protection or safety; mill and other processing facility managers; facility and corporate superintendent who is of proven ability and good character, and who actively engages in grain milling or affiliated industries at the time of making application for membership in the International Association of Operative Millers.

Associate Member

Any individual who works at a firm or corporation that manufactures products and/or provides services to the grain milling or affiliated industries.

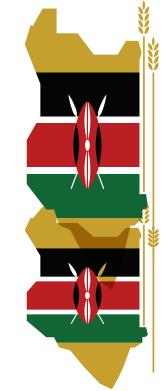
Junior Active Member

Any person of good character and record who is enrolled in the milling science and management program at Kansas State University or a similar field of study at another like school approved by the IAOM Board of Directors.

Member Dues

Active:	\$195
Associate:	\$195
Junior Active:	\$30

All dues paid in US funds and drawn on US bank



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PAPERS SUMMARY





DAY 1 | TUESDAY, 23RD OCTOBER 2018

No.				
	Presentation	Speaker	Designation	Company
KEYNOTE 1	Innovating to Feed 9 Billion People in 2050: Providing Adequate Safe, Nutritious and Affordable Food in a Sustainable Manner	lan Roberts	Chief Technical Officer	Buhler AG (Switzerland)
TECH1	Heat Treatments – an Effective and Viable Alternative to Chemical Fumigation for Stored Product Insects in Flour Mills, Warehouses and Storage Structures	Dr. Raj Hulasare	Scientist & Product Manager	Temp-Air, Inc. (USA)
TECH2	The Intelligent Mill - The Future Starts Today!	Martin Ellegast	Milling Expert	Buhler AG (Switzerland)
TECH3	New Methods for Raw Material Characteriza <mark>tion</mark>	Alexandra Petz	Sales Manager Europe and South East Asia	Brabender (Germany)
TECH4	Solar Power in The Milling Industry	Damon Sidles	Plant Manager	Miller Milling Company (USA)

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DAY 1 | TUESDAY, 23RD OCTOBER 2018

No.	Presentation	Speaker	Designation	Company
WN1	Henry Simon – Inclitec Bran Finisher	Peter Marriott	Sales Manager	Henry Simon (UK)
WN2	Focus on Efficiency, Sanitation and Energy Consumption	Abdelkarim Alahiane	Head Miller and Technologist	Buhler DMCC (UAE)
WN3	Creation of a Milling Performance Index (Mpi) Based on the Behavior of Wheat During Laboratory Milling	Stephane Cochet	Export Director	Chopin Technologies (France)
WN4	Inframatic 9520 – The New Dedicated NIR Instrument for Flour and Semolina	Ola Envall	Product Manager Business Development Grain	Perten Instruments (Sweden)
WN5	Mixers Systems and Automatic Micro Dosers for Flour	Rogerio Cintra	Business Manager	Sangati Berga (Brazil)
WN6	New Innovative Silo and Intake Structures Save Capital Costs and	Dermot Knight	Chairman	AsconAfrica Group (South Africa)
	Operational Costs While Significantly Reducing Risk of Malfunction and Water Ingress	Allan Benn	Director	HHO Consulting (South Africa)





DAY 2 | WEDNESDAY, 24TH OCTOBER 2018

No.	Presentation	Speaker	Designation	Company
FMTT1	Healthy Animals Without Antibiotic	Susanne Steghoefer	Animal Nutrition Expert	Buhler AG (Switzerland)
FMTT2	Mycotoxin Control: A Multi-Dimensional Approach	Dr. Ajay W Deoghare	Business Director	Bios AgriCorp Ltd. (Finland)
FMTT3	Particle Size of Feed For Broilers to Reach Maximum Performance	Susanne Steghoefer	Animal Nutrition Expert	Buhler AG (Switzerland)
TRD1	French Market Outlook	Jean-Pierre Langlois- Berthelot	Board Member & Past President	France Export Cereales (France)
TRD2	US Market Outlook	lan Flagg	Regional Vice President	Europe & MENA, US Wheat Associates, Inc. (Netherlands)
TRD3	Australian Market Outlook	Don Campbell	General Manager Trading & Marketing	GrainCorp Ltd (Australia)
TRD4	Black Sea Market Outlook	Sebastien Thilmany	Trader	Ameropa (Switzerland)





DAY 2 | WEDNESDAY, 24TH OCTOBER 2018

No.	Presentation	Speaker	Designation	Company
TRD5	Baltic Sea Market Outlook	Indrek Aigro	Head of Business Development	Copenhagen Merchants (Estonia)
TRD6	African Market Outlook	Jean Charzat	Director Agribusiness Sub-Sahara Africa	Bunge SA (Switzerland)
WN7	Digitalisation in Milling Industry	Ralph Wagner	Product Manager of Milling Solutions	Buhler AG (Switzerland)
WN8	New Trends in Monitoring Stored Wheat with Co ₂ Sensing	Peer Hansen	Biochemist, Director of Sales and Marketing	Eye-Grain Aps (Denmark)
WN9	Maintaining Grain Quality in Stored Grains Through Good Management & Well Designed Aeration Systems	Francesco Selva	Technical Manager	AGI - Frame (Italy)
WN10	Silo Temperature Measurement and Control Systems	Marco Cortella	Sales Department	Mulmix (Italy)
WN11	The Paper Chain: Why Packaging Retail Flour in Paper Bags Makes Perfect	Mark Wild	Sales Manager	Fawema (Germany)
	Sense; How the Packaging Material Properties Influence the Speed of a Flour Filling Line	Lars Bergstrom	Senior Technical Service Manager	BillerudKorsnas (Sweden)



DAY 3 | THURSDAY, 25TH OCTOBER 2018

No.	Presentation	Speaker	Designation	Company
TECH5	New Solutions to Automate and Optimize Quality Control and Lab Analytic	Juergen Willmann	Sales Director	Brabender (Germany)
TECH6	A Reverse- Engineering Approach to Improve Pasta Quality	Dr Joel Abecassis	Doctor Emeritus	INRA-National Institute for Agricultural Research (France)
TECH7	Fried Instant Noodle and Air Dried Noodle Processing Technology	Liu Jun	Noodle Expert	Buhler Ltd (China)
TECH8	Control of Wheat and Flour Quality Improves Profitability	Dr. Lutz Popper	Head of R&D	Muehlenchemie (Germany)
TECH9	Health and Economic Impact of Fortification And the Millers' Role in Increasing his Customers' Nutritional Intake	Scott Montgomery	Director	Food Fortification Initiative (USA)





DAY 3 | THURSDAY, 25TH OCTOBER 2018

No.	Presentation	Speaker	Designation	Company
TRD7	Mediation: An Alternative Dispute Resolution Process	Jeremie Girod	Director	Terraxis Commodities SA (Switzerland)
TRD8	A Guide to English Arbitration Processes: LMAA (Voyage) & GAFTA/FOSFA (Commodities)	Patrick Battersby	Solicitor	Davies Battersby Solicitors (UK)
TRD9	The Advent Of Blockchain and Revolutionary Transformations It Can Bring to All Aspects of Grain Trading	Andrei Grigorov Robert Zaremba	Co-Founder and CEO Co-Founder and CTO	Cerealia (Switzerland)
KEYNOTE2 TRD10	Trump Tariffs & Declining World Wheat Export Stocks Offers Dynamic World Grain Market in 2019	Dan Basse	President & Founder	AgResource Co (USA)
PANEL DISCUSSION	How to Make East Africa a World Class Player? Supply chain, logistics, business environment, efficiency in the processing, and market demands		X	

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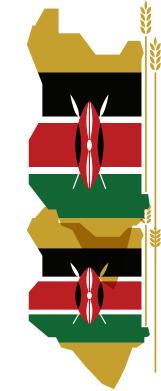
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29TH ANNUAL IAOM MIDEAST & AFRICA CONFERENCE & EXPO 22-25 October 2018 Nairobi-Kenya IAOM MIDEAST & AFRICA CONFERENCE & EXPO 22-25 October 2018, Nairobi-Kenya

SPEAKER LINEUP







OPENING CEREMONY



IAOM MEA 2018 - Conference Chairman, Master of Ceremony Nicholas (Nick) Hutchinson Immediate Past Chairman, Cereal Millers Association (Kenya)

Group Managing Director of Unga Holdings Limited (headquartered in Nairobi) since September 2000. Unga Holdings Limited, an equity partnership between Unga Group Plc and Seaboard Corporation, operates flour and animal feed milling operations, along with a specialty bakery, in Kenya. Nick holds a BSc (Hons) degree in Horticulture from the University of London and has many years of business management experience working for Monsanto Company in East Africa, Europe, North America and South Asia. He is current Chairman of the Cereal Millers Association and a Director of the National Cereals and Produce Board; he is a past Chairman of the Eastern Africa Grain Council and the Kenya National Food Fortification Alliance.





OPENING CEREMONY



IAOM MEA Regional Director Ali Habaj Director, Sohar Flour Mills (Oman)

Ali Habaj holds an M.B.A in Marketing from the University of Bristol, UK and a General Management Program for top executives from Harvard University, USA to add to his credentials. Having worked in Oman for over 23 years in management roles, he possesses rich experience of which he led Oman Flour Mills Co. SAOG and Atyab Investments from 2000 to 2017. During Habaj's tenure in OFM, the company's workforce grew from 220 to 1,500 employees. It was under his leadership that Atyab Investments was created, an investment arm focused on value addition through downstream industries. This is evidenced by a notable achievement in revenue growth from 60 Mn USD in 2010 to 220 Mn USD in 2016. Atyab Investments built Oman's largest industrial bakery and successfully turned around the country's major poultry farms- broiler and layer facilities. In addition to this, Atyab Investments is setting up new milling and Grain silo facilities in Industrial Port of Sohar. During the first half of this financial year the group's profits grew by 47% compared to previous year and this robust growth will be seen in the second half as well. The company will continue with its 5-year vision of investing US \$1 Billion in the food sector. He continues to be involved in the industry thru his role as Executive Board Member and Consultant. He is an active member of the Young President Organization (YPO) holding the office as an Education officer 2014-2015 & Chairman for 2015-2016.







Innovating to Feed 9 Billion People in 2050: Providing Adequate Safe, Nutritious and Affordable Food in a Sustainable Manner lan Roberts

Keynote Speaker, Chief Technical Officer, Buhler (Switzerland)

Ian Roberts graduated in Chemical Engineering and obtained a PhD in Process Engineering from the University of Wales (Great Britain). From 1997 to 2009, he held various management positions at Nestlé, acting among other positions as internal management consultant at Swiss headquarters, as Director of Innovation for Nestlé Mexico, and as Director of the Chocolate Centre of Excellence in Switzerland. He has been Chief Technology Officer at Bühler since 2011. Furthermore, he is a board member of the academic institutions Wyss Institute and IFNC-EPFL. Ian Roberts was awarded European CTO of the Year 2016 and is a Fellow of the Institute of Chemical Engineers. Ian Roberts was born in 1970 and is British.



Master of Ceremonies Paloma Fernandes CEO, Cereal Millers Association (Kenya)

Paloma Fernandes is the Chief Executive Officer of the Cereal Millers Association since 2007. The Cereal Millers is an association that represents the grain milling industry comprising of varied wheat, maize, and other cereals millers in Kenya with a reach over 35 million consumers in Kenya. Paloma holds a BA (Hons) degree in Economics from the University of Goa. She is a member of the steering committee of the Accelerated Value Crop Development (AVCD), a member of the National Food Safety coordinating Committee – NFSCC, Member of the Kenya Cereal Enhancement Programme – KCEP and a former director of the National Biosafety Authority – NBA. She is passionate about food safety and works with the CMA to provide safe and affordable food to the consumers.







IAOM MEA Regional Leader Awardee Abubakar Said Salim Bakhresa Executive Director Said Salim Bakhresa & Co Ltd (Tanzania)

Abubakar Said Salim Bakhresa is the Managing Director of Bakhresa Malawi Limited, Bakhresa Grain Milling (Mozambique) Limitada and Bakhresa SA (Pty) Limited, Azam Media Group, AzamPay Tanzania Limited, Bagamoyo Sugar Limited. He's the Executive Director of Said Salim Bakhresa & Co Ltd. He is also holding directorial position in several Group Companies.

Abubakar Bakhresa holds a B.Sc. in Business Administration, majoring in Finance from Georgetown University, Washington D.C. USA. He is primarily involved in the wheat milling businesses of the Group and looks after the wheat procurement for the Group.

Bakhresa Group has spread its wings beyond Tanzania and is one of the largest wheat miller in the region with a group milling capacity of more than 1.5 million tons per annum. The group has invested in state of the art technology and is providing consistent quality products at affordable prices to its customers. The Group's brand name "Azam" is very popular across the region. The Bakhresa Group's vision ensured food security in the countries it has presence.

Abubakar Bakhresa is spearheading the next phase of Bakhresa Group's growth to be driven by technological innovation in the form of digitalization of the economy by launching AzamPay App to facilitate Digital Payments, Digital Business Services, E-Commerce and Digital Supply Chain Management.







TECHNICAL SESSION



Technical Session Moderator

Tarik Gahi

Milling and Baking Technologist, US Wheat Associates, Inc. (Morocco)

Tarik Gahi joined US Wheat in Casablanca, Morocco on January 1, 2015 as a Milling & Baking Technologist where he is involved in the development, service, and expansion of the technical side of the market for US wheat and wheat products. Tarik conducts in-house milling/baking activities to reinforce the superior end-use characteristics, of HRS, HRW, SRW, SW, and durum wheat compared to competitor origins. Prior to USW, Tarik graduated from the IFIM (the Moroccan Milling School) in 2002 and subsequently joined Al Ghurair Food group in Dubai, UAE as a shift miller from Sept 2002 to Oct 2008, before joining Seaboard West Africa Limited in Freetown, Sierra Leone as Operation manager. Two years later, Tarik decided to come back to Morocco, joining one of the major mills in Morocco Moulins Fassia as a head miller/Operations manager. Tarik Gahi is a Moroccan citizen born in Beni Mellal in 1982, married with one lovely son. Ali Jamal.







Heat Treatments – An Effective and Viable Alternative to Chemical Fumigation for Stored Product Insects in Flour Mills, Warehouses and Storage Structure Dr. Raj Hulasare Scientist & Product Manager, Temp-Air, Inc. (USA)

Dr. Raj Hulasare is working as a Product Manager and Senior Scientist in TEMP-AIR based in Burnsville, MN. He brings with him more than 25 years' experience in processing, handling, and preservation of stored products. He holds a Bachelor's Degree in Agricultural Engineering from India with Masters and PHD in Biosystems Engineering from the University of Manitoba, Winnipeg, Canada. Dr. Hulasare has conducted several joint research projects with multidisciplinary teams in Canada and the USA in the areas of grain quality preservation and post harvest storage technologies. He has actively worked with researchers at Oklahoma State, Purdue and Kansas State Universities on use of heat as an effective alternative to chemical fumigants for structural fumigation. Dr Raj has collaborated with Dr. Subi on heat treatment and its comparison with other fumigants for structural fumigation as a part of USDA project. He has successfully performed heat treatments in the milling industry of North America, Greece, India and Philippines. Roberts was born in 1970 and is British.







The Intelligent Mill - The Future Starts Today! Martin Ellegast Milling Expert, Buhler AG (Switzerland)

Martin Ellegast holds an engineering degree in mechanical engineering/process engineering and an Executive MBA. During his studies at the University of Applied Sciences in Constance, he became acquainted with Bühler as an intern and wrote his thesis about the company. He has been permanently employed at Bühler since 2005. Ellegast got to know the company from the bottom up, first in project management in grain milling, then in Bühler Yokohama / Japan during a two-year stay abroad, followed by sales for England and South Asia. In 2015, he took over the management of the bakery and ingredient handling business unit. As manager of sales and marketing for grain milling Ellegast will combine his knowledge of a graduated engineer with his MBA skills in marketing and sales in an ideal way.



New Methods for Raw Material Characterization Alexandra Petz

Sales Manager Europe and South East Asia, Brabender (Germany)

Alexandra Petz made 2011 an Apprenticeship as a technician in the pharmaceutical company Novartis in Germany. During this period she worked with high-dose painkillers and hormones for cancer patients and took the possibility to change to the site in Johannesburg (Sa) for a certain time. In 2015 she made her Bachelor Degree in Food Science at University Weihenstephan, Munich. The Bachelor Thesis was written in a cooperation with Zotter Chocolate Manufacture (AT) about microbiological Processes in roasted cacao beans. It followed a Master Degree in Food Engineering in 2016. The Master Thesis was successfully created at company IO Consultants (De) about Meat Substitutes. For 'Brabender GmbH' (De) she is working since 2016 and part of the sales engineer team for the Food branche.







Solar Power in the Milling Industry Damon Sidles Plant Manager, Miller Milling Company (USA)

Damon Sidles graduated from Kansas State University in 1991, with a degree in Milling Science and Management. Upon graduation, he joined ConAgra Mills in various locations. In 1997, he started working for Miller Milling in Fresno, CA and took over as the Plant Manager in 2000. Sidles has been an active member of the IAOM since 1993 and has served as a member of the IAOM Technical Committee since 2000 and most recently the Education Committee in 2018. He served as Treasurer of the association from 2012-13, Vice President from 2013-14, and President from 2014-15. He also served as President of the International Milling Education Foundation (IMEF), a philanthropic partner of the IAOM. Sidles currently serves on the board of the California Wheat Commission.



New Solutions to Automate and Optimize Quality Control and Lab Analytic Juergen Willmann Sales Director, Brabender (Germany)

Mr. Jürgen Willmann, Sales Director Food Division at Brabender GmbH & Co. KG, is the first contact for all customers in the food industry. He has a degree in Process Engineering from the Frankfurt University of Applied Sciences in Germany. Since more than 19 years he was working in several sectors of the material handling and food industry business. The last 5 years he was responsible for the Near, Middle East and Africa region as Sales Director dealing with food plants in the field of bakery, confectionery, mixing and cereal plants. Since October 2016 he took over the Sales Department for the Brabender Food Division.









A Reverse-Engineering Approach to Improve Pasta Quality Dr Joel Abecassis

Doctor Emeritus, INRA-National Institute for Agricultural Research (France)

Joël Abécassis is a milling engineer qualified by ENSMIC (Paris) and Doctor Habilitated in process engineering of Toulouse University. He is in position of emeritus scientist at National Institute for Agricultural research (INRA) in Montpellier (France). He has a great experience in cereal processing as well as in the management and coordination of multidisciplinary research projects. Since 30 years, his research focuses on cereal quality and cereal processing. He has published over 100 technical papers in International journals on durum wheat and pasta, soft wheat and biscuit, corn products and on 5 exploited patents. He is involved in many scientific councils in France and acted as the president of ICC (International Association for Cereal Science and Technology) in 2013–2014.



Fried Instant Noodle and Air Dried Noodle Processing Technology Liu Jun Noodle Expert, Buhler Ltd (China)

I was graduated at Zhengzhou Grains and Cereals University of China in 1992. Principal studies is Food Science and Analysis. I worked on instant noodles more than 20 years, involving instant noodle technology research and production management, recipe study of flour and function of the additivities in noodle processing. I have working experience in Africa over 10years. As plant manager at Honeywell Flour Mills Plc.in Nigeria, in charge of fired instant noodle production, quality control, product development, and noodle equipment management. I am always studying the latest technology on the fried and air dried instant noodles field, and always pay close attention to noodles industry developing in the world.







Control of Wheat and Flour Quality Improves Profitability Dr Lutz Popper Head of R&D, Mühlenchemie GmbH & Co. KG (Germany)

Lutz Popper read food technology at the Berlin University of Technology, followed by research and instruction activities at the Institute of Food Technology. In his Ph.D. thesis he treated the extraction and application of anti-microbial enzymes. Since December 1993 Popper is with Muehlenchemie, as head of research and development, and since 2009 also as scientific director of the Stern-Wywiol Group. He is an external lecturer for food technology at the Kiel University of Technology since 1997, at the University of Applied Sciences, Hamburg, since 2013 and at the Beuth University of Applied Sciences, Berlin, since 2015 and has contributed more than 160 articles, posters and lectures and one book to the field of food science.



Health and Economic Impact of Fortification and the Millers' Role in Increasing his Customers' Nutritional Intake Scott J. Montgomery Director, Food Fortification Initiative (USA)

Scott J. Montgomery is Director of the Food Fortification Initiative (FFI). He brings 30 years of cereal grain industry expertise to the leadership position. Scott received a bachelor's degree in milling science and management from Kansas State University in 1980. He worked for Cargill Incorporated from 1980 to 2010 where he quickly moved into the wheat flour milling business in North America. This was followed by global operations responsibility for Cargill's wheat and maize milling operations and ultimately citrus operations in every region of the world. He retired from Cargill in 2010 as Vice President, Global Procurement Leader. After retiring from Cargill, Scott joined the FFI staff as the Industry Liaison. He was named the FFI Director in 2011.





FEED MILLING TECHNOLOGY AND TRENDS SESSION



FMTT Moderator, Mycotoxin Control: A Multi-Dimensional Approach Dr. Ajay W Deoghare

Business Director, Bios AgriCorp Ltd. (Finland)

Dr. Ajay W Deoghare presently is working as the Business Director of Finland based Bios AgriCorp Ltd, a global technology company for Agriculture, Animal Health and Food sectors. Bios AgriCorp mission is Protecting Promoting and Encouraging Life, which is centered on innovation, research and development. Dr. Ajay is a competent technocrat in the agribusiness sector, and an innovator. He holds a degree in Veterinary science and a Masters Degree in Business Management. Prior to this he had worked with Roche and BASF.



Healthy Animals Without Antibiotic; Particle Size of Feed for Broilers to Reach Maximum Performance Susanne Steghofer Animal Nutrition Expert, Buhler AG (Switzerland)

Susanne Steghöfer works as Animal Nutrition Specialist in the Business Unit "Feed". She obtained her bachelor degrees in nutritional science and her master degree in food technology from the Technical University of Munich. After her position in the nutrition group of the Corporate Technology Department, she joined the R&D Technology Group of the Business Unit Feed to focus on animal nutrition.





WHAT'S NEW SESSION



What's New Session Moderator Kamaldeep Singh Phull Vice Chair, Cereal Millers Association | Managing Director, Maisha Flour Mills (Kenya)

Kamaldeep Singh Phull, Managing Director of Maisha Flour Mills Ltd and Kenya Steel Fabricators Ltd since 2004. Maisha Flour Mill Ltd, based in Kiganjo, Kenya is a wheat mill and animal feed manufacturing facility set up in 1993. Kenya Steel Fabricators Ltd, is a steel fabrication and mechanical engineering facility based in Nairobi, Kenya, since 1988 and has been closely involved in the milling industry in East Africa since. Kamaldeep holds a BSc degree in Manufacturing Management & Business Studies form Middlesex University, London and is also a graduate diploma holder from the renowned Swiss Milling School, St. Gallen, Switzerland. He is also the current Secretary of the Cereal Millers Association, Kenya and the Chair of the Technical committee.



Creation of a Milling Performance Index (Mpi) Based on the Behavior of Wheat During Laboratory Milling Stephane Cochet Export Director, Chopin Technologies (France)

Stéphane has 20 years of experience in the grain and milling industry. He has been the Export Director of Chopin Technologies for 10 years now and also a member of the Chopin Board. He graduated with a Bachelor of Technology in ENSMIC (French Milling School) together with a Master for International Management in Essec Business School Paris – Singapore.









Inframatic 9520 - The New Dedicated NIR Instrument for Flour and Semolina

Ola Envall

Product Manager Business Development Grain, Perten Instruments (Sweden)

Ola Envall has 25+ years of experience in Food & Grain Business. He has worked in many different positions in Marketing, R&D, Business Development, Quality, Supply and Management in Grain/Milling/Pasta/Baking and Pastry/Feed operations. He has a Masters degree in Chemical Engineering and a technical certificate from Swiss Institute of Feed Technology/Milling in Uzwil.



Mixers Systems and Automatic Micro Dosers for Flour Rogerio Cintra

Business Manager, Sangati Berga (Brazil)

Mr. Rogerio Silveira Cintra, graduated in Mechanical Engineering, MBA and Post-graduate in Business Management, graduated from CETREM Brazil in Technology of cereal milling, among other technical graduations, was a member of the technical staff of ABIMILHO (Brazilian Association of the Corn industries), professor of Postgraduate in the Business Administration course at FGV University, having worked in large companies in the cereals milling sector like Cargill, Bunge, others ... and currently in the position of Business Manager of Sangati Berga S / A.







New Innovative Silo and Intake Structures Save Capital Costs And Operational Costs While Significantly Reducing Risk of Malfunction and Water Ingress Eng. Dermot Knight Chairman, AsconAfrica Group (South Africa)

Dermot Knight is a Chartered Civil Engineer with over 40 years experience in infrastructure development. Formerly CEO of Scott Wilson Africa Ltd, he is now Chairman of the Ascon Africa Group. Most of Dermot's career has been associated with the grain industry, particularly since 2007 following the MBO from Scott Wilson (see below). Dermot was born in Zimbabwe, and qualified as an Engineer at the University of Cape Town. He undertook Business courses at the universities of Cape Town and Oxford. His experience has been principally in Africa, with occasional project work abroad in the UK and Australia.



New Innovative Silo and Intake Structures Save Capital Costs and Operational Costs While Significantly Reducing Risk of Malfunction and Water Ingress Eng. Allan Benn Director, HHO Consulting (South Africa)

Allan Benn is a civil engineer with 28 years experience working on structural design in Southern Africa and the UK. He is a technical director with HHO Consulting Engineers in Cape Town, responsible for building structures. He has designed, altered, repaired, and assessed silos, mills, warehouses and industrial structures in Southern Africa. His civils experience include foundations, piling, geotechnical investigations, water treatment works, and sewerage works. Allan graduated from the engineering faculty at Cape Town University, specialized in structural engineering at Johannesburg University (WITS) and took business studies through the Open University (UK). He tutors the design project for the final year students at Cape Town University.







Digitalization in Milling Industry Ralph Wagner

Product Manager of Milling Solutions, Buhler AG (Switzerland)

Ralph Wagner, born on 28.11.1978 in St.Gallen, Switzerland, is a qualified mechanical engineer, working at Bühler since 2007. After various responsibilities within the Milling division, he is responsible for a comprehensive product portfolio of Bühler since 2015 as product manager in the Business Unit Milling Solutions. Ralph Wagner is a graduate of the Swiss Milling School and holds a master's degree in Business Administration.



New Trends in Monitoring Stored Wheat with ${\rm Co_2}$ Sensing Peer Hansen

Biochemist, Director of Sales and Marketing, Eye-Grain Aps (Denmark)

Peer Hansen is a Biochemist from University of Copenhagen. His career spans 30 years of dedication to science and creation of industrial applications based on frontier science. During the past 18 years he has been involved in application of the newest scientific discoveries and industrial solutions in the grain processing industry. Peer Hansen was the first to develop in-bin Moisture Monitoring and also in-bin Spoilage detection with CO2 measurements. Peer Hansen has also been involved in grain chilling technology and developed systems for very hot climates, where chilling may be needed the most. Possibly, Peer Hansen has become most known for his research into elimination of infestation in stored grain with Ozone. This research was conducted together with scientists from Aarhus University, Denmark. Peer Hansen's new laboratory under the Crop-Protector organization in Copenhagen cooperates with scientist from around the world, and he encourages both scientists and grain processing industry to participate in new science for the improvement of food chain supply quality. Specially to eliminate the risk of Mycotoxins like aflatoxins etc.







Maintaining Grain Quality in Stored Grains Through Good Management & Well Designed Aeration Systems Francesco Selva Technical Manager, AGI - FRAME (Italy)

Francesco Selva is 31 years old engineer holding the position of Technical manager at FRAME srl Italy, a division AG Growth International. He is the head of FRAME Technical department and coordinates a team of more than 10 people. He is responsible for overall projects planning and management, engineering/CAD design, supplier selection and R&D activities. He has a solid background in structural engineering thanks to 6 years' experience within FRAME technical division following to a Master Degree in Structural Engineering achieved in 2012 at the Alma Mater Studiorum University, Bologna. He is still collaborating with University of Bologna for research projects and holding occasional classes. He had also experienced abroad, at UCSD University of California - San Diego, to take part at BNCs project: one of the most important seismic full-scale test in recent years. Furthermore, he has recently presented the paper "Overall Consideration/Benefits of Metallic Silos" at conferences IAOM 1st Sub Saharan Forum, Kenya 2015 & IAOM MEA Annual Meeting, Dubai 2015.



Silo Temperature Measurement and Control Systems Marco Cortella Sales Department, Mulmix (Italy)

Export Manager focused in analysing evaluating and operating new markets, managing Agents, Sales Channels and Key Customers, belonging to different cultures and Areas. Background in different sectors: agribusiness, metal and mechanical industry. Since 2017 in Mulmix, involved in deepening existing markets and discovering new business opportunities.







The Paper Chain: Why Packaging Retail Flour in Paper Bags Makes Perfect Sense Mark Wild Sales Manager, Fawema (Germany)

With over 30 years' experience within the international packaging industry, Mark is well-known to millers in Africa, the Middle East and beyond. The knowledge and experience gained in some of the world's most challenging environments has enabled Mark to fine-tune the skill of identifying the right packaging solution for a particular requirement in a specific geographical area. Offering truthful and well-informed advice to a potential customer is, and always must be, at the top of the list of priorities for any salesperson and this is even more important in Africa.School and holds a master's degree in Business Administration



How the Packaging Material Properties Influence the Speed of a Flour Filling Line Lars Bergstrom Senior Technical Service Manager, BillerudKorsnas (Sweden)

Lars Bergstrom is a 63 year old engineer who have worked in the paper and packaging industry during his whole professional career. During the last 15 years Lars Bergstrom mainly have worked directed to dry food packaging.







Henry Simon – Inclitec Bran Finisher Peter Marriott Sales Manager, Henry Simon (UK)

Peter joined Henry Simon in 1980. After spending several years in the customer service department and the drawing office learning plant layout, he moved to the technical department to learn flow sheet and diagram design. He was involved in the start-up of flour milling plants around the world (China, Egypt, UK, Europe etc.), he then used his acquired technical skills to move into machine and plant sales. Peter worked for several years in Japan and South Korea with Henry Simon/Robinson Milling Systems and later Satake after the purchase of RMS. He also worked for more than 10 years in USA successfully selling many mills in US and Canada (working for CETEC, representing Golfetto and subsequently Ocrim). Returned to UK in 2004 as Satake Sales Manager for rice, flour and maize milling in EMEA region. More recently also responsible as General Manager for the colour sorting division, developing sales and service networks. Peter was also instrumental in aligning Satake and Alapala to relaunch Henry Simon.



Focus on Efficiency, Sanitation and Energy Consumption Abdelkrim Alahiane Head Miller and Technologist, Buhler DMCC (UAE)

Abdelkrim Alahiane worked in flour milling business since 2005 for different flour mills in Morocco, Libya, and UAE & Nigeria. After graduating from the Swiss Milling School in 2014, he joined Buhler as head miller and feed technologist, responsible of plants and single machines commissioning, performing existing plants as well as millers training either in-house or at the African Milling School.





TRADING SESSION AND CLOSING CEREMONY



Trump Tariffs & Declining World Wheat Export Stocks Offers Dynamic World Grain Market in 2019 Dan Basse

Trading Moderator & Keynote Speaker | President & Founder, AgResource Co. (USA)

Daniel Basse is President of AgResource Company. AgResource Co. is a domestic and international agricultural research firm located in Chicago, which forecasts domestic and world agricultural price trends. AgResource Co. provides information/ research to; farmers, elevators, soy and corn processors, wheat millers, food companies, trading companies, importers, exporters and meat packers. AqResource's research is sold around the globe in 81 nations. Mr Basse is an economist that has been in the commodity business since 1979. Raised on a dairy/grain farm in Waukesha, Wisconsin, MrBasse has a keen sense of production agriculture. Mr Basse graduated from the University of Wisconsin. Madison in 1979 and has worked with Professional Farmers of America, Brock Associates and the aq research division of GNP Commodities in Chicago. In 1987, Mr Bassefounded AgResource Company to serve the needs of the US and world agricultural community. Mr Basse is a member of Farm Foundation and the Commodity Market Council.







French Market Outlook Jean-Pierre Langlois-Berthelot

Board Member & Past President, France Export Cereales (France)

Jean-Pierre is member of the board of the French Association of Wheat Producers (AGPB). In 2007, he was elected as President of France Export Céréales, position that he held until June 2018. He is also member of the board and member of the Scientific Council of the Technical Institute for arable crops called "Arvalis" (technical institute run and financed by French farmers in charge of applied research on agriculture). He has a postgraduate degree in agro-sciences from Institut National Agronomique de Paris. A member of the agro-producers' Cooperative of Creully, he grows main crop productions (cereals, oilseeds, protein crops, flax for fiber, sugar beet) on 120 ha of land in Normandie (near Caen, Calvados).



US Market Outlook

lan Flagg

Regional Vice President, Europe & MENA, US Wheat Associates, Inc. (Netherlands)

lan Flagg is the Regional Vice President of USW Associates Rotterdam for Europe, Middle East, and North Africa based at the regional headquarters in Rotterdam, Netherlands. Before accepting his current position, Flagg was the Assistant Regional Director in Cairo, Egypt, the market analyst at the headquarters of Arlington, VA, and was deputy director of the West Coast, Portland, OR, where he was responsible for the liaison work between the grain trade and state wheat commissions. He chaired the foreign visits of trade delegations and met the needs of 16 overseas offices. Flagg joined US Wheat Associates in 2005. Prior to joining USW, Flagg has worked as a Research Assistant at the North Dakota State University. Flagg holds and MS degree in agribusiness and applied economics from the same university.







Baltic Sea Market Outlook <mark>Indrek Aigro</mark> Haad of Rucinger Davelopment, Copenhagen Marcha

Head of Business Development, Copenhagen Merchants (Estonia)

Indrek Aigro is a broker for grains since 2007. He works for Copenhagen Merchants which is one of the largest grain & oilseed brokers in Europe. Before CM, Indrek Aigro was working as a grain trader for Kesko Agro. He specializes on the Baltic Sea exports, a new origin for quality wheat. During the last decade he has witnessed a fast transformation of the Baltics market from importing countries into major exporters. In his presentation he will give us an insight to the real quality and supply from this part of the world.



A Guide to English Arbitration Processes: LMAA (Voyage) & GAFTA/FOSFA (Commodities) Patrick Battersby Solicitor, Davies Battersby Solicitors (UK)

Patrick Battersby is a partner at Davies Battersby solicitors in "the City" of London. He qualified in Auckland, New Zealand and graduated BA/LLB. He gualified as a solicitor in England in 1990. His firm specialises in shipping, soft commodity and international transport of goods disputes generally. He has considerable experience in dealing with technical problems arising with in transit soft commodity cargoes at sea to ensure the cargo is delivered without deterioration as well as securing claims by way of vessel arrests and other means in various jurisdictions. Patrick and his business partner Guy Davies both have 25 years of expertise in these areas. The firm's clients are based on North and East Africa, the Middle East, Russia and the Black Sea, Turkey, North Europe and the Far East, Patrick has conducted something like 150 arbitration disputes on GAFTA, FOSFA and LMAA terms over the 25 years he has been based in London.







Mediation: An Alternative Dispute Resolution Process Jeremie Girod Director, Terraxis Commodities SA (Switzerland)

Jérémie Girod has been a commodity trader and marketer for the last 13 years. After having first started his career as an option trader, he decided to enlarge his scope of activities within the commodity industry and joined Noble Resources in 2005, and then CHS in 2009, to trade and market Grains and Oilseeds into the MENA region. He is currently the Chief Executive Officer of Terraxis Commodities SA, a trading advisory firm whose primary role is to bring commodity market intelligence and tactical trading expertise to its client to strengthen their competitive advantage within the grain industry. Jérémie is a Gafta Qualified Arbitrator and Mediator (2018), a certified Technical Analyst (CFTe, 2013) and derivatives trader (Eurex, 2001). He holds a Masters in Economics from the Université Paris II Panthéon(1995).



African Market Outlook Jean Charzat Director Agribusiness Sub-Sahara Africa, Bunge SA (Switzerland)

Jean Charzat is Director Agribusiness Sub-Sahara Africa, BUNGE SA based in Geneva. Bunge is a 200 years old company, listed on the NYSE. BUNGE processes softseed and tropical oils, grains and sugarcane and has assets in more than 30 countries. Jean Charzat has been in the commodity trading business since 1983 when he graduated in Master of Science in Agriculture by AGROSUP, Dijon, France. He also completed in 2000, MBA in Finance at ESCP EAP, Paris, France. He has worked as Trading and Export manager for various french cooperatives till 2008, when he joined BUNGE.







Black Sea Market Outlook Sebastien Thilmany Trader, Ameropa (Switzerland)

Sebastien graduated Commercial engineer from the Belgian University of Leuven in 1999. After his study, he started with the Ameropa fertilizer trading team, where he exported the NPK's fertilizers from Black Sea/Baltic to Central and Latin America. In 2006, he joined the Ameropa Grain team in Lausanne, where he has been developing the Middle East and Eastern African market. He has been supplying various mills to the MENA area with different type of wheat from various origins with a focus on Black Sea, where Ameropa recently launched a new terminal in Constanta.



Australian Market Outlook Don Campbell General Manager Trading & Marketing, GrainCorp Ltd (Australia)

Don Campbell is General Manager, Trading & Marketing for GrainCorp Ltd, Australia's largest listed Agribusiness. He has 30 years of experience in Trading and Management roles in three major commodity groups (Grain, Cotton and Vegetable Oil) across regional and multinational platforms. He holds a Bachelor in Applied Science, majoring in Agricultural Marketing.







The Advent of Blockchain and Revolutionary Transformations it Can Bring to All Aspects of Grain Trading. Andrei Grigorov CEO & Co-Founder, Cerealia (Switzerland)

Andrei is an experienced trader and broker, with a demonstrated history of results and achievements in grains, oilseeds and veg. oils trade, with a focus on Black Sea area.

During his 20 years career he has worked on every stage of agribiz supply chain: from setting up and structuring trade finance -to- originating commodities from farmers - to-organising inland transport and port logistics - to chartering the vessels - to selling goods to the final consumers all over the world -to-setting up, together with partners, his own trading company and propelling it from scratch to one of the most reliable and efficient suppliers of grains in small vessels to Med destinations.



The Advent of Blockchain and Revolutionary Transformations It Can Bring to All Aspects Of Grain Trading. Robert Zaremba CTO and Co-Founder, Cerealia (Switzerland)

M.Sc. Computer Science, well versed in Software Design, Decentralized Systems, Data Mining and Analytics. Robert is recognized as a thought leader in emergent technology (Blockchain), startups and sustainable economy disruption. Professionally, Robert is doing R&D in a data intelligence, fintech, crypto-economics area and ICO auditing. Robert also has been a CTO of Swiss agri-commodities information platform AgFlow, he has a deep knowledge and understanding of agribusiness supply chains and issues from which this sector currently suffering. He is a Founding Member of Swiss Blockchain Association and DevChain Geneva and part of the Swiss Fintech Association.









Closing Speech Jeffrey Hole

IAOM International President, IMEF Past President Vice President of Operations, Miller Milling Company (USA)

Jeff has been an active member of IAOM since 1994. Jeff has served as the Central District Chairperson and on the IAOM board of directors from 2006-2012, representing the Central District. He has been on the Employee Relations Committee since 2011. While serving as IAOM Vice President last year, he was also the President of the International Milling Education Foundation (IMEF), a philanthropic partner of IAOM that funds a variety of educational programs related to the grain milling industry. Jeff is a native of Wichita, Kansas. He earned a bachelor's degree in milling science and a master's degree in agribusiness at Kansas State University, in Manhattan, Kansas. Following graduation in 1994, he joined Cereal Food Processors, Inc., and has held positions of Head Miller, Milling Superintendent, Plant Manager, and Director of Plant Administration while working at the company's facilities in Portland, Ore., Salt Lake City, Utah, Kansas City, KS, and Mission Woods, KS. In 1997, Jeff served as Milling Superintendent at Grain Millers, Inc. in St. Ansgar, Iowa for one year. Since the acquisition and formation of Grain Craft in 2014, he held the position of Director of Milling, until joining Miller Milling in June 2017.





29TH ANNUAL IAOM MIDEAST & AFRICA CONFERENCE & EXPO 22-25 October 2018 ANairobi-Kenya IAOM MIDEAST & AFRICA CONFERENCE & EXPO 22-25 October 2018, Nairobi-Kenya

CONFERENCE PROGRAM



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	Sunday, 21 October REGISTRATION DAY 1	
12:00 - 17:00	Registration/Badge Collection	Almasi, 4th floor, Movenpick Nairobi
Monday, 22 October REGISTRATION DAY 2		
08.00 - 17.00	Registration/ badge collection	Almasi, 4th floor, Movenpick Nairobi
19.30 - 22.00	WELCOME RECEPTION Poolside, Movenpick Nairobi Sponsored by Buhler, Sefar, Brabender, and Fawema	

	Tuesday, 23 October DAY 1
09.00 - 16.00	Expo Hall of Africa & G Parking Movenpick Nairobi
09.00 - 09.05	Opening Speech Nicholas Hutchinson Conference Chairman Of IAOM MEA 2018 Former Chairman, Cereal Millers Association (Kenya)
09.05 - 09.10	Welcome Speech Ali Habaj Regional Director of IAOM MEA Director, Sohar Flour Mills (Oman)
09:10 - 09:15	IAOM MEA Regional Leader Awardee Abubakar Said Salim Bakhresa Executive Director Said Salim Bakhresa & Co Ltd (Tanzania)
09.15 - 10.00	Innovating to Feed 9 Billion People in 2050: Providing Adequate Safe, Nutritious and Affordable Food in a Sustainable Manner lan Roberts Chief Technical Officer, Buhler AG (Switzerland)



10.00 - 10.15	Q&A Moderated by Nicholas Hutchinson (Former Chairman, CMA) & Paloma Fernandes (CEO, CMA)	
10.15 - 11.30	Coffee Break & Networking Sponsored by Copenhagen Merchants	
11.30 - 11.45	Heat Treatments – An Effective and Viable Alternative to Chemical Fumigation for Stored Product Insects in Flour Mills, Warehouses and Storage Structures Dr. Raj Hulasare Scientist & Product Manager, Temp-Air, Inc. (USA)	
11.45 - 12.00	The Intelligent Mill – The Future Starts Today! Martin Ellegast Milling Expert, Buhler AG (Switzerland)	
12.00 - 12.15	New Methods for Raw Material Characterization Alexandra Petz Sales Manager Europe and South East Asia , Brabender (Germany)	
12.15 - 12.30	Solar Power in the Milling Industry Damon Sidles Plant Manager, Miller Milling Company (USA)	
12.30 - 12.35	PANEL Q&A Moderated by Tarik Gahi Milling and Baking Technologist US Wheat Associates, Inc (Morocco)	
12.35 - 14.00	Lunch Sponsored by Alapala	
14.00 - 14.10	Henry Simon – Inclitec Bran Finisher Peter Marriott Sales Manager, Henry Simon (UK)	
14.10 - 14.20	Focus on Efficiency, Sanitation and Energy Consumption Abdelkarim Alahiane Head Miller and Technologist, Buhler DMCC (UAE)	





14:20 - 14:30	Creation of a Milling Performance Index (MPi) Based on the Behavior of Wheat During Laboratory Milling Stephane Cochet Export Director, Chopin Technologies (France)	
14.30 - 14.40	Inframatic 9520 – The New Dedicated NIR Instrument for Flour and Semolina 4.40 Ola Envall Product Manager Business Development Grain, Perten Instruments (Sweden)	
14.40 - 14.50	Mixers Systems and Automatic Micro Dosers for Flour Rogerio Cintra Business Manager, Sangati Berga (Brazil)	
	New Innovative Silo and Intake Structures Save Capital Costs and Operational Costs while Significantly Reducing Risk of Malfunction and Water Ingress	
14.50 - 15.00	Dermot Knight Chairman, Ascon Africa Group (South Africa)	
	Allan Benn Director, HHO Consulting (South Africa)	
15.00 - 16.00	Coffee Break & Networking Sponsored by Copenhagen Merchants	
19.30 - 22.30	Traders' Cocktail Dinner Fedora Ballroom, Villa Rosa, Kempinski, Nairobi 3.30 - 22.30 Ameropa, Bunge, Cargill, Glencore, Invivo Trading, Louis Dreyfus Commodities, Midstar, Seaboard Overseas	





	Wednesday, 24 October DAY 2
09.00 - 16.00	Expo Hall of Africa & G Parking Movenpick Nairobi
09.00 - 09.20	Healthy Animals Without Antibiotic Susanne Steghoefer Animal Nutrition Expert, Buhler AG (Switzerland)
09.20 - 09.40	Mycotoxin Control: A Multi-Dimensional Approach Dr. Ajay W Deoghare Business Director, Bios AgriCorp Ltd. (Finland)
09.40 - 10.00	Particle Size of Feed For Broilers to Reach Maximum Performance Susanne Steghoefer Animal Nutrition Expert, Buhler AG (Switzerland)
10.00 - 10.05	PANEL Q&A Moderated by Dr. Ajay W Deoghare Business Director, Bios AgriCorp Ltd. (Finland)
10:05 - 11.05	Coffee Break & Networking Sponsored by Cereal Millers Association





11.05 - 11.20	French Market Outlook Jean-Pierre Langlois-Berthelot Board Member & Past-President, France Export Cereales (France)
11.20 - 11.35	US Market Outlook Ian Flagg Regional Vice President, Europe & MENA, US Wheat Associates, Inc. (Netherlands)
11.35 - 11.50	Australian Market Outlook Don Campbell General Manager Trading & Marketing, GrainCorp Ltd (Australia)
11.50 - 12.05	Black Sea Market Outlook Sebastien Thilmany Trader, Ameropa (Switzerland)
12.05 - 12.20	Baltic Sea Market Outlook Indrek Aigro Head of Business Development, Copenhagen Merchants (Estonia)
12.20 - 12.35	African Market Outlook Jean Charzat Director Agribusiness Sub-Sahara Africa, Bunge SA (Switzerland)
12.35 - 12.40	PANEL Q&A Moderated by Dan Basse President & Founder AgResource Co (USA)
12.40 - 14.00	Lunch Sponsored by Milleral / Imas



	Digitalisation in Milling Industry	
14.00 - 14.10	Ralph Wagner	
	Product Manager of Milling Solutions, Buhler AG (Switzerland)	
	New Trends in Monitoring Stored Wheat with CO, Sensing	
14.10 - 14.20	Peer Hansen	
14.10 - 14.20	Biochemist, Director of Sales and Marketing, Eye-Grain Aps	
	(Denmark)	
	Maintaining Grain Quality in Stored Grains Through Good	
14.20 - 14.30	Management & Well Designed Aeration Systems	
14.20 - 14.30	Francesco Selva	
	Technical Manager, AGI – FRAME (Italy)	
	Silo Temperature Measurement and Control Systems	
14.30 - 14.40	Marco Cortella	
	Sales Department, Mulmix (Italy)	
	The Paper Chain: Why Packaging Retail Flour in Paper Bags	
	Makes Perfect Sense;	
	How the Packaging Material Properties Influence The Speed	
14.40 - 15.00	of a Flour Filling Line	
14.40 - 15.00	Mark Wild	
	Sales Manager, Fawema (Germany)	
	Lars Bergstrom	
	Senior Technical Service Manager, BillerudKorsnas (Sweden)	
	Coffee Break & Networking	
15.00 - 16.00	Sponsored by	
	Cereal Millers Association	
	Local Host Cocktail Dinner	
19.30 - 22.30	Sponsored by	
	Cereal Millers Association	





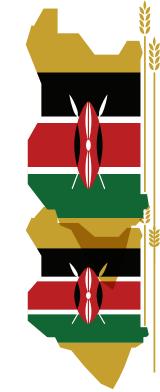
	Thursday, 25 October DAY 3	
09.00 - 16.00	Expo Hall of Africa & G Parking Movenpick Nairobi	
09.00 - 09.15	New Solutions to Automate and Optimize Quality Control and Lab Analytic Juergen Willmann Sales Director, Brabender (Germany)	
09.15 - 09.30	A Reverse-Engineering Approach to Improve Pasta Quality Dr Joel Abecassis Doctor Emeritus, INRA-National Institute for Agricultural Research (France)	
09.30 - 09.45	Fried Instant Noodle and Air Dried Noodle Processing Technology Liu Jun Noodle Expert, Buhler Ltd (China)	
09.45 - 10.00	Control of Wheat and Flour Quality Improves Profitability Dr. Lutz Popper Head of R&D, Muehlenchemie (Germany)	
10.00 - 10.15	Health and Economic Impact of Fortification and the Millers' Role in Increasing his Customers' Nutritional Intake Scott Montgomery Director, Food Fortification Initiative (USA)	
10.15 - 10.20	PANEL Q&A Moderated by Tarik Gahi Milling and Baking Technologist US Wheat Associates, Inc. (Morocco)	
10.20 - 11.20	Coffee Break & Networking Sponsored by Genc Degirmen	
11.20 - 11.35	Mediation: An Alternative Dispute Resolution Process Jeremie Girod Director Terraxis Commodities SA (Switzerland)	



INTERNATIONAL ASSOCIATION OF OPERATIVE MILLERS

	Thursday, 25 October DAY 3	
11.35 - 11.50	A Guide to English Arbitration Processes: LMAA (Voyage) & GAFTA/FOSFA (Commodities) Patrick Battersby Solicitor, Davies Battersby Solicitors (UK)	
11.50 - 12.05	The Advent of Blockchain and Revolutionary Transformations it can Bring to All Aspects of Grain Trading Andrei Grigorov CEO and Co-Founder, Cerealia (Switzerland) Robert Zaremba CTO and Co-Founder, Cerealia (Switzerland)	
12.05 - 12.35	Trump Tariffs & Declining World Wheat Export Stocks Offers Dynamic World Grain Market in 2019 Dan Basse President & Founder AgResource Co (USA)	
12.35 - 12.40	PANEL Q&A Moderated by Dan Basse President & Founder AgResource Co (USA)	
12.40 - 13.10	Panel Discussion: How to Make East Africa a World Class Player? Supply chain, logistics, business environment, efficiency in the processing and market demands	
13.10 - 13.15	PANEL Q&A Moderated by Ian Roberts Chief Technical Officer, Buhler AG (Switzerland)	
13.15 - 13.20	Closing Speech Jeffrey Hole IAOM International President IMEF Past President VP of Operations, Miller Milling Company (USA)	
13.20 - 13.25	Announcement of IAOM MEA 2019	
13.25 - 14.30	LUNCH Sponsored by Ameropa, Bunge, Cargill, Glencore, Invivo Trading, Louis Dreyfus Commodities, Midstar, Seaboard Overseas	

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EXHIBITORS LIST







Booth No.	Company	Country
85	4B Braime Components	U.K
51	AB Mauri	U.A.E
20A	AGM Tech	Turkey
37	Agrex S.p.A	Italy
3	Agromatic AG	Switzerland
60	Al Haza Group	U.A.E
63, 79, 80	Alapala	Turkey
34	Altinbilek	Turkey
87, 88	Aybakar Co.	Turkey
27	Bastak Instruments	Turkey
41	Behn + Bates	Germany
46	Bentall Rowlands	U.K
19	BillerudKorsnäs AB	Sweden
68	Brabender	Germany
65, 66, 77,78	Buhler	Switzerland
15	Chief Industries Ltd.	U.K
47, 48	Chopin Technologies	France
96	ÇIFT Kartal Mill Machines and Equipments Co. Inc.	Turkey
38, 38A	Cimbria East Africa	Kenya
4	Depart Spare Parts	Turkey
7	DSM Nutritional Products Europe Ltd	Switzerland





Booth No.	Company	Country
28	Dune Packaging	Kenya
6	Edge Foods	Germany
92	Erkaya Laboratories	Turkey
16, 16A	Eurogerm	France
98	EVA Grain Storage Systems and Engineering LLC	Turkey
1	Fawema	Germany
8	Fiorini International SPA	Italy
55	Fischbein SA	Belgium
100	Flourtech Engineers Pvt. Ltd.	India
44	FP Engineering - FP Spomax (UK).	U.K
43	Frame	Italy
5	France Export Cereales	France
21	FrigorTec-Grain Cooling	Germany
97	FRITSCH GmbH	Germany
9	Fundiciones Balaguer SA	Spain
69, 74, 75	Genc Degirmen – Gmach	Turkey
25	Goldern Grain GGME	U.A.E
71, 72	Glencore B.V	The Netherlands
56	Golfetto Sangati (Pavan Group)	Italy
67	Graincorp	Australia
36	Heibei Pingle Flour Machinery Group Co. Ltd.	China
4A, 8A	Henry Simon	U.K





Booth No.	Company	Country
22	Hexagon Nutrition Pvt. Ltd.	India
81, 82	Milleral / Imas	Turkey
83	Imeco	Italy
90	Italpack	Italy
12A	Kay Jay Chill Rolls Pvt. Ltd.	India
10	Kenya Steel Fabricators Ltd.	Kenya
29	Knack Packaging	India
24	Makina Ve Enerji Endustriyel Cozumler Gida Turizm Sanayi	Turkey
31A	Mill Service	Italy
26	Millrite	U.A.E
59	Mirpain	Turkey
20	Mitchells Europe	Luxembourg
24A	Morillon	France
54	Mulmix S.p.A.	Italy
57	Mühlenchemie GmbH & Co. KG	Germany
2	Nasa AS	Turkey
86	Necdet Kaya	Turkey
64	Neuero Industrietechnik	Germany
13	Nutrex NV	Belgium
17, 18	Omas	Italy
32, 33	Perten Instruments	Sweden
31	Petkus Engineering Gmbh	Germany





Booth No.	Company	Country
42	AIT Ingredients	France
40	Premier Tech Chronos B.V.	The Netherlands
93	ROFF Industries Pvt. Ltd.	South Africa
39	Rowevma GmbH	Germany
35	Saati SPA	Italy
11, 12	Sangati Berga	Brazil
76	Sefar	Switzerland
52, 53	Selis Makina	Turkey
91	SERA Group	France
30	SGS	Switzerland
23	Silo Construction & Engineering (SCE)	Belgium
99	STIF	France
45	Symaga Silos	Spain
49, 50	Tanis Mill Technology	Turkey
95	TechnoServe	Kenya
84	TekirdagUn San.Ve Tic. Ltd. Sti.	Turkey
70	U.S. Wheat Associates Inc.	Morocco
61, 62	Ugur Makina	Turkey
58	Ulusoyun	Turkey
14	Vigan Engineering	Belgium
89	Yenar	Turkey

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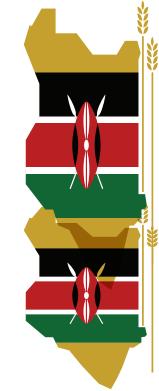








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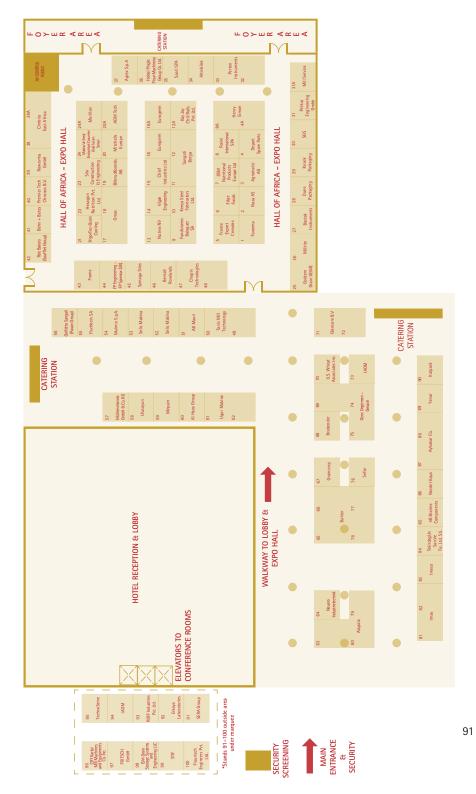


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EXHIBITORS' PROFILE







4B BRAIME COMPONENTS STAND 85

Simone Biock Hunslet Road Leeds LS10 1JZ, United Kingdom Phone: (+44) (0) 113 246 1800, Fax: (+44) (0) 113 243 5021 Email: 4b-uk@go4b.com Website: www.go4b.com

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AB MAURI STAND 51

Richard Wolke

Jebel Ali Free Zone, Dubai, PO Box 1760, United Arab Emirates Phone: +971-4-880 8895, Fax: +971 4 880 8896 Email: Richard.Wolke@abmauri.com Website: www.abmauri.com

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AGMTECH established in 2017 in Turkey. Concentrated on Providing Mechanical spare parts, electrical spare parts, electronical spare parts with good quality and Reasonable Price for Flour Mills, Semolina Mills, Feed Mills, Silo system, Mixing and Packaging Plant for Any Brand . All spares we provide as original or better quality. AGMTECH provide Latest technology product that cost saving and Yield Increase, Technical Support, consultancy, Training, Green field Plant design, Capacity increasing, product and factory developments is our Profession.

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- Steel Building, Steel Warehouse.

AGREX S.P.A. STAND 37

Martini Ivano

Via Balla, 55/57 – 35010 – Villafranca Padovana (Pd), Italy Phone: +39 049 50 00 000, Fax: +39 049 90 75 524 Email: info@agrex.com Website: www.agrex.com

AGREX is an Italian company that designs, manufactures and sells milling plants throughout the world





AGROMATIC AG STAND 3

Daniel Kreissel

Goldingerstrasse 30, CH-8637 Laupen (ZH), Switzerland Phone: +41 (0)55 256 21 00, Fax: +41 (0)55 256 21 11 Email: info@agromatic.com Website: www.agromatic.com

Since 1979, Agromatic is a specialised manufacturer and provider of supervision and monitoring system solutions for mills and feed plants, particularly rugged monitoring devices suitable for silos and grain stockages:

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- automatic dampening system
- basic lab-instruments to measure grain humidity, temperature, hectoliter weight
- magnets and separators
- spark detection, spark extinguishment devices
- jam detection sensors, capacitive/inductive
- laboratory mill, sieves
- manual/fully automatic truck samplers





AL HAZAA INVESTMENT GROUP STAND 60

Ajman, UAE Phone: +9717400410, +971551422225 Fax: +9717400417 Email: info@alhazaagroup.com Website: www.alhazaagroup.com

ALAPALA MACHINE STAND 63, 79, 80

Mehmet Erbay EGS Business Park Bloklari, B-3 Blok, Kat: 14 Yesilköy, Istanbul, Turkey Phone: +90 212 465 60 40, Fax: +90 212 465 60 42 Email: info@alapala.com Website: www.alapala.com

Founded in 1954, Alapala Machine is the flagship company of Alapala Group, which has 12 companies in 3 sectors.

Alapala Machine and another company of the group, Alapala Construction built over 600 turnkey projects in more than 100 countries. Alapala, exporting 95% of its production as the largest exporter of Turkey in its field and among 3 top companies of its industry







ALTINBILEK STAND 34

Ekrem Emiraliyev OSB/ 9. Cadde/ No5/ 26110/ Eskisehir, Turkey Phone: +902222361399, Fax: +902222361397 Email: abms@abms.com.tr Website: www.abms.com.tr

Altınbilek Group is one of the leading manufacturers of Turn-Key Grain Handling and Storage Systems, Feed mills, Flakes Plants and Seed cleaning and processing plants at Home as well as at abroad, Altınbilek was founded in Eskisehir / Turkey at 1974. Since than, The Group has flourished within its high and advanced manufacturing quality. Today, its products is highly required in worldwide and therefore she has successfuly established a hundreds of inland and port projects in four continents. The group grows everyother year regularly, currently owning four manufacturing factories with a total enclosed area of 36.000 square meters. We continue to export our products to more than 60 countries. Today Altınbilek name becomes one of the well known brand at the Worldwide in the subjected sectors.

AYBAKAR CO. STAND 87, 88

IHSAN MUSTAFA AYBAKAR

Esenboga Havaalani Yolu. 23. Km. No:6, Turkey Phone: 00903123980247 Fax: 00903123981237 Email: info@aybakar.com.tr Website: www.aybakar.com.tr

Established in 1932, Aybakar is one of the major machinery and equipment manufacturing company in the field of grain processing industry;

Aybakar has expanded abroad by modernization of existing mills and accomplished implementation of projects as well as exporting milling machinery and equipment to 45 different countries and has been rendering continuous after sale services successfully. As far as turnkey milling plants are concerned, Aybakar has the honor of offering state of art technology to her clients, reducing energy needs and labor costs. State of art technology, high quality machinery and precise after sales services are Aybakar's chosen path for her ultimate goal: customer satisfaction.





BASTAK INSTRUMENTS STAND 27

Zeki Demirtasoglu

Dagyaka Mah 2010 Cad No 1 Kahramankazan Ankara, Turkey Phone: +90 312 395 67 87, Fax: +90 312 395 67 88 Email: export@bastak.com.tr Website: www.bastak.com.tr

With more than 40 professional staff and over than 17 years of experience, Bastak laboratory instruments and flour improvers meet all your needs for a complete laboratory solution with its 28 well done instruments, and will continue to have its new instruments in the near future which will be beyond expectation. Bastak is the Turkish export leader in the sector, exporting to more than 65 countries around the world. A Bastak policy is to get 100% satisfaction of its clients, because we know client satisfaction is the most important factor of our growth. Bastak's R&D department working day and night for developing and improving every single point of our instruments, we are choosing our spare parts from the highest quality and most well-known around the world. As a world known brand Bastak joins lots of international exhibitions, fairs, shows, and seminars around the world.

BEHN + BATES MASCHINENFABRIK GMBH & CO. KG STAND 41

Gabriele Buss

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BENTALL ROWLANDS STORAGE SYSTEMS STAND 46

Antonio Benitez

Dragonby Vale Enterprise Park, United Kingdom Phone: +44 (0) 1724 282828, Fax: +44(0) 1724 280021 Email: sales@bentallrowlands.com Website: www.bentallrowlands.com

Bentall rowlands is one of the world's leading manufacturers of grain silos and storage systems. In addition to being ce certified, our team of highly skilled engineers manufacture all our products in-house in our dedicated manufacturing facility in the UK. We supply into worldwide agricultural and industrial markets, providing customers with eurocode and ansi designs, when required.

BILLERUDKORSNAS AB STAND 19

Stephen Hollinshead

SE – 169 27 Solna P.O.Box 703, Sweden Phone: + 46 8553 33500, Email: info@billerudkorsnas.com Website: www.billerudkorsnas.com

We Challenge conventional packaging for a sustainable Future.

Billerudkorsnas focuses on offering the packaging market sustainable materials (world leading paper and board material) and solutions that increase customers profitability while at the same time improving overall environmental impact .





BRABENDER GMBH & CO. KG STAND 68

Mr. Juergen Willmann Kulturstr. 49-51, 47055 Duisburg, Germany Phone: +49 203 7788 - 0, Fax: +49 203 7788 - 102 Email: food-sales@brabender.com Website: www.brabender.com

Since 1923 Brabender develops, manufactures and distributes as a leading supplier instruments and equipment for determination of material quality and physical characteristics in all fields of research, development and industrial production in the chemical and food industry world-wide.

Brabender laboratory instruments are for testing the quality of grain, flour, and dough; grain cleaner, mills, extruder, moisture testers, hardness tester; rheological tests on dough and foodstuff, starch testing (viscosity and gelatinization properties). Many international and national standards like AACC, ICC and ISO are fulfilled. New developments like the GlutoPeak, the Micro Extensograph, the Aqua-Inject and the MetaBridge are representing the dynamic and potential of Brabender.

BÜHLER AG STAND 65-66, 77-78

Ritika Choudhary Office no-3102, Cluster Y JLT Dubai, United Arab Emirates Phone: +971 4 4548737 Email: Ritika.choudhary@buhlergroup.com Website: www.Buhlergroup.com

Every day, billions of people come into contact with Bühler technologies to cover their basic needs for food and mobility. We strive for innovations for a better world, with a special focus on healthy, safe, and sustainable solutions. We contribute significantly to feeding the world's population, while setting the focus on food security and safety. Our solutions and technologies enable efficient and clean mobility.

CHIEF INDUSTRIES UK LTD **STAND 15**

Rod Watson

Beckingham Business Park, United Kingdom Phone: +44 1621 868944, Fax: +44 1621 868955 Email: sales@chief.co.uk Website: www.chief.co.uk

Manufacturers and suppliers of grain storage, grain drying, grain cleaning and grain handling equipment. Project design and engineering.

- Corrugated steel flat bottomed and hopper bottomed silos from 12 to 35 000 tonnes capacity.
- Continuous mixed flow grain dryers from 4 to 400 tonnes per hour.
- Rotary grain cleaners
- Reciprocating flat bed cleaners.
- Weighing equipment.
- Bagging equipment.
- Grain sampling equipment.
- Elevators.
- A member of the chief industries inc. Group of companies with over 60 years international experience. Projects from major industrial installations, port installations, milling storage and

handling, bio-fuel storage, and farm storage.

CHOPIN TECHNOLOGIES STAND 47. 48

Stephane Cochet

20 Avenue Marcellin Berthelot, 92390 Villeneuve la Garenne, France Phone: + 33 1 41 47 50 48. Email: export@chopin.fr Website: www.chopin.fr

CHOPIN Technologies, a KPM Analytics company, specializes in methods and equipment for analyses and quality control of grains, flours, and their derivatives.

CHOPIN Technologies predictive analytical tools allow the determination of moisture, protein and ash content (Infraneo, Spectralab), alpha amylase activity (Amylab FN), milling performance and extraction rate (LabMill), starch damage (SDmatic), dough visco-elastic properties (Alveolab), dough behavior during mixing, proofing and baking (Mixolab and RheoF4).

Devices are manufactured in France and are available throughout the world via a network of more than 60 distributors especially selected for their expertise in the cereal grain and flour industries.

- Conveyors. Ventilation.
- Temperature control.
- Fumigation.
- Free project design.
- · Project installation and commissioning.





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www.internationalmilling.com







ÇIFT KARTAL MILL MACHINES AND STONE MILLS IND TRADE CO .INC STAND 96

Cihangir Fikri Saatcioglu

E90 Karayolu 12 Km Topakkaya Aksaray, Turkey Phone: 02165042749, Fax: 02165042748 Email: c.f.saatcioglu@hotmail.com Website: www.ciftkartaldegirmen.com

Çift kartal group company manufacturing and exporting flour milling machines and equipments ,feed milling plants,seed cleaning machines,grain storage systems (my silo).The market for cift kartal flour machinery is almost all the main wheat planting areas in Turkey and products have also been well exported to over 75 countries.

CIMBRIA EAST AFRICA Ltd. STAND 38, 38A

Steen Andersen

Muiri Lane 10 Off Langata Road, P.o. Box 24580, 00502, Kenya Phone: +254 709 459 000 Email: info@cimbria.co.ke Website: www.cimbria.co.ke

At Cimbria, we design, develop, manufacture and install customer-specific solutions, regardless of whether this involves individual machines, complete processing lines or large turnkey projects. Cimbria's project and turnkey installations extract and leverage all the experience and expertise acquired from the business areas of conveying, drying, seed processing, electronic sorting, storage and service. Cimbria's ability to deliver fully integrated and efficient solutions is based on an understanding of our customers' business and their needs, wishes and demands. This is why Cimbria has built up competences and skills over the decades within crop science and agricultural logistics that are used in our solution development and in consultation with our customers.







DEPART SPARE PARTS STAND 4

Mr. Cengiz Tiryakioglu EGS Business Park B3 Block Floor: 6 No:246 Yesilkoy, Istanbul Phone: +902124656040 Email: sales@departspares.com Website: www.departspares.com

Depart is established to deliver all kind of spare parts which is needed in milling facilities, to domestic and overseas customers in an economic way wothout compromising customer satisfaction principles.

Our reason of existence is, to be a solution partner by adding value to investments of our customers and enhancing their competition strenths.

Depart provides its customers the highest quality spare parts at the best rates thanks to its strong financial structre and the economic solutions.

Depart is represented worldwide with wide product range, strong service network and quick service. Depart exports to more than 75 countries.

DSM NUTRITIONAL PRODUCTS EUROPE LTD. STAND 7

P.O. Box 2676, CH-4002 Basel, Switzerland Phone: +41 61 815 7777 Email: marketing.dnpe@dsm.com Website: www.dsmnutritionalproducts.com

DSM is a leading global supplier of vitamins, nutritional lipids, nutraceutical ingredients and nutritional premixes and engaged in tackling vitamin and mineral deficiencies. Through its Nutrition Improvement Program, DSM is fully equipped to support staple food fortification and improve public health across the globe. Its expertise in specialized fortification technologies means it can offer a complete portfolio of high-quality vitamins, nutritional ingredients and micronutrient blends that meet the required safety standards. With strict supply chain control and technical know-how, DSM understands and monitors exactly what goes into its products to ensure that customized blends meet both market and regulatory requirements





DUNE PACKAGING LTD STAND 28

Mr. Vijay Chandaria

P.O. Box 45310 – GPO 00100, Nairobi, Kenya Phone: +254 20 3503350/1/2/3, Fax: +254 20 3561100 Email: vijay@dunepackaging.com Website: www.dunepackaging.com

Dune Packaging Limited is a leading paper packaging manufacturing factory located in Thika, Kenya, whose products cater for multiple industries for local consumption and export.

We produce a wide spectrum of high quality multi-colour printed paper bags & paper sacks. We were the first in the East African Region to offer 8 Colour Photographic Printing on Paper Bags.

The company has a dedicated team of people who have been trained on quality related issues to be in line with ISO standards to ensure our products meet and exceed our customers' needs.

Dune Packaging LTD welcomes you to explore our website and contact us for further details.

EDGE-FOODS GMBH STAND 6

Steen Andersen

Van-der-Smissen Str 2a, 22767 Hamburg, Germany Phone: +49-170-9278233, Fax: +49-40-39999029 Email: m.bostel@edge-foods.de Website: www.edge-foods.de

Edge-foods GmbH focuses on individual technical solutions through the supply of special ingredients for a modular system of flour treatment. The portfolio contains all kind of enzymes, oxidizing and reducing agents, flour bleaching agents, single vitamin and vitamin mixes as well as bread improver ingredients.

In recent years, the number of wheat exporting countries increased tremendously with the result of hardly understandable wheat qualities and wheat mixes. To help the miller, finding nevertheless an optimized flour treatment is the main focus.



ERKAYA LABORATORY INSTRUMENTS & IMPROVERS STAND 92

Mr. Ertan Kaya

Matbaacılar San. Sit. 1515 Sk. No: 6 Yenimahalle, Ankara, Turkey Phone: 00903123952986 Fax: 00903123950878 Email: info@erkayagida.com.tr Website: www.erkayagida.com.tr/en/

ERKAYA is one of the leading and outstanding manufacturers of Turkey in the field of Wheat and Flour Analyzing Instruments & Ingredients for flour mills and bakeries. What we have been proudly manufacturing and marketing are as follows;

• Laboratory Equipment for grain, flour and feed industry;

Touch Screen Falling Numbers (FN 7100-FN 7200), Gluten Washing System (Single-Double Headed), Laboratory Mills (Roller, Hammer Types), Sieve Shaker, Truck Sampler, Ash Oven, Hectoliter, Protein Analyzer, Dosing Machines and Sedimentation Device

- Flour improvers; Enzyme systems, premixes, flour bleaching, bread aroma, biscuit and pasta improvers
- Vitamin and mineral premixes for flour fortification

EUROGERM STAND 16, 16 A

Parc D'activités Bois Guillaume, 2 Rue Champ Doré, F21850 Saint Apollinaire, France Phone: + 33 (0)3 80 730 777, Fax: + 33 (0)3 80 730 770 Email: export@eurogerm.com Website: www.eurogerm.com

EUROGERM is specialized in research, development, blending and marketing for the wheat-flour-bread-morning goods sector:

Flour correctors: flour quality

Bread improvers: softness, crustiness, texture, flavour...

Premix specialty breads/morning goods: bread with cereals, seeds, taste, colour...

Technological and customising ingredients: gluten, enzymes, sourdoughs, roasted cereals flours, wheat germs, fibres, vitamins.

Most of EUROGERM products are custom made, tested in our baking centre. A sensory evaluation centre offers practical tools for improvement of taste, flavour, visual aspect and nutritional capacities of your final products. Eurogerm proposes on-site technical assistance in order to help its customers in achieving their developments.





EVA GRAIN STORAGE SYSTEMS AND ENGINEERING LLC STAND 98

Bora Daglioglu

Yurt mh 71531 sk Oztep Plaza A blok Kat:1 No:1 Cukurova-Adana, Turkey Phone: +903222482424, Fax: +903222482424 Email: info@evasilo.com Website: www.evasilo.com

We are as EVA; working in the sectors; Grain Storage, Drying and Cleaning Systems, Quality control devices for grain and grain products. We are able to do engineering jobs for above sectors.

FAWEMA STAND 1

Mark Wild

Wallefelder Strasse, 51766 Engelskirchen, Germany Phone: +49 2263 7160, Fax: +49 2263 716111 Email: info@fawema.com Website: www.fawema.com

Since 1920, the Fawema brand has been a name synonymous with QUALITY. Today in 2018, the requirement for quality within the international milling industry, has never been more important. Increased challenges in food quality and safety mean that millers must invest long-term in equipment and machinery which is reliable, safe to operate, hygienic and cost-efficient. Fawema's new range of modern flour packing machinery "FA217" series offers all of these attributes and much more besides. The equipment is the fruit of many years' of diligent research & development by Fawema's technical refinement division in Germany. The results have been truly outstanding and the market has responded positively by immediately making the FA217, the world's most popular retail flour packing machine. Please come along to booth number 1 for a friendly chat about how Fawema can positively enhance your business.



FIORINI INTERNATIONAL ITALIA SPA STAND 8

Juan Garcia Ramirez / Pietro Fiorini Via Del Lavoro 13, Trecastelli (AN) 60012, Italy Phone: +39 071 791171 Fax: +39 071 7911760 Email: jgarcia@fiorinint.it Website: www.fiorinint.com

Fiorini international is the largest european paper bag and printed roll producer for industrial packaging. Our long tradition as a paper bag manufacturer together with a continuous investment in new machinary and innnovation allow us to supply highly performance packaging, with innovative solutions and a very advanced quality printing. One of our main core business is flour packaging: printed rolls and paper bags from small to bigger sizes. We currently export to all continents and several countries across africa and asia. Good service and long term partnerships is our company policy and objective.

FISCHBEIN STAND 55

Mr Laurent Lopez

Paepsem Business Park / Boulevard Paepsem 8, Belgium Phone: +32 2 555 11 70, Fax: +32 2 520 33 90 Email: sales@fischbein.be Website: www.fischbein.com

Fischbein S.A. assembles, distributes and markets a large range of machines and equipment to close open mouth bags for Europe, Africa and the Middle East:

The pieces of equipment for the closing of open mouth bags are divided within the following ranges: sewing, sealing, gluing and combined means for manual, semi- and automatic processes.

To complete the bagging lines, Fischbein developed other solutions like bag presenters, bag top formers, tag dispenser, conveyors.

Moreover, Fischbein provides its customers with a wide range of consumables: from spare parts, industrial sewing thread and crepe paper.





FLOURTECH ENGINEERS PRIVATE LIMITED STAND 100

Gaurav Aggarwal

Plot No. 182, Sector-24, Faridabad-121005, Haryana, India Phone: +91 93121096060, +91 9873646661, +91 9810462578 Email: gaurav@flourtechindia.com, marketing@flourtechinida.com Website: www.flourtech.com

For close to three decades, FLOURTECH'S cutting –edge innovations have aided the production of high quality foods across nations by providing means for processing top quality flour. FLOURTECH is your trusted partner for any and every grain processing needs with a wide range of products including Complete Plants & Machinery for wheat mills, maize mills, feed plants, rice mills, and pulses processing plants of capacity 50 TPD to 500 TPD including lab equipments, additives and premixes for fortification of flour, oil & rice.

FLOURTECH GROUP OF COMPANIES has been serving the grain processing industry by providing its turnkey solutions in Kenya, Uganda, Nigeria, Zambia, Bhutan, Bangladesh, Oman & Nepal.

FP ENGINEERING LTD - FP SPOMAX SA STAND 44

William Lesniak

2 Norwood Park, Booth Road, Altrincham, WA 14 4AG, United Kingdom Phone: +44 161 929 5731, +44 161 929 6620, Fax: + 44 161 929 9662 Email: fpspomaxuk@yahoo.co.uk Website: www.fp-engineering-Itd.com

Designers and manufacturers of grain processing and handling equipment. Suppliers of complete flour and maize mills since 1882 with over 600 installations operating in more than 40 countries.

We pride ourselves on our quality grinding, screening, sifting and conveying systems for milling industry and first-class customer service. We offer complete flour mills as well as individual pieces of equipment such as: state of the art roller mills, milling rolls, plansifters, screen room machines, pin mills, Root's type blowers, filters, pneumatic conveying systems.

We are one of the biggest European manufacturers and suppliers of centrifugally cast rolls for numerous industries.





FRAME SRL STAND 43

Marta Proietti Via Bertella, 2 – 40064 Ozzano Dell'emilia (BO), Italy Phone: +39 051 798107, Fax: +39 051 796300 Email: info@framespa.it Website: www.framespa.com

FRAME is one of Europe's largest designers, manufacturers and suppliers of flat bottom & hopper bottom corrugated steel silos for commercial and agricultural applications. We offer ancillary products including catwalks, ladders, platforms, aeration and temperature sensing systems, towers. Being part of AGI Canada, FRAME can supply also mechanical handling, cleaning, weighing, bagging equipment & portable handling.

Maximum volumetric capacity for flat bottom silos is about 24,000m3, for hopper bottom silos is 4,700m3.

FRAME is also one of the most respected engineering companies in Europe that has their own locally based agents to provide the necessary technical support as required.

FRANCE EXPORT CEREALES STAND 5

Roland Guiragossian

23-25 avenue de Neuilly 75116 Paris, France Phone: +33 (0)1 44 31 10 06, Fax: +33 (0)1 44 31 10 30 Email: info@framespa.it Website: www.framespa.com

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FRIGORTEC GRAIN COOLING STAND 21

Marcel Berendsen

Hummelau 1, 88279 Amtzell, Germany Phone: +49 7520 91482 0, Fax: +49 7520 91482 22 Email: marcel.berendsen@frigortec.de Website: www.frigortec.com

FrigorTec GmbH is a German based company manufacturing GRANIFRIGOR[™] mobile grain cooling units ("Made in Germany") for the cooling of grain and oilseeds in storages worldwide for more than 50 years.

Spontaneous heating of grain and oil seeds in storage often causes great damage. Grain Conservation Cooling with conditioned cold air independent of the weather conditions will reduce the infestation of insects, fungi and microbes and minimizing the loss of dry substances due to respiration as well as spoiling due to moisture allowing riskless long-term storage of grain without losses in yield and quality

FRITSCH GmbH STAND 97

Mr. Alexandre du Fresne

Bahnhofstr. 27 – 31, 97348 Markt Einersheim, Germany Phone: +49 9326 / 83-0, Fax: +49 9326 / 83-100 Email: mail@fritsch-group.com Website: www.fritsch-group.com

The FRITSCH Group is a pioneer in the production of high-quality bakery machines for the sheeting and processing of dough. Due to its passion for dough & technology, the family-owned company has been developing optimum solutions for industrial and artisan bakeries all over the world since 1926 – from manual sheeting machines to highly efficient industrial lines, through to the planning of entire turnkey plants.

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BALAGUER ROLLS (FUNDICIONES BALAGUER SA) STAND 9

David Balaguer

Polig Ind Los Vasalos Parc 104, 03430 Onil- Alicante, Spain Phone: +34965564850, Fax: +34965564966 Email: david@balaguer-rolls.com Website: www.balaguer-rolls.com

BALAGUER ROLLS, worldwide roll manufacturer, expertise on high quality rolls for food and non food industries, annual production of 23.000 rolls exported to 130 Countries from its unique foundry and Head quarters located in Onil-Spain. Balaguer Service stations located in Brazil,Poland,and China guarantees a direct and excellent service to local clients. 300 employees work every day at Balaguer Group to reach the highest quality rolls standars, researching and developing new recipes and tools to provide better solutions to worldwide Mills.Most of Western European roller mills manufacturers fit Balaguer rolls on their machines in order to provide to their clients a premium quality grade. 10 years rolls guarantee, great financial terms and excellent service makes Balaguer the best option either for Mills or OEM's whenever talking about rolls. Balaguer provides as well the most technologically advanced fluting and sand blasting machines currently available in the market.

GENC DEGIRMEN - GMACH STAND 69, 74, 75

Abdulhamid Ecevitci

Asagipinarbasi Mahallesi Ankara Caddesi No: 245, 42250 Selcuklu/Konya, Turkey Phone: +90 444 08 94, Fax: +90 444 08 95 Email: bilgi@gencdegirmen.com.tr Website: www.gencdegirmen.com.tr

Genc Degirmen – Gmach is manufacturer of turnkey wheat – maize flour, semolina and animal feed plants, machines and equipment for 28 years. With our professional staff and high technology equipments, we are producing high quality, energy saving and high effeciency products according to your needs. Since 1990, we have completed more than 350 turnkey projects in 54 countries.

- Turn-key Flour and Semolina Mills
- Turn-key Maize and Feed Mills
- Storage and Transportation System for All Products
- Automation Systems (Including Preventive Maintenance)

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GLENCORE AGRICULTURE B.V STAND 71, 72

N Van Der Mei Blaak 31, 3011GA Rotterdam, Netherlands Phone: +31104044400, Fax: +31104044344 Website: www.glencoreagriculture.com

Glencore Agriculture is a global leader in the origination, handling, processing and marketing of agricultural commodities including grain, oilseeds, pulses, sugar, rice, cotton, vegetable oils, protein meals and biodiesel. With our operations and marketing offices spanning more than 35 countries worldwide, we have a significant presence in all principal import and export markets. Our strategic network of assets and infrastructure and strong relationships along the supply chain enable us to efficiently and effectively meet the needs of our customers.

SSOCIATION OF

With a focus on sustainability, safety, and reliability, we are committed to safeguarding our customers, employees, local communities and the environment

GOLDEN GRAIN GGME STAND 25

Mark W Lyons

2701 Saeed Tower 1, Sh. Zayed Road, Dubai, United Arab Emirates Phone: +852 9098 4205, Fax: +852 3012 1413 Email: mwlyons@g-grain-intl.com Website: www.g-grain.com

Golden Grain Middle East – GGME is part of Golden Grain Group Co. Ltd; a milling engineering design, equipment supply company with a head office and factory located in China. The group has international marketing offices located in Dubai and Hong Kong. We have designed over five hundred (500) flour mills (100-3,500 MT) within the PRC and the world market place over the last twelve (12) years. In addition many single machines for various mill upgrades and projects worldwide have been supplied.







GOLFETTO SANGATI S.R.L STAND 56

Michele Darderi

Via Monte Grappa, 8-35015 Galliera Veneta (PD), Italy Phone: +390499423111 Email: darderi.m@pavan.com Website: www.golfettosangati.com

Golfetto Sangati, part of Pavan Group since 2010 and of GEA Group Aktiengesellschaft since 2018, is the result of a merger between the Golfetto and Sangati Berga brands, leading Italian companies for the engineering and building of cereal, rice and animal feed milling plants, storage and grain handling terminals in harbors. The Pavan Group offers complete service covering the entire manufacturing line from cereal processing to finished food products.

GRAINCORP OPERATIONS LTD STAND 67

Joern Heecks

Alter Wandrahm 9, 20457 Hamburg Germany Phone: +49 40 30 99 980 221 Email: Joern.Heecks@graincorp.de Website: www.graincorp.com.au

GrainCorp is a leading Australian based international agribusiness providing direct connection to local and international customers through our strategic assets, global relationships and industry expertise.

Our premier grain storage, logistics and processing assets are ideally positioned to meet the demands of businesses in the Middle East and Africa region. The opening of our new trading office in Kyiv, Ukraine gives us consistent access to more grain to meet the growing demand in the Middle East and Africa.

As a leading global agribusiness we have significant scale in the storage, transport, marketing and processing of grain. We also have a team of experts focused on quality assurance, innovation and maintaining a competitive market environment in our open access supply chain.



HEBEI PINGLE FLOUR MACHINERY GROUP CO. LTD. STAND 36

Yanfei Zhu

South of Donganfeng Village, Xipingle Town, Zhengding County, Shijiazhuang City, Hebei Province, China Phone: +86-311-88268111, Fax: +86-311-88268777 Email: pingle@pingle.cn Website: www.plflourmill.com

The Parent Company produces mainly wheat, maize and cereal grain flour milling machine and undertakes turnkey project for 100-1000 ton complete set of steel structure equipment. In the meantime we supply professional medium-large capacity complete set of equipment for brewage industry. Pingle Products market covers nationwide major grain planting area, and exports to 40 countries and regions such as Ethiopia, India, Brazil, Malaysia, Vietnam, Russia, Tadzhikistan, Egypt, Iran, Canada, etc. The volume, market share and export turnover is the first in Chinese flour milling industry and is the professional production enterprise with largest scale and high quality, reputation, service and technology content.

With a focus on sustainability, safety, and reliability, we are committed to safeguarding our customers, employees, local communities and the environment.

HENRY SIMON STAND 4A, 8A

Cassie Hughes

Horsfield Way, Bredbury Industrial Park, United Kingdom Phone: +44 161 804 2800 Email: info@henrysimonmilling.com Website: www.henrysimonmilling.com

As one of the original innovators of industrial milling Henry Simon is renowned for developing machinery to improve their customers' processes, reliability, quality and efficiency. This drive for continuous technological advancement is still at the heart of Henry Simon today. As winner of a GRAPAS Innovation Award 2018 it was noted that the 'Henry Simon' Rollermill follows established principles in its fundamental design, whilst the incorporation of advanced sensors and controls raises its operating potential to a new level. Satake and Alapala, the milling technology leaders behind Henry Simon, will continue to use their collective knowledge and skills to ensure continuous improvement for our industry.





HEXAGON NUTRITION STAND 22

Mr. Rahul Jain 404A, Global Chambers, Off Link Road, Adarsh Nagar, Andheri (West), Mumbai – 400 053., India Phone: +91 22 40316710/711 Email: rahul.j@hexagonnutrition.com Website: www.hexagonnutrition.com

Hexagon Group is a result of passion of a team of technocrats having background of food industry, about the latent potential of Nutraceutical business in the world. Incorporated in 1991, Hexagon is an approved supplier of GAIN and WFP. Fortification is an effective pathway for combating malnutrition which can be tackled cost effectively by adding custom blended vitamin-mineral premixes into everyday foods such as flour, dairy and oils. By mandating fortification of staples and fortifying FMCG products such as biscuits, pizza bases and beverages, governments have played an important role in ensuring and enhancing nutrition for population.

MILLERAL / IMAS STAND 81, 82

Burhan Simsek

BuyukkayacikMah. 407. Sokak, Turkey Phone: +90 332 239 01 41 Fax: +90 332 239 01 44 Email: info@milleral.com.tr Website: www.milleral.com

Milleral is a giant successful brand of Imas that has been manufacturing machinery and complete projects for milling grains like wheat, corn, rye, oat to get flour and semolina since 1989.

Milleral offers products, plants and services that can appeal the necessities in all parts of the world; from Middle East to South East Asia, from South America to Africa and always continues to work with team spirit by developing innovative technologies and manufactures its products according to customer demands. Milleral exports to more than 90 countries by manufacturing developable technological systems with CE, TSEK and ISO 9001:2000 quality certificates.



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South of Donganfeng Village, Xipingle Town, Zhengding County, Shijiazhuang City, Hebei Province, China Phone: +86-311-88268111, Fax: +86-311-88268777 Email: pingle@pingle.cn Website: www.plflourmill.com

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BuyukkayacikMah. 407. Sokak, Turkey Phone: +90 332 239 01 41 Fax: +90 332 239 01 44 Email: info@milleral.com.tr Website: www.milleral.com

Milleral is a giant successful brand of Imas that has been manufacturing machinery and complete projects for milling grains like wheat, corn, rye, oat to get flour and semolina since 1989.

Milleral offers products, plants and services that can appeal the necessities in all parts of the world; from Middle East to South East Asia, from South America to Africa and always continues to work with team spirit by developing innovative technologies and manufactures its products according to customer demands. Milleral exports to more than 90 countries by manufacturing developable technological systems with CE, TSEK and ISO 9001:2000 quality certificates.





STAND 90

Brenton Steven Leo

Via A.costa 106 Santarcangelo - Rimini, Italy Phone: +39 0541625157, Fax: +39 0541621956 Email: b.leo@italpack.net Website: www.italpack.net

Compact and versatile solutions for packing flour in ready made kraft paper bags, fully automatic systems, heavy duty and user friendly. Range of carousel machines suitable for packing sizes from 500g to 15kg, multiformat machines.

Lines complete of bundling collators, bailing systems, stackers for larger formats. Integrated weight control systems, date coding, metal detecting, dust proof sealing. On line remote assistance, further to a team of experienced engineers on call and parts available to ship in 24hrs.

Reknown italian quality preferred worldwide, machines present in most of the largest and modern mills, years of experience, tailor made solutions. Italpack your ideal packaging partner.

KAY JAY CHILL ROLLS PVT LTD STAND 12A

NIKHIL JINDAL

Plot No. 27, Industrial Area Phase - li, Panchkula – 134 113, India Phone: +91 172 259 1209, Fax: +91 172 256 8156 Email: sales@kjrolls.com Website: www.kjrolls.com

Kay jay chill rolls is supplying rolls for various industries since 1979, withGerman technology. New innovations:

In the last years, our research and development in Germany, we have developed our very special grade of rolls, OCC[®] 600 ultra, for break passages. OCC[®] 600 ultra helps to improve the life of flutes by up to 20%.

We have also introduced a new software & hardware on our roll grinding & fluting machine, to make our machines even faster, more reliance & accurate.

The whole manufacturing processes for producing rolls & machines are carried out with complete technical know-how from Germany.





KENYA STEEL FABRICATORS LTD STAND 10

Mr. Kamaldeep Singh Phull P.o Box 47837 – 00100, Nairobi, Kenya Phone: +254-20-8007840/39 Email: info@kenyasteel.com Website: www.kenyasteel.com

Kenya Steel Fabricators Ltd, has been involved in the East African milling industry for over 40 years. From supply of new rolls, roll re-fluting, mill maintenance, mill erection, steel fabrication, manufacture of conveyors elevators and mill consumables. Kenya Steel Fabricators is also the exclusive representative of Fundiciones Balaguer Rolls for Kenya.

KNACK PACKAGING PRIVATE LIMITED STAND 29

Mr. Dhruv Sharma

330/A, Third Floor, Kalasagar Mall, India Phone: +91-9574440033 Email: im2@knackpackaging.com Website: www.knack-packaging.com

- 1. Bopp laminated PP woven bags
- 2. PP woven bags
- 3. BOPP laminated pinch bottom bags
- 4. BOPP woven and BOPP non -woven shopping bags
- 5. PP woven fabrics
- 6. BOPP laminated PP woven fabrics
- 7. PP woven block bottom bags
- 8. BOPP laminated PP block bottom bags



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MAKENAS (MAKINA VE ENERJI A.S.) STAND 24

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MAKENAS (MAKINA VE ENERJI A.S.) was established on 2000 in Corum/Turkey. Our company settled on totally 28.000 m2 areas of which 10.000 m2 covered and 18.000 m2 open space. We are a dynamic and expanding company that designs, manufactures and completes turnkey flour, semolina, feed milling and silos plants. We improve products through new technology and lean manufacturing applications in order to be a leading company in the domestic and international markets. Our main purpose is to manufacture and sell the machineries, spare parts and materials with best quality and reasonable prices.

MILLRITE FZE STAND 26

Abdul Ahad

Office 2701, Saeed Tower 1, Sheik Zayed Road, Dubai, United Arab Emirates Phone: +971 4 329 5935, Fax: +971 4 329 5936 Email: abdul.ahad@millrite.eu Website: www.millrite.eu

Millrite has been established in1992 and supplies a high quality comprehensive range of products to milling and associate industries and provide service from their base and distribution centers in UAE and Saudi Arabia. Our products are from Western Europe and we are proud to be a company growing steadily by working with right and reliable partners. We specialize in Sieve clothing, Connector sleeves, and Filter bags/Sleeves with added features of Antistatic & liquid repellent and have supplied more than 500,000 filter bags to flour mills in an around the middle east.

Our Products Range:

Filter Sleeves, Inlet & Outlet Connector Sleeves, Sieves, Stainless Steel Wire Mesh, Centrifugally Cast Rolls, Roller Mill Brushes, Poly-balls, Scrapper Knifes, Timing/Toothed Belts, Sieve cleaners, Filter Bag Cleaning Machine, Spout cleaning Machine, Dies, Adhesives, Activator Spray, Buckets, Elevator Belts, Conveyor Belts, Metal Silos – Storage Solutions and other spare parts.





MILL SERVICE S.P.A. STAND 31A

Ms. Piovesan Federica Via A. Meucci, 2 Z.I, Italy Phone: +39 049 8978743, Fax: +39 049 8978780 Email: info@ms-italia.com Website: www.ms-italia.com

Mill Service manufactures grinding machines for grains, machines for cleaning, filters, and systems for grinding special products such as salt, coffee and sugar. The company offers customized turnkey solutions specifically designed for the market in which customers operate and wish to operate. As an example of the effectiveness, efficiency and performance of the machinery installed, many Mill Service systems are located in all continents.

MIRPAIN MILLING BAKING INGREDIENTS STAND 59

Pinar Erdal

Birlik Sanayi Sitesi 3. Cadde No:85 Beylikduzu 34520, Istanbul, Turkey Phone: +90 212 875 0111, Fax: +90 212 875 0306 Email: pinar@mirpain.com Website: www.mirpain.com

Mirpain is an R&D centered, Swiss-Turkish joint venture company which has an outstanding experience in the research & development, production and commercialisation of high quality milling and baking ingredients. Mirpain supplies products to international markets, around 45 countries. Mirpain is highly recognized in African and Middle East countries due to its expertise and unique enterprises and has many privileged customers world-wide. Having the pursuit of superiority, customer satisfaction oriented R&D team responds favorably to customer demands and reinforces partner projects enthusiastically.We provide technical assistance & training, on site and in-house trials, laboratory analysis and detailed reports with Tailor made solutions.





MITCHELLS STAND 20

Ed Bosisto 11 rue des Trois Cantons, Luxemburg Phone: +352 26 108 175 Email: info@mitchellseurope.eu Website: www.mitchells.net.cn

Mitchells designs, manufactures and installs complete conveying solutions for the Agri-foods industry. With installations in more than 40 countries across six continents, Mitchells is a global leader in the supply of conveying solutions. Mitchells provides collaborative, expert advice to maximise your profitability through efficient machinery and intelligent design. Your solution provider for bulk material handling systems.

MORILLON STAND 24A

Mrs Marielle Rochard

48 Rue Des Mauges, Andreze, France Phone: +33 2 41 56 5014, Fax: +33 2 41 56 56 37 Email: contact@morillon.eu Website: www.morillonsystems.com

Founded in 1865, morillon is the european specialist of silo unloading systems. Our services include design, manufacture in our workshops, commissioning and maintenance worldwide.

The morillon sweep-auger is designed for flat bottom silos and free-flowing materials (wheat, corn, barley, oil seeds, pellets...) to reclaim the remaining products once the gravity unload has been completed.

The fully automatic design of the spirogyre sweep auger allows a safe and reliable reclaim all around the silo, without any labor required.



MÜHLENCHEMIE GMBH & CO. KG STAND 57

Kurt-Fischer-Strasse 55, 22926 Ahrensburg, Germany Phone: +49 4102 202 001, Fax: +49 4102 202 010 Email: info@muehlenchemie.com Website: www.muehlenchemie.com

Mühlenchemie is one of the world's best-known companies in the flour treatment industry. Its core competence is customized solutions for standardizing, improving and fortifying flour. At the Technology Centre in Ahrensburg a team of research scientists and applications technologists works on innovations for the future. One of their latest developments is the enzyme compound Alphamalt AX, that can be used as an alternative to azodicarbonamide (ADA). For pasta manufacturers a new pilot plant has closed the gap between laboratory-scale trials and industrial production. Customized pasta improvers optimize pasta recipes in terms of quality as well as providing financial benefits.

MULMIX S.P.A. STAND 54

Désirée Carraro Via Palladio, 7, Campo San Martino, 35010 - Padova, Italy Phone: +39 049 9638211, Fax: +39 049 9630511 Email: desiree.carraro@mulmix.info Website: www.mulmix.it

Mulmix was founded more than 40 years ago and is specialized in the production of storage plants, feed mill units and seeds selection. Mulmix's strength is to realize customer oriented installations and turnkey projects; each customer is followed by a project manager during all the phases of the contract (engineering, production, assembly). To be mentioned our new division Maxima, dedicated to the heavy duty industry for the highest standards. The widespread presence in many countries is the element that distinguishes the company; sales offices and organizations create the necessary contact with the customer.





NASA STAND 2

Ahmet Eskiyapan

Erciyes Isyerleri 200. Cadde No: 18, Yenimahalle / 06370 Ankara, Turkey Phone: + 90 (312) 397 39 01 – 02, Fax: + 90 (312) 397 5200 Email: info@nasagida.com.tr Website: www.nasagida.com.tr

NASA has been established in 1980 in Ankara to supply spare parts & technical help to flour, maize & feed mills.

NASA is not only the trading company for all types of spare parts for milling industry but also the manufacturer of many consumables like sewing thread, cotton and synthetic cleaners, filter and sifter sleeves, plastic and metal buckets and bolts.

Since 2012 Nasa is proudly producing reinforced "Kraft Paper Bags" for the flour industry. This unique product is well appreciated in the market with its durability and new appearance provided by its inner texture.

NASA also represents worldwide known companies in Turkey like SEFAR/SWITZERLAND for sieve fabrics, FISCHBEIN/USA for bag closing machines and SUPERTECH/DENMARK for portable moisture analyzers.

Today in its centrally located 1500 m2 sales office and warehouse and 7000 m2 production facility, NASA is proud to serve over 5000 customers worldwide and aim to find new country based affiliates to enlarge this customer portfolio.



NECDET KAYA DEGIRMEN VE SANAYI MALZ. TIC. LTD STI STAND 86

Wesam Kaya

Fevzi Çakmak Mah. 10617 Sok. No 6 Karatay Konya – Turkey Phone: 0090 332 34270 24, Fax: 0090 332 34270 2 Email: contact@morillon.eu Website: www.necdetkayadegirmen.com

Necdet Kaya Degirmen Itd. Was founded in 1993 in konya city /turkey by mr necdet kaya, the company which are interacting with 5200 customers in the world at same time are supplying more than 5.000 Different products for milling machinery, currently, our companys products are displayed and presented to customers in the markets of many countries, such as the central asian states, europe, russian federation, balkan states, middle east and several african states.

Products milling machines and equipments & spare parts : Plastic & Metal Elevator Buckets, Screw Flight, Inox Pipes And Equipments, Sifter Plastic Cleaners, Sifter Cotton Cleaner, Sieve Bags, Filter Bags, Sifter Sleeves, Pneumatic Glasses, Rubber For Pneumatic, Rubber Cover ,Rubber Balls, Roller Mill Brushs, Sifter Fabric, Metal Mesh, Perforated Sheets, Bran Finisher Perforated Sheet , Rolls For Roller Mill ,Wire For Scourer ,Elevator Belts, Bolts, , Screw Conveyo Augers And Flight , V Pulley, V Belts, Couplings , KC Type Couplings , Sprockets , Sifter Sleeves, Filter Sleeves, Saati Sifter Fabric , Polyester Yarn, And Japanese Newlong – NLI bag sewing machines DS9C.NP7.DS9A

NEUERO INDUSTRIETECHNIK STAND 64

Touraj Goudarzi Neuereo Str. 1; Melle (49324), Germany Phone: +49 5422 95030, Fax: +49 5422 9503 50 Email: t.goudarzi@neuero.de Website: www.neuero.de

NEUERO INDUSTRIETECHNIK is a German manufacturer and supplier for pneumatic and mechanical ship unloaded and loader for dry agriculture bulk cargo, with capacities up to 1.200 t/h for unloading and 3.000 t/h for ship loading. NEUERO always follows the MADE IN GERMANY tradition in supplying reliable, safe, efficient and high quality equipment for essential projects in industrial plants, grain terminals, flourmills, power plants, and alumina smelters worldwide. Over 100 years of experience in bulk handing equipment, over 6000 references worldwide is a treasure of experience, which is reflected in each new ship-unloader, and ship loader project we deliver. (104 YEARS NEUERO)





NUTREX NV STAND 13

Geert Van De Mierop Achterstenhoek 5, 2275 Lille, Belgium Phone: +32 (0)14 88 31 11, Fax: +32 (0)14 88 33 40 Email: geert.vandemierop@kugegroup.com Website: www.nutrex.be

Nutrex is specialised in the development, production and sales of additives, aiming to provide the finishing touch for nutrition in the flour milling and baking industry. Our strategic R&D investments and our constant focus on innovation and providing added value for our customers, have resulted in a number of top quality products and solutions for the baking and milling industry.

We assess flour qualities from around the world in our baking lab and provide customers with tailor made solutions adapted to their specific needs. We can supply full service complex flour improvers or single ingredients.

Our aim is to grow together with our customers and to share our know-how and application ideas. Try us.

OMAS SRL STAND 17, 18

Ms. Bertoncello Silvia

Via Fornace Seconda Strada 1 – 35010 San Giorgio Delle Pertiche (Padova), Italy Phone: +39 049 933 0297, Fax: +39 049 933 0366 Email: info@omasindustries.com Website: www.omasindustries.com

OMAS is the only company in the milling industry that has developed the KERS technology for the roller mill Leonardo. This OMAS-patented system enables to save up to 50% energy of the roller mill floor, by relying on the Kinetic Energy Recovery System. Moreover, Leonardo is the only roller mill without the traditional transmission belts.OMAS is now expanding its energy-saving concept to all its machinery since its main focus is designing and manufacturing machinery and turn-key plants for cereal processing. OMAS supplies a full range of machinery for the different stages of this process: milling, cleaning, storage, discharge and other accessories.





PERTEN INSTRUMENTS STAND 32, 33

Maria Lindh P.O. BOX 9006, SE-126 09 Hagersten, Sweden Phone: +46 8 505 80 900, Fax: +46 8 505 80 900 Email: info@perten.com Website: www.perten.com

Perten Instruments offers innovative quality control solutions for grain, flour, food, feed and more. With more than 50 years in business, and representations in 100 countries globally, Perten Instruments is a leading supplier of quality control systems. Well known are Falling Number, Glutomatic etc. Other solutions are Diode Array NIR Analyzers, for laboratory and on-line use analyzing all types of samples; grain, flour, feed, etc, Inframatic NIR Analyzers now for whole grain and flour in one instrument, Aquamatic 5200 for moisture in whole grain, Rapid Visco Analyzers for viscosity measurement, doughLAB for dough characteristics as well as Texture and Bread Volume Measurements.

PETKUS GROUP STAND 31

Roeberstrasse 8, D-99848 Wutha-Farnroda, Germany Phone: +49 (0)36921 – 98 0, Fax: +49 (0)36921 – 98 333 Email: info@petkus.com Website: www.petkus.com

The PETKUS GROUP is one of the oldest global technology and engineering provider of the grain business. With PETKUS Technologie, PETKUS Engineering, SIMEZA and MMW Technologie, the Group covers all sectors of the industry with a high level of expertise. PETKUS delivers worldwide integrated solutions for turnkey grain terminals, seed plants and mills. For the milling industry, PETKUS designs, delivers and installs turnkey mills and grain logistic technologies, and has positioned itself as a highly specialized expert in flour milling. All products are manufactured by one source inhouse at PETKUS and SIMEZA, covering cleaners, sorters, dryers, conveyors and silos.





AIT INGREDIENTS STAND 42

Olivier Jouffreau 7 Quai De L'apport Paris - 91100 Corbeil Essonnes, France Phone: +33 627 13 68 29 Email: ojouffreau@soufflet-group.com Website: www.ait-ingredients.com

AIT Ingredients, the wheat-flour-bread product chain expert, operates in the market of ingredients for the milling and bakery goods market as well as on catering products in more than 40 countries. AIT offers a wide range of solutions: sourdoughs, bread improvers, mixes for bakery and pastry.

AIT Ingredients owns to Soufflet Group, international company specialized in the primary processing of cereals, major operator in Europe and world-wild.

PREMIER TECH CHRONOS STAND 40

Issam Baydoun

Meerheide 40, 5521DZ, Eersel, The Netherlands Phone: +31 497 514 988, Fax: +31 497 514 953 Email: info@ptchronos.com Website: www.ptchronos.com

Premier Tech Chronos is an equipment manufacturer for packaging machines and a solution provider in production line automation.

Its wide product portfolio includes weighing and feeding systems, bagging machines, case packers, robotic and conventional palletizers, stretch wrappers and stretch hooders.

Premier Tech Chronos. We Are People for Packaging.

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World Grain gathers information from around the global grain, flour and feed industries and provides its readers with the information they need to stay informed and do their jobs. Visit www.world-grain.com to sign up for our digital edition and daily e-newsletter.





ROFF INDUSTRIES STAND 93

Ruan van der Linde Crn of Piet de Vries and 7'th Avenue, Kroonstad, South Africa Phone: +27 56 212 2697 Email: sales@roff.co.za Website: www.roff.co.za

ROFF supplies turn-key maize mills to the Sub-Sahara region. The new ROFF C-80 has a capacity of 5 to 15 tons per hour, can produce two grades of maize meal, or it can be designed as a grit plant. We consistently achieve class leading extraction rates^{*} between 70% and 74% in South Africa (maize quality dependent), well above the industry norm of 68% - 70%. The C-80 mill has a compact footprint of only of 20m (I) x 10m (w) x 10m (h) meaning no specialized, expensive and long leadtime civils required.

ROVEMA GmbH STAND 39

Christian Helwig Industriestr. 1 D - 35463 Fernwald, Germany Phone: +49+641-409-0 Email: info@rovema.de Website: www.rovema.com

Rovema is a global packaging machinery supplier that offers best-in-class products employing German-engineered excellence, forward-thinking innovation and optimal customer service. Markets served include bakery, confectionary, snack foods, frozen foods and coffee, among others. The company manufactures and supplies equipment for dosing, Vertical Form-Fill-Seal (FFS) pouching, cartoning, and final packaging, as well as fully integrated turnkey systems.

Our broad experience in packing flour enables us to create compact, tight and resilient solutions customized for this industry to improve distribution and storage worldwide.





SAATI S.P.A. STAND 35

Mai Chau Hong Via Milano 14, 22070, Appiano Gentile (CO), Italy Phone: +390319711 Fax: +39031933392 Email: info.it@saati.com Website: www.saati.com

SAATI is a global manufacturer of precision woven fabrics for several industrial applications, among which a broad range of fabrics for sifting applications, with an extensive selection of fabric types and mesh openings. SAATImil screening fabrics are all manufactured in accordance with ISO 9001:2000, the FDA Code of Federal Regulations, as well as regulations CE 1935/2004 & EU 10/2001, and are fully suitable for food contact. Besides flour milling fabrics, the SAATImil line offers a variety of accessories in a complete package: screen panels, stretching system, tension meter, frame adhesives and screen cleaners

SANGATI BERGA S.A. STAND 11, 12

Rogerio Cintra

Travessa Sangati, 101 – CEP: 60340–494, Fortaleza–Ce, Brazil Phone: +55 11 2663–9990, Fax: +55 85 4008–5050 Email: sangati.sp@sangatiberga.com.br Website: www.sangatiberga.com

In 1992, Sangati Berga was founded in Brazil when a group of Brazilian investors formed a partnership with a European milling equipment manufacturer. The company became 100% Brazilian owned in 2005 and established itself as a major supplier of milling equipment with presence in more than 30 countries.

Sangati Berga manufactures complete lines of equipment for wheat and corn mills, rice processing, feed mills, mixing plants and bagging and bulk loading of finished products.

Sangati Berga offers the best benefit-cost ratio on the market, producing reliable equipment that guarantees the best and fastest return on investment.





SEFAR AG STAND 76

Cédric Anil Muller Toeberstrasse 4, CH 9425 Thal, Switzerland Phone: +41 71 8983457 Email: cedric.mueller@sefar.ch Website: www.sefar.com

Sefar is the leading provider of synthetic and wire screening products for the milling industry. With 183 years of experience, world-class production facilities and a proven history of exceptional customer service, we have become the industry's top provider of high quality products. Sefar is constantly testing and improving its product range of fabrics accessories. The fabrics from the SEFAR NYTAL range are made from yarns that contain only substances recognized as safe according to the "FDA Code of Federal Regulations (USA), Food and Drugs, title 21, part 177.1500 for PA respectively 177.1630 for PET (indirect food additives: Polymers)" and "EC COMMISSION DIRECTICE 2002/72/EC" incl. all amendments upto 2011/10/EC, which refers to plastic materials and articles intended to come into contact with foodstuffs. Pick up a copy of our new Milling Documentation.

SELIS STAND 52, 53

Temel Harmankaya OSB Sehitler Blv No:3 Eskisehir, Turkey Phone: 0090222, Fax: 0090222281566 Email: selis@selis.com.tr Website: www.selis.com.tr

Since 1964, Selis is one of the most dynamic and innovative company in its industry that manufactures machines and equipment for the flour and semolina industry and undertakes turnkey plants in every capacity as well as modernization of the existing plants.

High quality equipment is manufactured under the assurance of ISO 9001/2000 quality system, experienced technical and management staff and the equipment pool which is endowed with the latest technology CNC machines. Thanks to our careful quality control insight, high quality equipment our company offers its customers

Our Group which is known with its innovative works has been awarded various rewards in technology development and applications field. Importance on details in the realized projects and its high quality advanced equipment creates difference in its sector.





SERA STAND 91

Asdine Messaoudi

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SERA has been established in the Rhône-Alpes region for over thirty years and enjoys a privileged relationship with industrial firms in the agro-food sector.

These solutions are designed to respond to the requirements of any industrial sector requiring total traceability and data centralisation.

We provides a full automisation and control service for your production plants.

We will support our customers you throughout the different phases of your project, from analysis and consultancy, to operational implementation and maintenance of your installation.

We optimise and secure our customers' production facilities to find solutions best suited to your needs.

We continually invests in R&D to enable it to provide the best cost/feature ratio.

SGS GROUP STAND 30

Aurelia Resines

Place des Alpes 1, Switzerland Phone: +41 22 739 9111 Email: agriculture@sgs.com Website: www.sgs.com/commodities

SGS is the world's leading inspection, verification, testing and certification company. SGS is recognized as the global benchmark for quality and integrity. With more than 95,000 employees, SGS operates a network of over 2,400 offices and laboratories around the world. SGS services help ensure the integrity of the food chain from seed development and soil testing through to harvesting and trade inspection at export or import.





SILO CONSTRUCTION & ENGINEERING STAND 23

Ingrid Roelens

Industrielaan 17A, Belgium Phone: +32 51 723128 Email: Ingrid.roelens@sce.be Website: www.sce.be

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- Integrated Building Solution
- Maximum Use Of Space
- Less Steel
- Quick Assembly
- Strong Track-Record
- Fast Return On Investment

SCE is an independent expert in providing building solutions for flour, feed and rice mills. Our proven expertise shows in the seamless integration of square storage bins in the overall structural steel construction. Our knowledge and close contact to machine suppliers adds value and guarantees a smooth execution of your project.

Our solution takes up less space, needs less time to assemble and work perfectly in any production unit, helping our customer focus fully on extracting maximum value from their process. We have and continue to deliver to satisfied customers all over the world.

Visit us at IAOM MIDEAST & AFRICA EXPO 2018 - Booth 23





STIF STAND 99

José Burgos Z.a De La Lande 49170 Saint-Georges Sur Loire, France Phone: +33 2 41 72 16 82, Fax: +33 2 41 39 32 12 Email: sales@stifnet.com Website: www.stifnet.com

The S.T.I.F. Company is the first French manufacturer of components for the handling of the bulk products. Created in 1984, the S.T.I.F. built up to itself a robust international reputation by exporting, in more than 60 countries. STIF produces different kinds of products.

- -Elevator buckets
- -Elevator belts

-Safety components such as rotation speed sensor, belt alignment detector, bearing temperature sensor and level and choke sensor.

- -Compression couplings and bends
- -Pipe systems (flanges, slide valves, flap diverter)
- Explosion vent panels and flame arrestor
- Magnetic separators

SYMAGA STAND 45

Alfonso Garrido

Ctra. Arenas De San Juan Km 2.3, Villarta De San Juan, Spain Phone: +34917264304, Fax: +34913611594 Email: symaga@symaga.com Website: www.symaga.com

Symaga Silos is a Spanish company specializing in designing, manufacturing and marketing of galvanized steel silos for grain storage. With more than 30 years of experience, exceeding 7,000 installations and more than 28 million m³ of grain storage built in more than 140 countries. Our manufacturing capacity is able to meet any project requirement.

Symaga supplies a wide range, flat up to 25.000 m³, and hopper silos, 12 meters in diameter with 45°hopper and 2,643 m³ capacity, with double welded compression ring, with 60° and 66° hopper. We provide Z600 galvanization, ensuring the highest service life of the market. We are the first silo manufacturer obtaining CE certified.





TANIS MACHINE TECHNOLOGIES STAND 49, 50

Mr. Erhan INCIOGLU

Organize Sanayi Bolgesi 1 Nolu Cad. No:27, Turkey Phone: (0342) 337 22 22, Fax: (0342) 337 14 82 Email: gaziantep@tanis.com.tr Website: http://tanis.com.tr

TANIS is a leading agricultural machines manufacturer company since 1956 from Turkey. We manufacture, export, install and commission flour, semolina, maize milling plants, oilseeds and pulses processing plants, grain stocking and handling systems and feed mills with the latest modern technological methods with any capacity range designed at concrete construction forms in 30,000 m2 closed area in Gaziantep Organized Industrial Zone. We have obtained to certificate our quality standards to ISO, CE, TUV and TSE norms with the first modernization in 1990. Within the second modernization in 2014-2015, renewed our image in terms of institutionalism, professional management, and new brands.

TECHNOSERVE STAND 95

Rizwan Yusufali

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TechnoServe works with enterprising people in the developing world to build competitive farms, businesses, and industries. A nonprofit organization operating in 29 countries, TechnoServe is a leader in harnessing the power of the private sector to help people lift themselves out of poverty.

Among TechnoServe's programs include the Strengthening African Processors of Fortified Food (SAPFF) and the Alliance for Inclusive and Nutritious Food Processing (AINFP). These initiatives aim to improve competitiveness of food processors and compliance within mandated fortified staple foods and build effective local food processing sector, increasing the supply to nutritious food across Nigeria, Kenya, Tanzania, Ethiopia and Zambia





TEKIRDAG UN STAND 84

Yener Kaya Malkara Yolu 7.Km Tekirdag Namik Kemal V.d. – 836 001 535, Turkey Phone: +90 212 4657810, Fax: +90 212 4657811 Email: info@tekirdagun.com Website: www.tekirdagun.com

Tekirdag Flour Mills is supplier of multinational companies with its functional flours. Heat Treated & Pregelatinized Wheat Flour, Pregelatinized Corn Flour production discriminates Tekirdag from its competitors.

Pregelatinized Flour is used in bakery wares, yeast-raised dough, soups, sauces. It increases water absorption and dough hydration, improves fresh-keeping of baked goods, and stabilizes batters, dough, and emulsions. This product is used in fine bakery wares, choux paste, breads, fine yeast-raised dough, soups.

Heat Treated flour is dehydrated by suspending it in heated carrier gas having an outlet temperature of 50-150 C degree. The product is used in instant soups,bread,cake mixes,powder flavor, savory mixes,spreadable cream.

U.S. WHEAT ASSOCIATES, INC. STAND 70

Mina El Hachimi

Lotissement La Colline, Immeuble Siham #9, Morocco Phone: +212 522 787 712, Fax: +212 522 787 711 Email: melhachi@uswheat.org Website: www.uswheat.org

Market Development and Promotion of U.S. wheat in the Middle East and North Africa region through various activities, seminars, regional conferences, and workshops.





UGUR PROMILLING STAND 61, 62

Akkent Mah. Ankara Yolu 7.Km No:22 Corum, Turkey Phone: + 90 364 235 0026, Fax: + 90 364 235 00 30 Email: info@ugurgrubu.com Website: http://www.ugurmakina.com

Ugur Promilling is a company that proved itself with 63 years of working experience and product quality in producing Flour, Semolina, Feed, Rice, Salt, Pasta Lines (Shortcut or Spaghetti) and constructing Sugar Refinery Project, Steel Construction, Steel Silo and Turn-key Facilities. Ugur Promilling made it's name a symbol of quality with it's trade volume, production volume and worldwide customer service.

- o Flour Mills
- o Semolina Mills
- o Feed Mills
- o Rice Processing Plants
- o Salt Processing Plants
- o Pasta Lines (Shortcut or Spaghetti) Processing Plants
- o Sugar Processing Plants
- o Raize Mills
- o Steel Silo, transportation Equipment, Raw Material, Product Storage Silo
- o Electric and PVC Automation System
- o Weighing, Dozing, Blending Machinery and Equipment
- o Bagging and Packaging Machinery
- o Laboratory Equipment and Spare Parts
- o Steel Construction Structures
- o Helpful Accessories (Grinding Bench, Fire Extinguisher System, etc.)

UNORMAK DEGIRMEN MAK. SAN. VE TIC. LTD. STI STAND 94

Ali Ekber Temel

Konya Organize Sanayi Bolgesi, 7 sk. No: 5/1, Turkey Phone: +90 3322391016, Fax: +90 3322391348 Email: unormak@unormak.com.tr Website: www.unormak.com.tr



ULUSOY UN SANAYI VE TICARET A.S. STAND 58

Begum Dak

Nish Istanbul Cobancesme Mah Sanayi Cad, Turkey Phone: +90 212 603 6538, Fax: +90 212 6036438 Email: begum@ulusoyun.com.tr, trade@ulusoyun.com.tr Website: www.ulusoyun.com.tr

Ulusoy Un Sanayi ve Ticaret Anonim Sirketi was established in 1989 to produce, trade, import and export all kinds of food products, such as flour, semolina, pasta and biscuits, produced with grains and legumes. The primary business activity of Ulusoy Un is domestic and foreign trade of various grains, particularly wheat as well as production, trade, domestic and foreign sales of wheat flour, bran and other feed raw materials. Companies annual trade volume is 2,5 million tonnes and trade figures contunie to increase each year regularly.

According to data announced by the Turkish Exporters Assembly in 2017; our company is the 407th company on the top 1000 Turkish exporters list and 4th on its sector list in 2016. According to data announced by the Istanbul Chamber of Industry in 2017, the company is the 398th company on the 2016 list of top industrial manufacturers of Turkey and 4th on its sector in terms of sales out of total production.

Ulusoy Un went public on 20.11.2014 and its shares are being traded at Istanbul Stock Exchange. Our affiliated company Rolweg SA that 100% belong to Ulusoy Un Sanayi ve Ticaret A.S established on 15.03.2018 in Geneva, Switzerland.

IMECO STAND 83

Imeco achieved 33 years' experience in providing weighing, dosing, bagging, palletizing & pallet load securing solutions for bulk products. The several thousand machines installed in plants throughout the world are the proof of the quality, reliability, and smart solutions provided by imeco. These include bulk weighers for intake, flow monitoring and bulk load-out applications, feeders and loss in weight feeders for dosing and mixing applications, manual & fully automatic bagging lines for pre-made open mouth bags, ffs bag filling lines, bulk-bag filling lines, high & low in-feed bag palletizer, robotic arm palletizer, as well as wrapping machines and stretch hooder.





VIGAN ENGINEERING SA STAND 14

Valérie Veriter Rue de l'Industrie 16 – 1400 Nivelles, Belgium Phone: 0032 (0) 67 89 50 41, Fax: 0032 (0) 67 89 50 60 Email: info@vigan.com Website: www.vigan.com

With more than 1350 machines sold in 50 years throughout around 100 countries, VIGAN ENGINEERING S.A. is designing and manufacturing ship loaders & unloaders for dry agri-bulk cargo:

Mobile portable machines or "grain pumps", with a capacity of 100-250 tons/hour. Pneumatic Continuous Barge and Ship Unloaders, designed for a capacity of 160-800 tons/hour for all sizes of vessels. They are able to handle many kinds of free-flowing products like cereals, animal feed, alumina, chemicals, wood pellets... Mechanical Continuous Ship Unloaders "SIMPORTER" can discharge up to 1.500 tons/ hour from big vessels (Panamax, Cape) thanks to their Twin-Belt technology. Ship loaders are designed for a capacity up to 2000 tons/hour.

VIGAN is also able to manage complete turnkey projects like Grain Terminals.

YENAR A.S. STAND 89

Ali Goktas

Konya O.S.B: Kuddusi Caddesi 22. Soak No : 2, Turkey Phone: (+90.332) 239 10 73, Fax: (+90.332) 239 07 55 Email: info@yenar.com.tr Website: www.yenar.com.tr

Yenar has been maintaining its experience of more than 20 years in the roll sector in its modern production plant established on total 40.000 m2 which is 23.000 m2 is covered. Manufacturing diary 100 units of flour milling rolls.Yenar can produce up to 820 mm on diameters and 2.200 mm on length for various milling sector.Yenar exports its products to more than 75 countries. Furthermore, we are always behind our goods and we say perfect machines cause perfect effect to flour milling.Therefore, Yenar also manufactures the fluting and grinding machine for fluted rolls and the sand blasting machine for smooth rolls.



KENYA STEEL FABRICATORS LTD.



MECHANICAL & GRAIN MILLING ENGINEERS, FABRICATION AND AUTOPARTS MANUFACTURERS

ROLLER MILL BRUSHES ROLL REFURBISHING & COMPUTERISED ROLL REFLUTING NYLON SIFTER COVERS ROLLER MILL BELTS MILL MAINTENANCE SOLENOID SWITCHES & VALVES COTTON CLEANING PAD AIRLOCK COUPLING KEYS MAIZE, WHEAT, & FLOUR SILOS WHEEL STUD, U-BOLTS, SHACKLES SPRINGS STEEL FABRICATION NEW GRAIN MILLING ROLLS PNEUMATIC JACK PNEUMATIC SIGHT GLASS SCREW CONVEYORS FABRICATION & ENGINEERING CHAIN CONVEYORS & ELEVATORS PLANT INSTALLATION SUPPLY OF NEW ROLLS



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